

Wanxiang buys Delaware auto plant.
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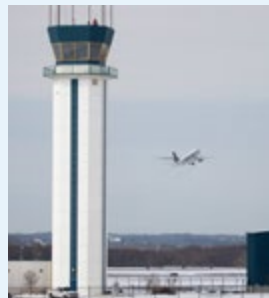


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Finance panel recommends loan for Chase & bonds for Pilot School

Nanticoke Hospital, World Cafe Live changes approved

The Council on Development Finance Monday recommended a \$1.5 million loan to be used as part of a \$50 million package that will create 500 jobs at JP Morgan Chase operations.

The council also approved a bond issue for the Pilot School in north Wilmington as well as a modification for a much smaller loan for the operator of World Cafe Live in downtown Wilmington.

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From, left: Don Bell,; Alan, Levin; Robert Tartaglia, Chase vice president for state and local government relations; and Paul Hartwick, senior vice president, communication and public affairs. They were on hand to discuss the Chase loan at a meeting Monday morning. (Photo by Doug Rainey)

Manufacturing group gets thumbs up

From previous page

Chase officials were on hand to talk about the project and praised the state as a good place for their operations. The council quickly approved the funding with little discussion.

The company now employs 7,357 in the state. The money will be used for construction fit-out, telecom and other equipment at sites in the Wilmington and Newark areas.

JP Morgan Chase is one of the two largest bank employers in the state, the other being Bank of America, which does not disclose job totals.

Based on previous estimates, it is believed that with the 500 jobs, JP Morgan Chase would be the largest banking employer and perhaps the biggest private employer in the state.

The loan is not related to media reports of the sale of a former AstraZeneca site to J.P. Morgan, Alan Levin, Delaware Economic Development Office Director, stated in a previous interview.

The Delaware Council for Development Finance, is comprised a business, government and community leaders.

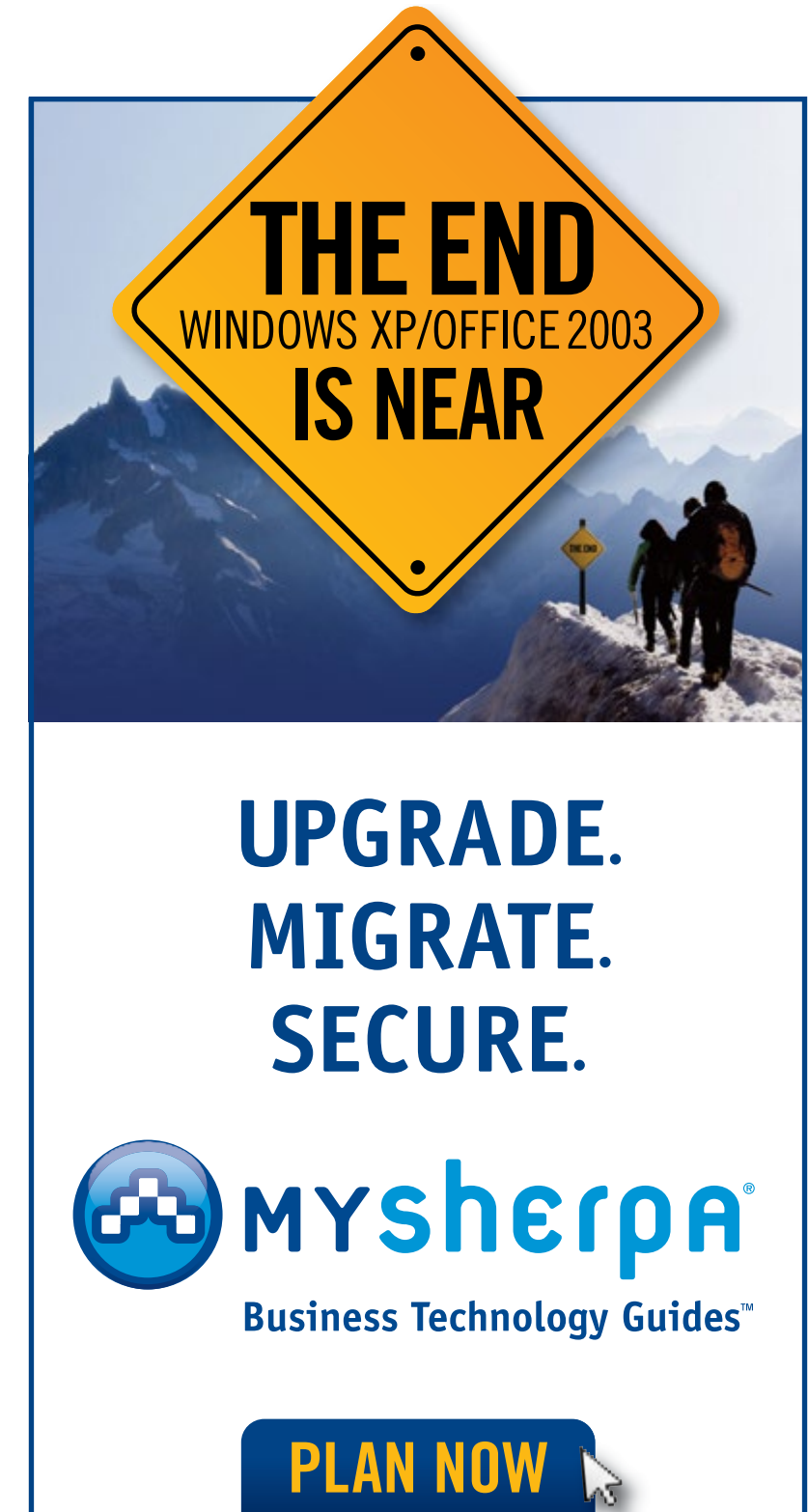
The council approved a \$14 million bond issue for Pilot School in north Wilmington. The private school educates students with learning challenges.

Reybold Group of Newark plans to buy the current school near the 50-acre school site on Garden of Eden Road for \$10 million as part of the financial package that includes school reserves and fund-raising proceeds.

The school will build a new \$31 million complex, with classrooms and athletic fields. The bonds will be purchased by Susquehanna Bank, not the general public. The state has no financial exposure to the bond issue.


The council recommended \$350,000 for the Delaware Manufacturing Extension Partnership. The partnership has been undergoing a management change, but earned high marks for the quality of its existing staff that assists manufacturing

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Council recommends loan Change for World Cafe Live


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companies in the state. Delaware Technical Community College is the supervising agency for the partnership after the departure of the long-term director. Levin says the agency wants to see the partnership grow its operations after being in a maintenance mode that included the appointment of a new director and assistant director. Also, the council:

- Approved a modified \$140,000 grant for Flow Smart, a Seaford-based manufacturer of sanitary seals for various industries. The company produces sanitary seals for pharmaceutical and other industries.

- Approved a loan for Nanticoke Memorial Hospital in Seaford for a state Strategic Fund loan to refinance the existing \$3 million loan balance, allow a six-month payment forbear-

ance, and provide \$1.5 million of additional capital for the construction of a 35,000 square foot medical office building near the hospital. Nanticoke is the state's smallest hospital and has been adding to its base of services and physician network.

- Approved for the operator of World Cafe Live an interest-only payment modification on a loan for \$250,000. This comes after losses from operations at the former Queen Theatre on Market Street in downtown Wilmington. The applicant stated that venue hopes to become profitable in 2016. The Philadelphia operation of The Queen is profitable. The operation employs up to 100. Levin said that since The Queen opened about a decade ago about 60 businesses have opened in the area. The entertainment venue is also expected to seek modifications from its lenders. 

Wanxiang America closes on Fisker sale

Fisker Automotive, Inc. and Fisker Automotive Holdings, Inc. announced that a transaction to sell substantially all of their assets to an affiliate of Wanxiang America Corp. for about \$150 million has closed.



The sale was ordered by U.S. Bankruptcy Court in Wilmington after Wanxiang and Hybrid Tech Holdings, both U.S. units of Chinese companies, expressed interest in buying the company that had filed for protection in Delaware.

Fisker burned through \$1 billion in private equity. A federal loan to the company was suspended after it was determined that the company could not move forward with its plans to build a vehicle in Delaware.

New Castle County spokesman Antonio Prado confirmed that WX Delaware Real Estate Holding Company based in Elgin, Ill and , a unit of Wanxiang, purchased the former Fisker and GM plant in the

Continued on next page

Assembly plant purchased for \$18 million

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Prices Corner area for \$18 million as part of the agreement.

The county and state each received \$270,000 in real estate transfer taxes from the transaction, Prado said. It was later reported in the News Journal that back taxes were paid to the county and school district.

The State of Delaware also made a \$20 million loan to Fisker and was listed as a creditor.

Wanxiang reported it is studying the plant for future uses and has experience in production of electric buses. Fisker offers a plug-in hybrid that uses a smaller engine as a back-up. Wanxiang has stated that it wants to resume production of the Fisker Karma luxury hybrid and develop the Fisker Atlantic, mid-sized sedan. The Atlantic had been slated for production in Delaware.

“The completion of this transaction represents a significant achievement and is a great result for all Fisker Automotive stakeholders,” said Marc A. Beilinson, Fisker Automotive’s chief restructuring

officer. “This successful outcome would not have been possible without the productive support from Wanxiang, our creditors’ committee, and their advisors.”

Fisker Automotive was advised by Kirkland & Ellis LLP with Pachulski Stang Ziehl & Jones LLP serving as counsel. Wanxiang was advised by Sidley Austin LLP and Young Conaway Stargatt & Taylor LLP serving as counsel. Pachulski, Stang and Young Conaway, specialize in Chapter 11 cases and have offices in Wilmington.



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Analysis: Data Centers battle enters new phase

[The Data Centers](#) battle enters a new stage, with opponents claiming a natural-gas fired power plant will be a bigger polluter than Chrysler.

After suffering a second setback, their hopes are also pinned on the belief that their unyielding opposition will simply wear out Data Centers Inc., a start-up company proposing a data center and power plant that could come with a \$1.2 billion price tag. The Newark Board of Adjustment last week determined that the proposed Data Centers project would not harm the neighborhood. An appeal is expected.

Coming up next are air permit hearings that would be required from the state and will allow more political theater to take place.

A large crowd flocked to Newark High School on a rainy Wednesday night last week with opponents of the Data Centers urged to wear red colors that match the signs they have carried in various public protests of the proposed site on the University of Delaware STAR Campus, the former site of the Chrysler plant.

Backers of the plant, primarily union families, many with green attire, also came to the meeting



Data Center opponents outside the Newark Municipal Building last year. Their focus will not shift to upcoming environmental hearings.

in sizable numbers. That was a contrast from earlier City Council and other public meetings, where opponents heavily outnumbered supporters of the project.

[Newark Residents against the Power Plant](#) has continued to claim that pollution from a

natural gas-fired power plant that would supply the Data Centers development would harm the neighborhood, increase noise and even create a micro-climate from steam that would hover over the area.

The group is now banking on [what it sees as evidence](#) that the power plant would emit more pollution than the Chrysler plant. (The figures are influenced by Chrysler's investment in a paint facility in its final years that dramatically cut emissions and much lower vehicle production at the end). They have gone on to argue that it is hypocritical of the university to look into banning smoking on campus while allowing the emissions.

Citizens has shown no willingness to seek a compromise, often framing their argument in heated rhetoric normally reserved for fracking coal-fired power plants or nuclear reactors. "With its tall stacks, we can spread the death all the way to Canada. It is not as if they do not appreciate all the pollution they already get from the U.S," according to an excerpt from a letter in the [Delaware Way](#) blog, a voice for the opposition.

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Pollution claims made by opponents

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Jen Wallace, who chairs the Residents Against the Newark Power Plant, stated on the group's website that the Data Centers is probably sorry that it chose to propose the project in Newark.

However, Data Centers states that the site is the only possibility in Delaware, since it has infrastructure in place and is near fiber optic networks that move along the Interstate 95 corridor.

Wallace is the former campaign manager for the unsuccessful mayoral campaign of Amy Roe, for a time the most visible leader in Citizens Against the Newark Power plant effort.

The Twitter feed of opponents went silent after the decision, but the final post claimed that many critics could not get into the packed auditorium of the high school.

This reflects a continuing theme of the group that claims residents were kept in the dark and discriminated against about plans for the project by the university and city.

The Board of Adjustment operates under guidelines that do not allow rejection of a project simply because some neighbors are opposed. Still, opponents

had believed the tide was turning against the project that could come with a \$1.1 billion price tag and employ thousands in the construction phase.

They could take comfort in the fact that the board deadlocked on the issue of whether the power plant was an accessory use and not the primary reason for the Data Centers project

The board was comprised of four members, with one member abstaining due to a conflict of interest.

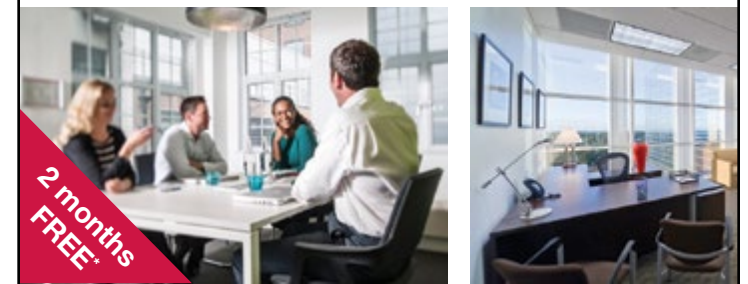
Opponents suffered an earlier setback when city officials made a conditional ruling that determined the project met zoning guidelines. The Board of Adjustment of hearing was held to determine if the decision was valid.

The Chrysler Assembly Plant operated at the site for a half century until it closed at the end of 2008. At the end, employment was down to 1,000 and few workers actually lived in Newark.

During the course of the controversy over the plant, one union leader claimed that relations between the plant and the adjacent neighborhood where the opposition is centered had been strained.

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Attention will now turn to environmental hearings

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Another argument from opponents has centered on the plant driving down property values in the neighborhood that has aging housing stock and did not recover from the housing bubble.

Homes had originally been built to house Chrysler workers and their families. Other factors may include long-simmering town and gown tensions (perhaps some from those who have not been able to find work at UD) as well as lingering unhappiness among university employees who believe UD is going in a direction that is not in keeping with its mission.

Also in the mix is the use in Pennsylvania of hydraulic fracturing or fracking. That has made natural gas supplies abundant in the region and led to concerns about environmental impact of drilling.

Opponents have resources in their fight, thanks in part to a university community with skills that range from writing to graphic design and social media skills.

Yet another boost came from a proposed Wawa on Main Street, formerly Elkton Road, that drew fierce opposition from some neighbors and was a factor in the resignation of long-time Mayor Vance Funk last year.

Many opponents of the Wawa also joined in the Data Centers effort.

Funk, while backing away from earlier statements, said the volume of mean-spirited E mails, as well as picketers at city events protesting the Wawa, led to concerns about his health and contributed to his decision to quit the post.

Protesters have denied any ties between the Wawa and Data Centers opposition. Late last year, after Funk resigned, Data Center opponent Amy Roe, quickly filed to run as mayor but was narrowly defeated by Polly Sierer in a campaign headed by Wallace, who chairs the data centers opposition group.

Data Center opponents took some solace in the narrow loss, but in the end, a big boost to their effort fell short.



Bouchard nominated for top post in Chancery Court

Longtime corporate lawyer heads litigation boutique

Gov. Jack Markell nominated the managing partner in a boutique law firm in Wilmington to take the top post in the nation's leading business court.

If confirmed by the Delaware Senate, Andre Bouchard, a graduate of Salesianum School and Harvard Law School, would succeed the Leo E. Strine, Jr., who was sworn in as Chief Justice of the Delaware Supreme Court in February.

Chancery deals with corporate disputes, but also handles other matters such as real estate transactions, zoning, guardianships and other matters.

The nomination will be closely watched by the nation's corporate law community, since Chancery Court often sets the course in dealing with corporate legal disputes.

Many of the nation's companies are incorporated in the state, due, in part, to the standing of the

court. Bouchard is the managing partner of Bouchard, Margules & Friedlander P.A., a firm he and former Vice Chancellor Stephen P. Lamb founded in 1996.

The firm focuses on corporate law litigation, partnership and alternate entity disputes, and commercial litigation. After being admitted to the Delaware Bar in 1986, Bouchard practiced for a decade at Skadden, Arps.

“In nearly 30 years practicing law in Delaware, Andy Bouchard has demonstrated a remarkable ability to dissect complex legal issues and vigorously represent his clients. He is well recognized for his professionalism and ability to think quickly on his feet in the courtroom,” said Markell. “His experience establishing and growing his own small business as founder of his law firm, as well as his long career before the Court of Chancery, will give him a special appreciation for the work of the court and the many



Bouchard

and varied litigants who would appear before him in his new role.”

“I am grateful and deeply honored to be nominated by Governor Markell for the position of Chancellor. Having practiced in the Court of Chancery for the past 28 years, I have seen firsthand the quality of its judges and staff, and what makes this court the preeminent forum in the United States for resolving corporate and commercial disputes. It is a privilege to be nominated to serve as Chancellor, and I look forward to the opportunity
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Bouchard nomination closely watched in corporate America


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to serve the citizens of Delaware in this capacity if I am fortunate enough to be confirmed by the Senate.”

Outside the firm, Bouchard served at the appointment of the Governor as Chairman of the Delaware Human Relations Commission; as Vice Chair of the Delaware Health Information Network; and as a member of the Governor’s Council on Equal Employment Opportunity, the Sentencing Accountability Commission and the Criminal Justice Council.

His civic efforts include work with the United Way of Delaware and Vice Chair of St. Francis Hospital Board of Trustees.

Bouchard graduated from Harvard Law School in 1986 and received his Bachelor’s Degree summa cum laude in 1983 from Boston College, where he was a Truman Scholar. Recognized for his corporate law expertise beyond Delaware, Bouchard has spoken on the subject, as well as about the Court of Chancery and the Delaware Supreme Court, at Harvard Law School, Columbia Law School, the Tulane Corporate Law Institute and the ABA Business Law Forum, among other settings.

Bouchard graduated from Salesianum School in 1979. He now lives in Greenville with his wife AnnElise. They have two children. 



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Airport making baggage and parking improvements

Wilmington Airport, New Castle, is expanding its baggage area and parking as Frontier flights continue to attract passengers.

Delaware River and Bay Authority Executive Director Scott Green said a wall will be taken out and the baggage equipment will be expanded to fit the length of the room.

Baggage facilities at the airport deal with nearly full flights from Frontier. Also, the Airbus jets operating out of New Castle are much more than the regional aircraft that flew to the airport in the past.

“It’s a small area, but we are doing everything we can to maximize the space and flow,” Green said.

Green also reported that more than 50 spaces are being added to Lot C (that’s the old Air Transport Command restaurant site). Green said parking is affected by southbound passengers who tend to stay longer during the winter.

The extra parking will also be needed for what Green says is “swing space” that will be needed when work is done on the (Lot A front lot) and Lot C in late summer and fall.

The River and Bay Authority has been cautious about updating, given the bleak history of passenger service from the airport. But encouraging reports about traffic from the airport, a stronger economy and generally high customer ratings from passengers are working in favor of the airport.

Longer term, a new terminal is not out of the question. The River and Bay



Authority is in a comfortable position, since it did not seek out Frontier, nor did it offer incentives for service. Low landing fees and less congestion were the driving factors in landing the airline.

Frontier Airlines may also see benefits from a decision by Southwest Airlines to cut service to Fort Myers and Fort Lauderdale from Philadelphia in late summer. Frontier offers flights from both New Castle and Trenton to Fort Myers, as well as service to Lauderdale from Trenton.

It is unclear if Southwest will restore the service in the winter, the Trenton Times reported.

Stratosphere Trampoline Park to open in April

Stratosphere Trampoline Park will open its doors for business in April on Wilmington's Riverfront. It's the first indoor trampoline park in Delaware.

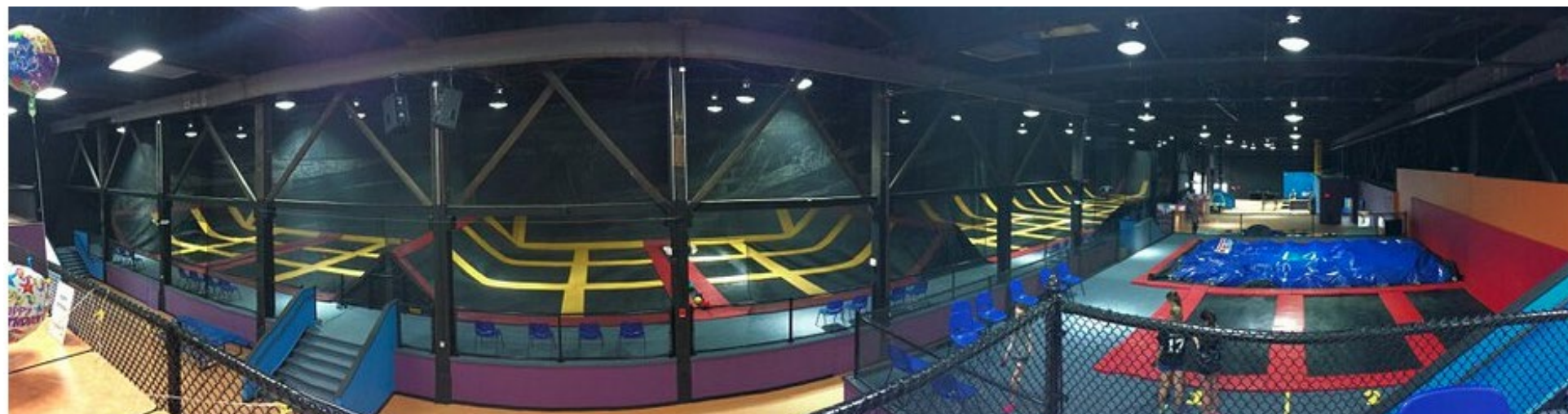
Stratosphere announced that Tony Uniatowski was appointed General Manager. Uniatowski will head the management team for the fitness and entertainment center.

Other area locations are in Hainesport, N.J. and Delmar, Md. near the Delaware line.

Features will include jump, dodge ball and "Hubble Bubble."

The park also offers group rates, corporate team building, fund-raising opportunities and birthday party packages in the 20,000 square foot building at 510 Justison St.

Information is available at www.stratospheretrampoline.com. The phone number is (302) 397-8142



A view of the fitness and entertainment area at Stratosphere.

Maryland's high court rules against Gore in \$29 million tax dispute

Maryland's highest court has upheld a Tax Court decision that ruled entities of W.L. Gore and Associates is liable for \$29 million in state taxes.

The decision from the Court of Appeals rejected Gore's argument that the Gore Enterprise

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Holdings was not subject to Maryland taxes.

Gore Enterprise Holdings was formed as an entity for the company's large patent portfolio. The case also included another Gore entity that handled excess capital generated by the company, according to the decision.

Gore Enterprise Holdings is based in Delaware. Gore has its worldwide headquarters in Newark, but has a large cluster of operations and business units in neighboring Cecil County, Md.

The company also has a large medical business that is based in Arizona. The company is best known for its Gore-Tex fiber used in apparel. The company had its roots in coverings for cabling and operates in a variety of industrial and apparel markets.

The state filed its tax claim in Cecil County.

PBF announces stock sale

PBF Energy Inc. announced that the underwritten secondary offering of 15 million

shares of its Class A common stock by funds affiliated with First Reserve Management has been priced for total gross proceeds (before underwriter's discounts and commissions) of approximately \$382.5 million. Citigroup is the underwriter of the offering.

First Reserve was one of the two equity firms that owned PBF prior to a public stock offering. PBF owns the Delaware City Refinery and refineries in Paulsboro, N.J. and Toledo, Ohio.

Publisher files Chapter 11 here

A publisher of legal journals, business journals and other information services products has filed for Chapter 11 bankruptcy protection in Wilmington.


Minneapolis-based Dolan Co. filed a "pre-packaged" bankruptcy aimed at reducing debt from a former foreclosure processing business. Bloomberg also reported that the founder of the

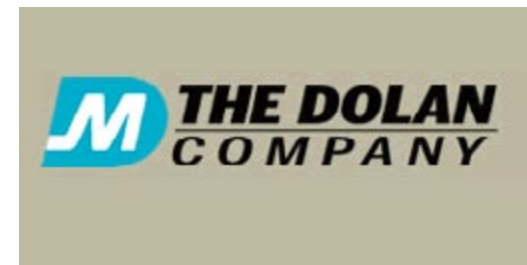
company James Dolan resigned. The pre-packaged bankruptcies are filed with agreements with most major creditors already in place and is aimed at making agreements with remaining creditors less difficult.

The chapter 11 plan process will allow the filing subsidiaries of the company to bolster their capital structures by reducing its projected secured debt obligations from approximately \$170 million to approximately \$50 million.

Dolan, which had been traded on the New York Stock Exchange, will become a private company.

Dolan operates the Daily Record, a daily legal and business publication in Baltimore, as well as business journals and other legal publications in other areas.

The legal community and U.S. Bankruptcy Court in Wilmington have extensive experience in bankruptcies involving media companies, two examples being Midwest-based publisher Lee Enterprises and the lengthy case of the Tribune Co., owner of the Baltimore Sun, Los Angeles Times and other newspapers. 



DECON First: Sobering stats behind solid income figures

Courtesy of DECON First

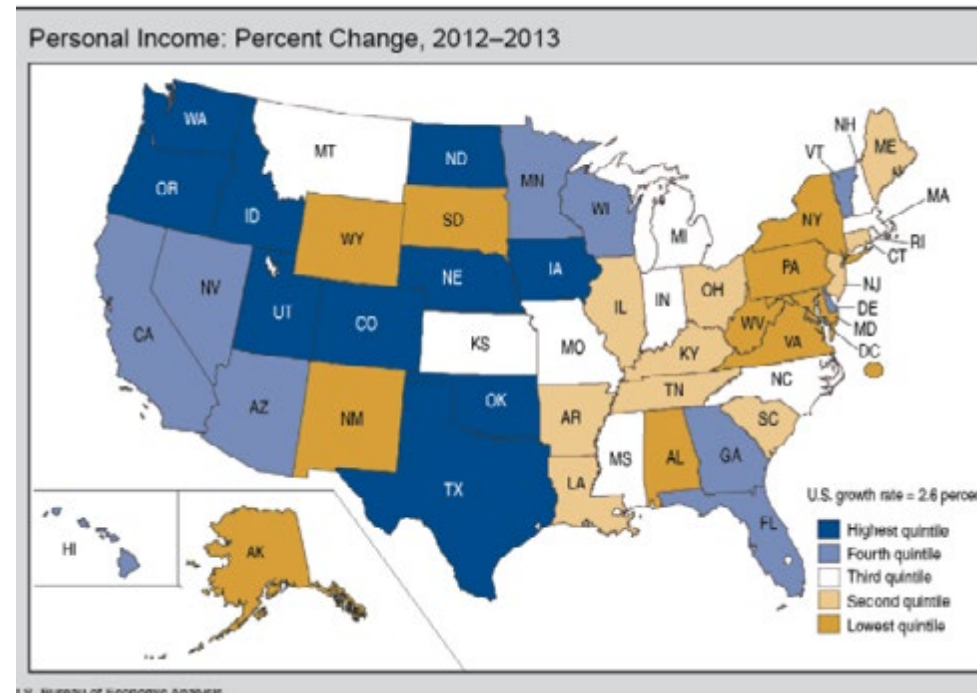
The Department of Commerce personal income data for all quarters of 2013 is now in for Delaware, and the results are discouraging.

Overall, from 2012 to 2013 Delaware personal income rose by 2.9%, well above inflation. However, a number of troubling long term trends continue.

First, the increase in earnings from jobs located in Delaware (3.4%) far outstripped the earnings of Delaware residents (2%). So the net out-migration of wages earned in Delaware continued with around \$2.5 billion exiting from the state's economy.

Delaware businesses are creating jobs once again, but the majority of those jobs are being filled by out-of-state residents who spend most of their earnings in the communities where they live.

Second, Delaware personal income remains highly dependent upon transfer payments... Medicare, Medicaid, Social Security, unemployment insurance, and food stamps. Between 2012 and 2013 the transfer component



Delaware income figures were stronger than those for the region as a whole. However, growth tailed off in the fourth quarter and some of the growth came from transfer payments.


of Delaware's personal income rose a whopping 4.9%. Third, and consequently, employee and self-employed contributions for government social insurance in Delaware soared 32%.

These contributions, which are subtracted in the calculation of personal income, consist of the contributions, or payments, by employees, by the self-employed, and by other individuals who participate in the following government programs: Old-age, survivors, and disability insurance (social security); hospital insurance; supplementary

medical insurance; unemployment insurance; railroad retirement; veterans life insurance; and temporary disability insurance. Obviously, at some point the runaway spending of government on entitlements has to be repaid, and this will be a larger and larger drag on Delaware disposable personal income going forward.

Finally, the fourth quarter to fourth quarter performance of Delaware personal income was dismal. From 2012Q4 to 2013Q4 total Delaware personal income grew only 1.2%, with a growth rate of just 0.9% for nonfarm personal income. The growth rate in earnings by place of business fell to 1.4% and dividend income from stocks tailed off. Transfer payments, however, rose 4.3% and subsequently employee contributions for government social insurance was up 29%.

These trends in Delaware personal income do not bode well for businesses dependent on spending by Delaware residents. They reflect the growing two-tiered income distribution in Delaware and signal that the years of government accelerated spending are over.

[DECON First](http://deconfirst.com) uses economics to strengthen Delaware business. Direct questions to info@deconfirst.com 

Leadership Delaware makes an impact on state

By Ed Weirauch

When local scientist and entrepreneur Bryan Tracy was introduced to Leadership Delaware in 2011, he hoped to meet people who shared his goal to have an impact on this community.

Today Tracy says he accomplished that pretty quickly just by meeting the other participants in his class of Leadership Delaware, a program started by businessman and former state Republican Party Chairman Terry Strine to instill leadership qualities.

“The greater impact is the broad perspective I got on the state, how it works, its business environment and most importantly our leaders and their perspectives, past and present,” Tracy says from his technology start-up office in New Castle. “That has been extremely valuable especially as I pursue that goal of having an impact.”

Strine says he was motivated to start Leadership Delaware in 2009 when he wasn't seeing a lot



Strine and Tracy

of leaders who his grandchildren could emulate. “That really was my impetus, to build our next generation of leaders who could ultimately inspire my own grandchildren?”

So he and his wife Sandy developed Leadership Delaware to expose young professionals to Delaware leaders, traditions and know-how to enable them to emerge as leaders.

“Our fellows and our speakers come from various backgrounds: business, politics and government, health care, the non-profit sector, all with a perspective that when shared, opens eyes, minds and as in Bryan's case in particular,

opportunities, and he's just one great example.”

Over the last five years, 96 people in their twenties and thirties have taken part in this year-long program (approximately 25 a year). Every month, they give two days to learn all things Delaware from leaders in government, both political parties, business and industry, healthcare, education and the non-profit sector.

“As a scientist looking to develop business opportunities,” Tracy says, “what an unbelievable opportunity to spend an evening with people like DuPont President Ellen Kuhlman and former Governor Pete duPont to learn their Delaware experiences and how things work here in this state.”

These presentations spawned not just handshakes but in-depth discussions leading to long-term relationships and the development of ideas that are leading participants to already have an impact.

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Leadership Delaware...

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Tracy is Chief Executive Officer and Lead Scientist with Elcitron in New Castle, where he creates, manages and commercializes research projects related to sustainable chemical and transportation fuel production. Elcitron currently employs twelve people “which could easily grow to 50 or 75 more within the next three years.”

He’s a member of the Delaware Sustainable Chemistry Alliance and volunteers his time helping students pursue STEM (Science Technology Engineering and Math) education goals. A mentor with the Delaware Youth Leadership Network, Tracy supports a job-shadowing program for senior students at the Conrad Schools of Science.

“The business environment in Delaware is very open compared to other places I have lived and worked,” says Tracy, who completed his PhD in chemical and biological engineering at Northwestern University. “So when you have good ideas, and then through Leadership Delaware meet people who can further these ideas, then develop a deeper understanding of how Delaware works, you really can be a catalyst for change.”

Strine suggests that the impact of Leadership Delaware will be felt well into the future. “When our fellows go on to develop ideas that create jobs as Bryan is doing, that make our healthcare more efficient and effective as our ChristianaCare fellows are doing, that strengthen our non-profits as a number them are pursuing, that’s the real legacy so that in our future, we all benefit, my grandchildren, our fellows’ children, everyone in Delaware.” 

IT firm opens office in Wilmington

[VerisVisalign](#), an Information Technology (IT) consulting firm of Lansdale, Pa, has opened a second office location in Wilmington. The new location is at 1601 Jessup St.



VerisVisalign President and **Elton** CEO, Deborah Moses Elton, states that the company has grown steadily since its inception in 2003, with the pace picking up in the last three years.

“We have gained tremendous momentum in recent years,” Moses Elton said. “With the 2012 acquisition of Visalign and a number of strategic partnerships expanding our service capabilities, our client base continues to grow. The Wilmington office will support that growth.”

“VerisVisalign is here to support our client’s needs however we can,” she said. “We may be in the mobile age, but proximity is still important in a

client-driven business. Being in a client’s backyard will hopefully prove fruitful in better serving our clients and expanding our business even more.”

The company plans to launch a new website that will provide an enhanced user experience and upgraded design, ultimately making it as easy possible to navigate. The new website will launch just in time for their ten-year anniversary next month.

VerisVisalign was named a 2014 Top Tech Employer by the *Philadelphia Business Journal* (PBJ).

Nearly doubling their staff in recent years, they also received mentions by PBJ for their strategic use of social media to recruit. In 2013, Moses Elton received the Philadelphia SmartCEO Brava! Award



Delaware unemployment rate falls to 6 percent

Smaller labor force influences figures

The Delaware unemployment rate fell to 6 percent in February as the Delaware Department of Labor revised the number of jobs gained during the period. The January unemployment rate was 6.1 percent.

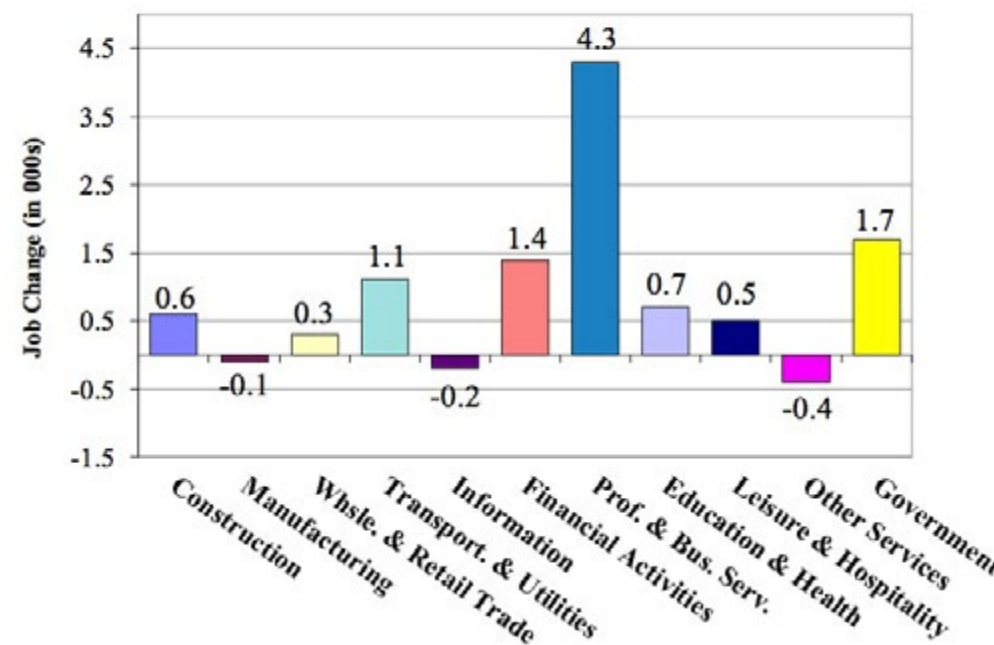
The labor department reported 26,400 residents were jobless, as of February, compared to 30,600 reported in February 2013.

The U.S. unemployment rate was 6.7% in February, up from 6.6% in January. In February 2013, the U.S. unemployment rate was 7.7%, while Delaware's rate was 6.9%.

Since the latter part of last year, the unemployment rate in the state has fallen from more than 7 percent. At the same time, however, the size of the labor force has declined, a trend that could continue as more baby boomers retire and perhaps halt their job search.

“Even at this current pace, total employment in Delaware won't return to the pre-recession

Delaware Over-The-Year Job Change
February 2013—February 2014



level until early 2016,” said John Stapleford of DECON First, a Newark-based economic forecasting firm. “And according to the latest Bureau of Labor Statistics data there are 26,700 discouraged workers in Delaware, with discouraged and folks working part-time who wish to work full-time rate of 13.5%, versus 13.8% in U.S.”

A Delaware Department of Labor analysis reports the state should be able to fill that 8,400-job gap and return to pre-recession employment levels in 2015.

In February, seasonally adjusted non farm

employment was 433,900, up from 431,900 in January 2014.

Since February 2013, Delaware's total non-farm jobs have increased by 9,900, an increase of 2.4%. Nationally, jobs during that period increased 1.6%.

The labor department says the job gains in January and February were revised after adjusting estimates for higher education employment.

George Sharply, chief economist for the Delaware Department of Labor, says higher education employment levels fluctuate with the return and departure of student employees during the academic year.

Driving much of the gains were increases in the past year was the broad category of business and professional services, up 4,300, and government, up 1,700.

Government employment figures have always been volatile with state government, at times, showing little or no gain in jobs. In the latest report, state government employment was up by 1,200, a reflection of the revision in the job totals for student

Continued on next page

State seeks \$8.3 million from recycling site owner

Mike Davidson Enterprises, LLC, (MDE) a resource recovery and recycling facility in Camden, was served by the Delaware Department of Justice and the Attorney General's Office with the state's first Chronic Violator Complaint.

The complaint seeks \$8.3 million in restitution to cover the costs of loading, transportation, and proper disposal of the more than 100,000 tons of material on the premises at Mike Davidson Enterprises, LLC and imposes an administrative penalty of up to \$10,000 per day for each violation against MDE as a chronic violator.


The Chronic Violator Complaint was served after MDE continually "demonstrated an unwillingness to comply with a resource recovery permit issued by the Solid and Hazardous Waste Management Section, and engaged in a pattern of willful neglect and reckless disregard" for DNREC's regulatory programs, a release stated.

The chronic violator complaint states that compliance violations at MDE dating back to January 2010 – two months after MDE received a resource recovery permit from DNREC – have been disregarded by the facility. Fourteen more compliance assessments by DNREC, through May

2012, all showed continuing violations at the facility. A cease and desist order issued in June 2012 required that the company take immediate action regarding contamination of the site by arsenic and chromium.

Two months later, a Secretary's Order and Notice of Conciliation was issued by DNREC directing MDE to cease distributing its contaminated mulch product, to remove the contaminated mulch from the premises, and to provide assurance that the site was not contaminated by excessive levels of arsenic, chromium, or PCB's.

The state's determination was upheld. A Secretary's Order issued April 29, 2013 upheld suspension of MDE's resource recovery permit. Three months later the permit was revoked. The state claimed Davidson abandoned the Camden facility, leaving massive piles of waste behind. Last month the waste piles caught fire and burned, then smoldered for days.

The state claims Davidson) has had the resources to run the operation cleanly and according to his own plan and the terms of the permit, but has chosen instead to retain such funds for his own use. 

Job growth coming in many areas

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employees, Sharply says. Manufacturing remains a weak spot with the loss of 100 jobs over the past year, with information down 200.

The quality of new jobs has remained the subject of much discussion with some economists claiming the new jobs are in lower paying categories.

Sharply says a look at the figures that the job

gains come in a wide range of areas, with growth in higher-paying areas such as financial services and scientific research, as well as lower-paying areas.

Sharply also suspects that a tough winter may have been a factor in limiting employment growth in the early part of 2014, based on a look at data. Click on the link below for the full state report.

[2014-02 MLR](#)

Show us the budget cuts, Dems tell GOP legislators

Democratic legislators are asking Republicans to come up with specific budget cuts that would allow the state to avoid a proposed gas tax increase.



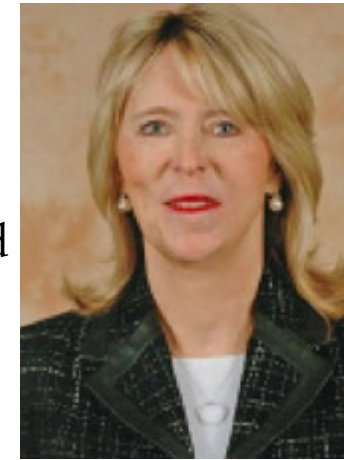
Longhurst

House and Senate Republicans have proposed coming up with \$200 million over several years by moving Delaware Department of Transportation salaries to the general fund from the Transportation Trust Fund as an alternative to Gov. Jack Markell's proposal to add 10 cents to the gas tax. The salaries were moved out of the trust fund two decades ago, Democrats stated.

In a letter, House Majority Leader Rep. Valerie Longhurst and Majority Whip John Viola asked House Minority Leader Rep. Danny Short, R-Seaford and Minority Whip Debbie Hudson, R-Greenville, to identify the specific cuts they would make to accommodate moving \$262 million in seven annual \$38 million installments back into the operating budget.

“For the past two months, House Republicans

have talked about solving our transportation funding problems by just moving DelDOT operating costs back into the operating budget,” said Rep. Longhurst, D-Bear. “We think this is a good long-term goal, but it’s an incomplete option. If we move \$38 million into the operating budget, we have two choices: cut \$38 million or raise revenue. Otherwise it’s just a shell game of moving money around. That’s the part they gloss over by saying ‘just build it into the budget.’



Hudson

“If this is a serious proposal, then they need to identify what specifically they want to cut. And that process needs to start now, well before our Joint Finance Committee starts putting together the budget. If they have good ideas, we’re open to listening and working together. But that requires Republicans to put their cards on the table.”

The letter asks Republicans to provide a list of recommended cuts by May 1 to allow time for the Joint Finance Committee to consider them

before assembling the fiscal 2015 budget. A former member of the Joint Bond Bill Committee, Viola, D-Bear, said that it’s easy to talk about cutting in general terms, but when you open the budget and look at the numbers and specific programs, it’s not as easy as it sounds.

While demanding Republicans come up with specifics, Democrats have not warmly embraced the proposed gas tax increases in an election year.

Demands for Republicans to come up with proposed cuts also come as the General Assembly wrestles with the problems of a gaming industry that is said to be only breaking even or running at a loss after tax increases a few years ago. A \$20 million tax cut has been proposed.

Moreover, a recent Delaware Financial Advisory Council report showed a \$40 million shortfall in revenue estimates. Both political parties are hoping the next budget estimates come in higher. Combine the DEFAC estimates, the loss of gaming taxes, along with the GOP transportation funding plan, and the General Assembly would need nearly \$100 million in budget cuts.

Lawmakers propose crackdown on business license scofflaws

Democratic lawmakers unveiled a package of bills Thursday aimed at making sure that contractors and others are pay for business and occupational licenses.

“The vast majority of companies that operate in Delaware follow the rules and do what’s required of them. However, we often hear of a few businesses that don’t,” said Rep. Valerie Longhurst.

“So, what we’re proposing today are a series of bills that will close some of the loopholes and shortcuts that some companies take and ensure that everyone follows the rules we have on the books. In some cases, this could lead to added revenue for the state.”

Longhurst’s bill would require that contractors, subcontractors and independent contractors performing work under a public works contract obtain an occupational and/or business license within 30 days of being awarded the contract. The measure would also require all contractors to verify that their subcontractors and independent contractors have an occupational and/or business license. A violation of this new section could result in a civil penalty.



According to the Division of Revenue, nearly 650 businesses were assessed a \$200 penalty during the past two fiscal years (2012-13) for failing to obtain a Delaware business license.

Business licenses are a tax, not a regulatory mechanism. The license, at times, is used in legal cases involving businesses as a way to determine if and when the company was in operation. The state and various municipalities require the license.

House Bill 269, sponsored by Rep. Charles Potter Jr., would require the Department of Finance to provide an anonymous system to allow the reporting of individuals who fail to obtain an occupational or business license. Currently, citizens who want to tip off the state about possible violations must give their names.

House Bill 271, sponsored by Rep. Dennis E. Williams, would require the Division of

Professional Regulation (DPR) to notify the Department of Finance of any person who practices a profession without a license and who DPR believes should have a business or occupational license.

Another bill sponsored by Rep. Trey Paradee, would ensure that the Division of Motor Vehicles must have proof of a valid business license before registering a company vehicle.

Associated Builders and Contractors Delaware chapter president Ed Capodanno said his organization supports the bills because it will create a level playing field for contractors who perform state-funded construction projects.

“We believe that all contractors doing work should be licensed and paying the taxes to Delaware associated with doing work in our state,” Capodanno said. “Our Delaware contractors comply with these requirements every year and contractors who are interested in doing work in our state must be made to adhere to these as well. We think this is a great step forward for both the Delaware construction community and the state of Delaware.”

Fund-raiser slated for Suiting Warriors Foundation



(Click on video)

North Wilmington-based Suiting Warriors Foundation will hold its first Reds, Whites & Brews Charity Event. The event highlights its mission of dressing veterans for success veterans across the country.

The event will be held on March 28 from 7

p.m. until 11 p.m. at Harry's Savoy Grill in north Wilmington. Suiting Warriors provides veterans with free professional attire needed in the job market. "Our challenge has been to figure out a way to suit a majority of veterans that contact the Suiting Warriors Foundation from across the country. We are excited for a special unveiling at the event that will help us suit more veterans that are transitioning into workforce," Star Lotta, Suiting Warriors founder said.

The event will feature live music, dancing, dinner, open bar 50/50 raffle, live auction and a presentation by the group. Dinner includes appetizers, carved beef station and additional sides. You can buy tickets online at www.suitingwarriors.org/redswitesbrews.

Benchmark's Barkitecture entry

Benchmark Builders' has revealed its entry in "Barkitecture 2014," a fund-raiser for Faithful Friends Animal Society in partnership with the

Home Builders Association of Delaware and American Institute of Architects, Delaware Benchmark Builders' Director of Operations Brian Rickards and other employees put their carpentry skills to use to create an elaborate doghouse.



The dog house will be auctioned off with other items in conjunction with the Barkitecture Gala taking place in Arshat Hall on the University of Delaware's Wilmington Campus on Saturday, April 5. Many of the entries will be on display at the Spring Home & Garden Show this weekend.

"As a dog lover myself, I'm happy that Benchmark Builders will be a part of this event," says company president, Steve Bomberger. "Any dog would love to call what Brian and his team have created 'home.'"



Delaware Tech Forum highlights student start-ups

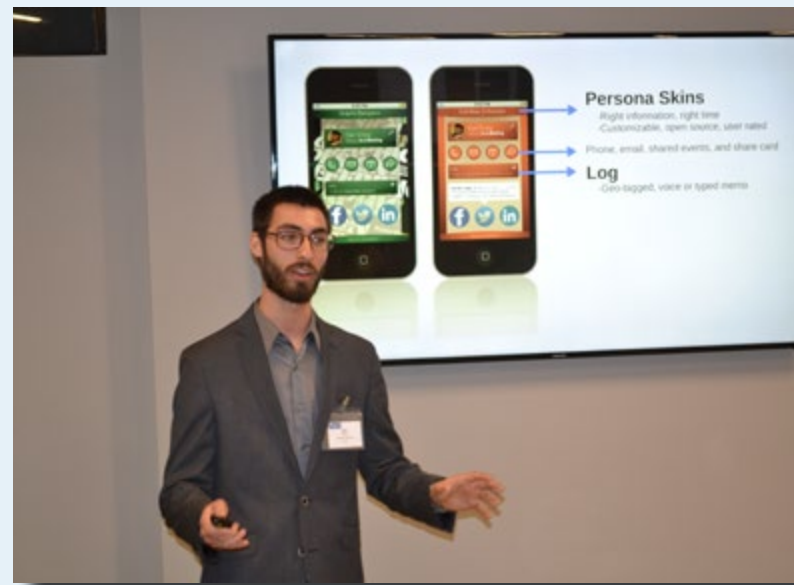
The **Technology** Forum of Delaware last week took a look at the [Horn Program](#) at the University of Delaware last week.

Members and guests heard a number of presentations from student entrepreneurs with a with variety of start-ups.

The Horn Program is housed in the Venture Development Center on Delaware Avenue, just off Main Street in Newark. The center features meeting space for student start-ups as well as office hours for those providing assistance. The center welcomes businesspeople to assist young entrepreneurs.

Members and guests heard a number of presentations from student entrepreneurs with a with variety of start-ups that included NOE Band and Go Baby Go Cafe.

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Photos by
Doug Rainey

Horn program highlighted...

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NOE is a vibrating band that would be worn around the wrist and would let the user know he or she has received a call, text message or E mail from their smartphone. The presentation brought questions on when the band would be available.

Go Baby Go Cafe is a cafe with equipment that allows people with mobility challenges to work at a food concession.

Go Baby Go Cafe part of a UD program that is best known for developing mobility vehicles for young children with disabilities. A Go Baby Cafe is in the works at the university.

Other presentations included a service that provides high-quality video via a “drone” helicopter and a system that would consolidate social network searches for potential clients and contacts.

The NOE Band is also a semi-finalist for the Hen Hatch’s competition that is part of the Horn program.

A final round will take place on Wednesday, April 30. A \$50,000 prize pool in start up cash and services will be awarded.

The Technology Forum holds monthly events and presentations aimed at the technology community.

Last month’s Idea Challenge involved presentations on start-up ideas that would use technology principles to help bring businesses to Wilmington.

It was announced that two of the top entries would receive preliminary funding from Downtown Visions, a city organization devoted to the health and growth of center city.



Starnes Walker named to lead UD’s cybersecurity initiative

The University of Delaware Cybersecurity Initiative (UDCSI), which emphasizes issues facing corporate America, has named Starnes E. Walker to its top post.



Walker

Walker has held senior positions in the U.S. Departments of Defense, Energy and Homeland Security, as well as industry. He developed critical programs and aligned strategic systems across the U.S. and around the globe.

Michael Hayden, retired U.S. Air Force four-star general and former director of the National Security Agency and of the Central Intelligence Agency, said: “Starnes Walker understands what it takes to defend a nation against cyber-threats. Cyber attackers are growing increasingly more sophisticated, now becoming more interested

in taking out entire systems instead of just compromising data. Academia, through initiatives such as the University of Delaware’s, will play an important role in developing solutions for shoring up the nation’s cyber-defense.”

A key focus of Walker’s new post will be corporate cybersecurity. Under his leadership, UD will develop partnerships to advance cybersecurity education and research and will create prominent undergraduate and graduate programs, as well as certificate programs for corporate and government professionals. According to Walker, defending the U.S. from cyber attacks requires highly trained specialists. code and create tools to protect, detect and recover from malicious acts.



Getting to know Rotary

Three Newark area Rotary clubs hosted an informational breakfast and reception last week to help generate interest in and recruit new members to the organization.

The Newark Area Rotary Clubs was formed in 2012 and comprises the Newark Morning, Christiana, and Newark Rotary Clubs which collectively have more than 100 members.

The three clubs offer members various options for meeting times and places.

For more information contact Mary Konwinski: mkonwinski@bbd.org or call (302) 540-3409.



SCORE, Capital One offering free seminar for small businesses

SCORE Delaware is offering free seminar, entitled Straight Talk. Presenting the seminar is SCORE Delaware and Capital One,

The seminar is aimed at small business owners facing a variety of challenges in the current environment that include questions about social media, advertising options and the security of customer data.

Topics covered include:

- The owners role in the business.
- Protecting company and customer information.
- Marketing on a dime.

The Straight Talk seminar will be held on March 31 from 10:15 to 2 p.m. Site is the Brandywine Hundred Library, 1300 Foulk Road in north Wilmington.

Registration is free and reservations can be made at www.scoredelaware.org.

SCORE is the nation's largest volunteer business counseling service. 

Mosher named SVP at WSFS

WSFS Financial Corporation, parent company of WSFS Bank, announced that **Charles (Chuck) K. Mosher**, CPA, was promoted to Senior Vice President and Controller.



Mosher

Mosher oversees the day-to-day activities of the finance team and ensures the company's finance function is organized and efficient and produces accurate financial and management accounts. He is responsible for the planning, development and execution of all accounting activities including financial reporting, modeling, analysis and guidance on all current and future projects.

As controller, he is also responsible for ensuring that appropriate systems and internal controls are implemented and maintained. In addition, he works closely with all business lines, divisions and subsidiaries to provide centralized budget support, forecasts and cash flows.

Mosher joined WSFS in 1998 as a Financial Services Representative working in the Glen Mills, Pennsylvania branch, eventually becoming a Branch Sales Manager.

Later he was promoted to the Controller's Department where he held the positions of Financial Reporting Manager and most recently Vice President and Assistant Controller.

Mosher earned a Bachelor of Science in Economic Crime Investigation from Syracuse University. He is a licensed CPA in Delaware and is a member of both the American Institute and Delaware Society of Certified Public Accountants. Mosher resides in Middletown with his wife and three children.

Clancy takes post at Goodwill

Patrick Clancy of Havertown, Pa. has joined Goodwill of Delaware and Delaware County as Director of Workforce Initiatives.

In his role at Goodwill, Patrick will be responsible for the organization's career and workforce development efforts, which include the four existing

job resource centers that help to connect local residents to jobs in the community. He will also be responsible for development of a new youth training and employment initiative that is part of Goodwill's new three-year strategic plan.



Clancy

Prior to joining Goodwill, Clancy was executive director of a \$20 million grant program at Community College of Philadelphia aimed at assisting adults with skills training and job placement. He also served as the regional director of the Southeastern PA Workforce Investment Boards, where he was responsible for working with economic development organizations to design and deliver cost-effective training programs.

Clancy earned his bachelor's degree in human resources at LaSalle University and is currently completing a master's degree at St. Charles Borromeo. He is a member of the National

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Association of Workforce Development Professionals and the Society for Human Resources Management.

Andrew White joins Long & Foster

Long & Foster Real Estate, Inc., welcomed **Andrew White** to its Greenville, Del., office.

A real estate professional for the past 15 years, White has experience in both commercial and residential real estate, including luxury and high-end properties.



White

“We’re thrilled that Andrew White has joined the Long & Foster family—the No. 1 brokerage in the Mid-Atlantic region,” said Gary Scott, president of Long & Foster Real Estate. “We operate with an agent-first mentality at Long & Foster, and that outlook helps ensure our team of highly skilled agents like Andrew have all the tools, resources

and training necessary to provide the total home-ownership experience to their clients.”

White specializes in representing buyers, sellers, investors and estates, and he’s experienced in short sale transactions. Additionally, White currently represents a portfolio of more than 1 million square feet of commercial real estate.

“Throughout our history, Long & Foster has attracted top-notch real estate professionals like Andrew, thanks to our focus on providing quality training and tools that help agents achieve business success,” said R.T. Christopher, manager of Long & Foster’s Greenville office. “The company’s commitment to helping home buyers and sellers reach their home-ownership goals also allows us to stand out in the market, and it’s one of the many reasons that Andrew chose to join our team in Greenville.”

White is licensed to practice real estate in both Delaware and Pennsylvania.

He lives in Brandywine Hundred with his wife and two children.

PBF announces executive promotions

PBF Energy Inc. announced today executive promotions which take effect April 1.

Tom Nimbley, PBF’s CEO, commented on behalf of the board of directors that the changes will “better position the company for future growth.”

PBF operates three refineries, including a site at Delaware City. The company is based in northern New Jersey.

In the past, it has expressed interest in acquiring other refineries.

The changes include the following:

Matthew Lucey, currently Chief Financial Officer, has been named Executive Vice President reporting to Tom Nimbley, CEO.

Erik Young, currently Director of Strategic Planning, has been named Senior Vice President
Continued on next page

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and Chief Financial Officer and will also report to Nimbley. **Herman Seedorf**, currently Senior Vice President of Eastern Region Refining, has been named Senior Vice President of Refining and will report to Lucey.

Todd O'Malley, currently Vice President - Products, has been named Senior Vice President, Chief Commercial Officer reporting to Nimbley.

Paul Davis, Vice President – Crude and Feedstocks, will continue in his role and report to Todd O'Malley.

Michael Gayda, president, and **Jeffrey Dill**, general counsel, will continue in their current roles.

In his new role, Lucey will oversee refining operations, capital projects and strategic planning. Seedorf will be responsible for the operations at the company's refineries.

Thomas D. O'Malley, PBF's executive chairman, commented, "I am pleased to have the company announce these executive changes to better focus

the company for future growth and shareholder return. I look forward to continuing in my role as Executive Chairman and working with Tom Nimbley, as well as Matt Lucey, Erik Young, Todd O'Malley and Herman Seedorf in their new roles."



Riera

Dean of students named

José-Luis Riera has been named dean of students at the University of Delaware, Dawn Thompson, vice president for student life, announced. Riera has been interim dean of students since Aug. 19. He has served as associate dean of students at UD since 2010.

In his role as dean of students, Riera will work with all campus units to create a purposeful educational experience for students in their out-of-classroom activities and programs, and provide leadership with campus-wide efforts that integrate academic and student life, engage students in their community, and help students develop citizenship

and leadership. The dean of students provides leadership and supervision for the Office of the Dean of Students, New Student Orientation Office, Office of Student Conduct, and Student Wellness and Health Promotion. In addition, the dean directs the Student Behavior Consultation Team and responds to critical incidents and student emergencies.

In announcing his appointment, Thompson said, "José has the experience, skills and vision to assume the dean of students position. I look forward to partnering with José to enhance the student experience at the University of Delaware."

Before coming to UD, he held positions in student life at University of Maryland College Park, Drexel University and Colorado State University. He earned a bachelor's degree in music and biology from Muhlenberg College, a master of science degree in student affairs from Colorado State University and his doctorate in college student personnel administration from the University of Maryland.

Editor's note: Business licenses are issued by the State of Delaware as a revenue raising tool. These are licences for new businesses, dating from Jan. 1, 2014

Services

ASPEN PROPERTY CARE

LLC ASPEN ECO GREEN 18766 JOHN J WILLIAMS HWY UNIT 4 REHOBOTH BCH, DE 19971-4417

ATRIX SUSTAINABLE

IMPROVEMENTS 117 BENJAMIN AVE SALISBURY, MD 21804-4603

ATTIX KASSIE N PROSPERITY

YOGA 8229 DUPONT BLVD LINCOLN, DE 19960-3243

AUSTIN EVELLYNE E 5100 RANDOL MILL RD APT 3307 FORT WORTH, TX 76112-1584

AUSTIN EVELLYNE E 5100 RANDOL MILL RD APT 3307 FORT WORTH, TX 76112-1584

BACON REBECCA S T AND T **TRANSCRIPTION** 37865 SWANN DR SELBYVILLE, DE 19975-3201

BAKER MYESHIA R CANARY **CONCIERGE** 94 THREE RIVERS DR NEWARK, DE 19702-4270

BARBARA A. FITZSIMMONS 407 EAST AVE WILMINGTON, DE 19804-2022

BARR TORI 409 HARRINGTON AVE HARRINGTON, DE 19952-1114

BARBOUR ENTERPRISES

LLC BARBOUR AUTOMOTIVE 900 OGLETOWN RD NEWARK, DE 19711-5412

BAUGHER SERVICES LLC CRITTER CONTROL OF NORTHERN DE

4023 KENNETT PIKE # 103 WILMINGTON, DE 19807-2018

BE WELL, LIVE WELL LLC 505 GRINNELL CT BEAR, DE 19701-4938

BEACH CONCIERGE SERVICE BY WINIF BEACH CONCIERGE SERVICE

30728 IRONS LN DAGSBORO, DE 19939-3451

BETSY R. ANGLEMEYER 405 SAMANTHA DR LEWES, DE 19958 4145

BIZZY BEE'S HOME DAYCARE LLC 815 S CASS ST MIDDLETOWN, DE 19709-1334

BLACKHURST ROBERT A HOME PLACEMENT COUNSELING 231 PRESIDENTIAL DR APT C WILMINGTON, DE 19807-3352

Contractor ASSURANCE PLUMBING

COMPANY 87 SKYLINE DR NEW CASTLE, DE 19720-2944

ATLANTIC GLASS & CLOSET INC. 421 BIG WOODS RD CHURCH HILL, MD 21623-1392

BAYSIDE METAL ROOFING 32295 NASSAU RD LEWES, DE 19958-3712

BEAMS CUSTOM WOODWORKING INC 95 OAK TREE LN MORGANTOWN, PA 19543-9603

BENSON JAMES B JR 48 VALLEY

FORGE DR MILFORD, DE 19963-2109

BIANCO FRANK BUILDER INC 6A CROZERVILLE RD ASTON, PA 19014-1432

BILODEAU BRYON R 1437 PROSPECT DR WILMINGTON, DE 19809-2428

BILLS FLOORING DEPOT LLC 18ALBERT PL FELTON, DE 19943-6928

Mover

AT YOUR SERVICE 740 ELIZABETH LN BEAR, DE 19701-2603

Chiropractor

ATHENA CHIROPRACTIC LLC 414 DELAWARE AVE TALLEYVILLE, DE 19803-5232

Physical therapy

ATI HOLDINGS LLC ATI PHYSICAL THERAPY 4051 OGLETOWN RD STE 202A NEWARK, DE 19713-3101

Physical therapist ATLANTIC PHYSICAL THERAPY 37031 OLD MILL BRIDGE RD UNIT 2 SELBYVILLE, DE 19975-3940

Wholesaler

ATLAS COPCO CMT USA LLC 3700 E 68TH AVE COMMERCE CITY, CO 80022-2243

AUSTIN EVELLYNE E 5100 RANDOL MILL RD APT 3307 FORT WORTH, TX 76112-1584

BANTRY BAY AMERICA INC 919 N MARKET ST STE 1801 WILMINGTON, DE 19801-3033

Retailer

AUDIO ECOMMERCE GROUP, INC. 122 DELAWARE ST STE 309 NEW CASTLE, DE 19720-4814

BEACH AD BONES 3 E HOUSTON ST FENWICK ISLE, DE 19944-4433

BEAD MY LOVE 511 PINE ST LAUREL, DE 19956-1512

BICYCLE CONNECTION

BETHANY BEACH 792B GARFIELD PKWY BETHANY BEACH, DE 19930-9723

Sales representative

AURALOG INC TELL ME MORE 3710 E UNIVERSITY DR STE 1 PHOENIX, AZ 85034-7292

Motor vehicle dealer

AYMAX GROUP INC 601 CORNELL DR UNIT G7 WILMINGTON, DE 19801-5789

Photography

BAHRAM MOVLANOV PHOTOGRAPHY BPHOTO 18 ADRIATIC DR REHOBOTH BCH, DE 19971-4647

Legal office

BAILEY & GLASSER LLP 2961 CENTERVILLE RD STE 302 WILMINGTON, DE 19808-1663

Scrap tire fee

BARLOW PAT 56 READS WAY NEW CASTLE, DE 19720-1649

Real estate broker

BAYWINDS PROPERTIES LLC 2311 SAYMOURE RD WILMINGTON, DE 19805-2812

Law office

BEAR LAW LLC 20421 JEB DR UNIT 43 REHOBOTH BCH, DE 19971-1564

Retailer-furniture

BELLEFONTE VINTAGE LLC 901 BRANDYWINE BLVD WILMINGTON, DE 19809-2527

Harness race trainer

BEN STAFFORD STABLE 2125 SANDTOWN RD FELTON, DE 19943-2549

Lessee

BENDER PROPERTIESLLC 89 ALBE DR NEWARK, DE 19702-1321

Counselor

BENNETT COUNSELING 205 SUNNYDALE LN SEAFORD, DE 19973-4823

Sales representative

BETHANY OCEAN CITY BEACH HOMES L 212 BAYSHORE DR BETHANY BEACH, DE 19930-9747

Lessor

BETHANY STATION LLC 38664 WOOD LN OCEAN VIEW, DE 19970-2775

Public accountant

BETTER BUSINESS BOOKKEEPING LLC 21573 HACKNEY CIR LINCOLN, DE 19960-2522

Broker

BETTERFITS, LLC 155 S BRADFORD ST STE 202 DOVER, DE 19904-7367