



Frontier to suspend service from New Castle in April. **3**

As Black Friday approaches

Delawareans bigger spenders than residents in nearby states

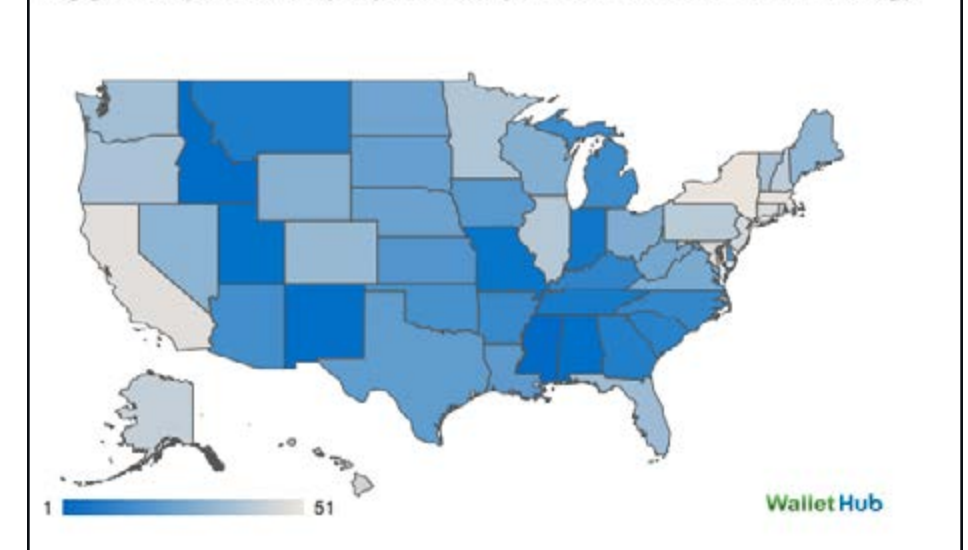
In what may be good news for retailers over the holidays and not so good news for those advocating frugality, Delaware ranks in the upper half of US states when it comes to “big spending.”

The website [Wallet Hub](#) ranked the state 18th with 10 in measurements that included personal spending on various categories and included the number of cars per household, a drain on budgets.

The 18th place ranking of Delaware was unusual, since the state stood out from its neighbors who are far more frugal.

“As of June 30 this year, consumer debt stood at \$11.63 trillion, higher than it was at the same time in the previous three years, according to the

Biggest Spenders (Adjusted by Income & Cost of Living)



Federal Reserve Bank of New York. Are Americans at risk of becoming financially overextended again,” Wallet Hub asked.

By contrast, Maryland ranked 47th,

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This week

Government units help industrial park get fiber.. **5**



Job totals finally exceed pre-recession levels. **11**

Fuddruckers to open in December. **11**



Purses to Portfolios program celebrates first decade

From **Purses to Portfolios** marked ten years of helping Delaware women (and the men in their lives) take charge of their financial futures with a birthday party-themed conference for 1,000 guests at the Chase Center on the Riverfront last month.

Presented by the nonprofit Delaware Financial Literacy Institute (DFLI), the free event featured

Big spenders...

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Pennsylvania, 40th and New Jersey No. 4. When the figures were adjusted for the cost of living, Delaware rose to No. 9, with New Jersey 12th and Pennsylvania 24th.


Spending categories ranged from gasoline to restaurants, health care and credit cards. Delaware health care costs are well above those of the nation as a whole. The state is a national center for credit cards.

States with the biggest spenders often had low average incomes, with Mississippi ranking first, followed by Idaho and New Mexico. Alaska, Rhode Island and Hawaii had the most frugal consumers.

national financial experts, such as Lynnette Khalfani-Cox, “The Money Coach;” Mary Caraccioli, veteran broadcaster; “The Money Confidante,” local entrepreneurs like Brew HaHa!’s Alisa Morkides; and exhibits, door prizes and resources.

Gov. Jack Markell, who founded DFLI in 2001 and serves as its President Emeritus, kicked off the conference with U.S. Sen. Chris Coons, who both remarked on the power of the Purses program in changing lives and building financial skills in future generations.

Emcee Tina Betz recognized the 2014 award recipients, who were honored for achieving 250, 100, 30 or 15 class hours. Outstanding Award honorees included:

Alisha Adams, a Money School instructor and Money Club enthusiast, who received the Platinum Portfolio Award for 500 hours of financial education. Antoinette “Toni” Blake, Money School instructor and DeDivahDeals blogger, who received the Golden Purse Award and joined the Treasurer’s Circle with 100 hours. [Click here](#) for the complete award list. 



Frontier to suspend service in the spring

Frontier Airlines will suspend all service from New Castle County Airport beginning in April. The move was not unexpected as the airline had made no commitment beyond this spring for its current level of service.

Certain routes have not shown the strength necessary to justify year-round service," said Frontier spokesman Todd Lehmacher.

Service is now limited to Orlando, with Tampa to be added on the winter schedule.

The airline had earlier halted service to Chicago, Detroit, Atlanta, Denver and Fort Meyers, Fla.

The company has been repositioning itself as an ultra-low fare airline and moved service from Wilmington to Philadelphia, after pulling out of that airport a couple of years ago. It has been moving service to bigger airports, with the major exception being Trenton, which continues to serve a large number of cities. It is reducing service from its Denver hub, where it operated service from Wilmington and allowed connections to points to the west three times a week.

There was no immediate word on whether the airline will offer winter service in 2015.

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Frontier changes course in New Castle

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Frontier first launched service from the airport in 2013. However, the airline underwent an ownership change, with new owners bringing in a management group from ultra-low carriers, Allegiant and Spirit.

Passenger loads rose above 90 percent for a time (the standard Frontier had set for continued service) but had slid back below that number from New Castle.

Unlike Trenton, Frontier's marketing efforts to reach potential passengers in the Philadelphia area, were less visible, and as the number of destinations increased from the New Jersey airport, a different pattern emerged in Delaware, despite passenger loads that approached 90 percent, the airline's standard for continued service.

Frontier might also have become more bold in directly taking on carriers, like US Airways-American in Philadelphia, due to falling jet fuel prices and point-to-point opportunities. Larger carriers have trimmed their schedules and maintained high fares, leading to the belief that market niches could be exploited.


One example is Cleveland, Ohio, a city now served by Frontier after service cuts.

Frontier also has to be nimble. It has four dozen jets, compared to the hundreds operated by larger carriers.

At the same time, Frontier has been under pressure in Denver, a hub targeted by Southwest Airlines. Southwest has continued to add flights from the Colorado capital.

The *News Journal* reported that officials were holding out hope that seasonal service to Florida might resume in the fall and winter of 2015 and the high passenger loads seemed to hold the door open to other carriers looking at the market.

At the same time, passengers, who had praised the airline, said their loyalty was not returned, leading to concerns that the brand has been damaged here.

The Delaware River and Bay Authority, manager of the New Castle Airport, had been cautious in its stance toward Frontier and made no major improvements to the terminal at the airport. Unlike many small airports service is not federally subsidized. 

Seminar to explore engaging multicultural dispersed workforce

The Outside-In Talent Seminar Series next month will feature the topic, Engaging a Multicultural Dispersed Workforce. The presenter is John Tooher.

This seminar will focus on the requirements and best practices for driving talent strategy within a global of dispersed marketplace.

Featured presenter Tooher, currently a Managing Partner at HeadRoom LLC, will share his experiences as President and General Manager at YellAdworks, Inc., a 3,000 person global advertising agency. He will focus on the best people, talent, and policy practices.

Cost is \$35 and the class may qualify for continuing education credit.

[Click here to get a ticket on Eventbrite.](#)

[Outside-In Companies](#), based in Newark, offers human resource services through CBI Group, Placers, and Barton Career Advisors.

Selbyville Industrial Park gets high-speed fiber

The Selbyville Industrial Park, thanks in part to the efforts of a fast-growing company and local government, is getting high-speed fiber-optic access.

The industrial park in southern Delaware had previously relied on cable internet as its main provider, with even slower DSL as the only choice for back ups.

Businesses without internet redundancy in the industrial park have lost their internet connection completely between two and six days a year and those on a DSL back-up suffered from slow speeds.

When E Revolution Ventures learned of an existing fiber-optic line that runs along U.S. Route 113 on the Maryland side and stops at the Delaware border, the company approached the Maryland Broadband Cooperative (MDBC) about using the connection.

MDBC, a non-profit organization, works with local communities to provide an advanced fiber-optic broadband network throughout rural areas in the Mid-Atlantic Region. E Revolution obtained a proposal from Bay Country Communications, a



“last-mile” service provider and broadband retailer, to add the fiber-optic cable from the Delaware line and install it in the industrial park.

The negotiations included a clause that provides for access to the fiber-optic line for all businesses throughout the industrial park.

E Revolution Ventures worked with Town Manager Bob Dickerson, and spoke with other businesses in the industrial park such as Chrome World, Spaceport Support Services, and Arrow Safety Device Co., among others.

When the proposal was presented to the Town of Selbyville, the town supported the idea, and offered to pay for 50 percent of the \$14,700 installation cost. The Town of Selbyville also reached out to Sussex County, which agreed to fund the remaining

amount. “We are proud to be part of bringing the latest technology to the industrial park,” said Bob Dickerson, Selbyville town manager. “We appreciate the investment E Revolution Ventures has made in our community along with the other park businesses. This investment in fiber-optic will certainly be a value-added benefit to park businesses and help secure a lasting relationship with our community.”

The new fiber-optic line will be capable of providing broadband upload and download

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speeds of up to 1,000 Mbps, and will have 99.9 percent reliability.

For E Revolution Ventures, an ecommerce retailer that relies heavily on reliable internet access, gaining such stability will be a great source of relief. Internet access is required for almost every aspect of day-to-day business.

An outage, or even a slow connection speed brings steep losses in productivity for more than 150 employees.

“We are very excited to bring fast, reliable internet service into the Selbyville Industrial Park.” said Ed Timmons, CTO of E Revolution Ventures. “We are an internet business, so when our internet goes down, we can’t do business. Bringing Maryland Broadband Cooperative’s high-speed, fiber-optic broadband network to Selbyville is a huge win for the community and I believe it will attract even more high-tech businesses to our area. We appreciate the Town of Selbyville and Sussex County for their support – they immediately saw the benefit and worked quickly to get this project started.”

E Revolution Ventures uses smart algorithms to track and sell millions of products across more than a dozen product categories online.

Originating from brick and mortar roots, E Revolution Ventures was recently ranked 13th among the fastest growing e-commerce businesses in the United States in *Internet Retailer* magazine’s list of the top 500 e-commerce businesses.

E Revolution was the third 3rd fastest growing company in Delaware with sales growth from 2010 to 2013 of 1050 percent, according to the Inc. 5000 list.

E Revolution Ventures’ 2013 revenue was \$43.3 million.



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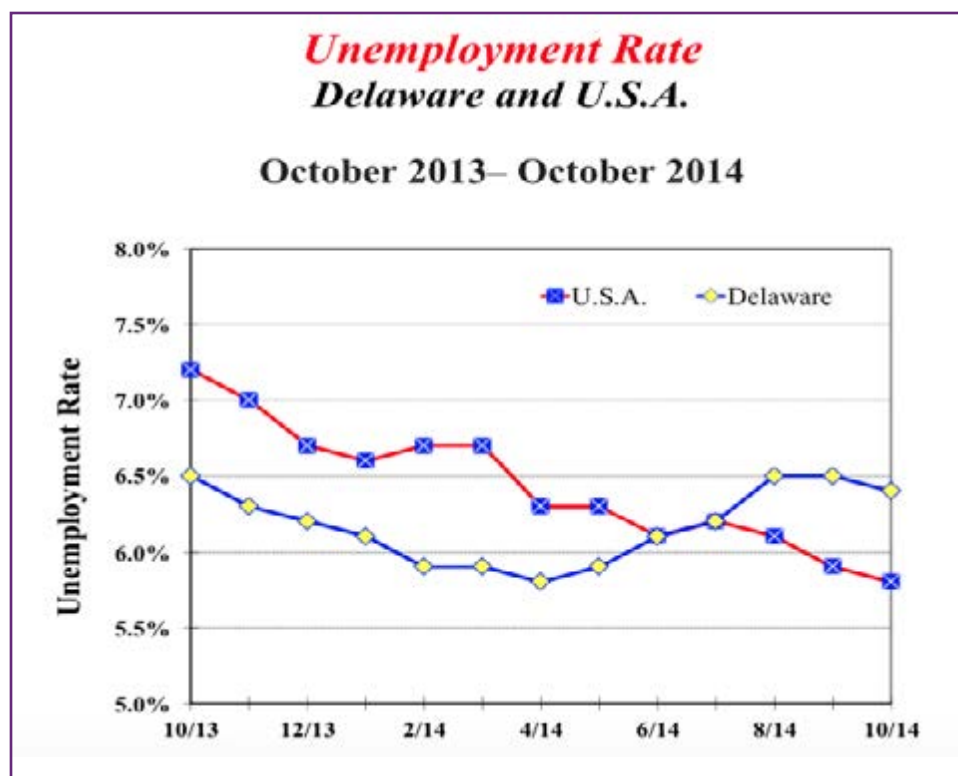
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Delaware job count finally reaches pre-recession level

After several painful years, total employment set a record in Delaware in October. The monthly employment report from the Delaware Department of Labor reported total employment at 443,700 as the state gained back the 35,200 jobs lost between February 2008, the last month the job total was at a record level.



Delaware became the 22nd state to reach that milestone and the only one among its neighboring states to reach the benchmark. The state has also ranked high among the 50 states in employment growth, a release stated.

While Gov. Jack Markell mentioned the milestone at a ceremony marking the opening of the 550-employee headquarters and research center for Incyte Inc. near Wilmington, he added that the state has much work to do.

The jobless rate for the state stood at 6.4 percent in October, compared to 6.5 percent a month earlier. The unemployment rate has stayed above 6 percent as more discouraged workers began looking for jobs. The state had traditionally enjoyed jobless rates well below the national figure.

Markell said that trend shows a higher amount of optimism among job-seekers. At the same

Continued on next page



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Good and bad news in latest jobs report

From previous page

time, the jobless rate shows the state has to continue to work hard at improving its economic prospects, he added.

The good news came as the state was unable to reverse a sharp drop in manufacturing and construction employment. Construction employment has perked up but remains below historic levels.

The state lost both of its auto plants and related suppliers in 2008 and 2009 and about a year ago saw the shutdown of the Evraz Claymont Steel mill and the loss of hundreds of jobs.

Professional, Scientific, and Technical Services, a broad category that includes legal, accounting, engineering, and scientific research gained 7,800 jobs. Health Care added 7,700 jobs.

Retail trade remained weaker than some sectors, gaining back 3,700 of 5,600 jobs that were lost.

The figures seem to suggest that many with fewer skills and lower levels of education may have been bypassed by the employment upturn. There is also the question of whether some of the jobs were snared by those living outside the state. Click on the following link for the full [Jobless report](#)

Incyte opens headquarters in former Wanamaker store

[Click here for photo gallery](#)

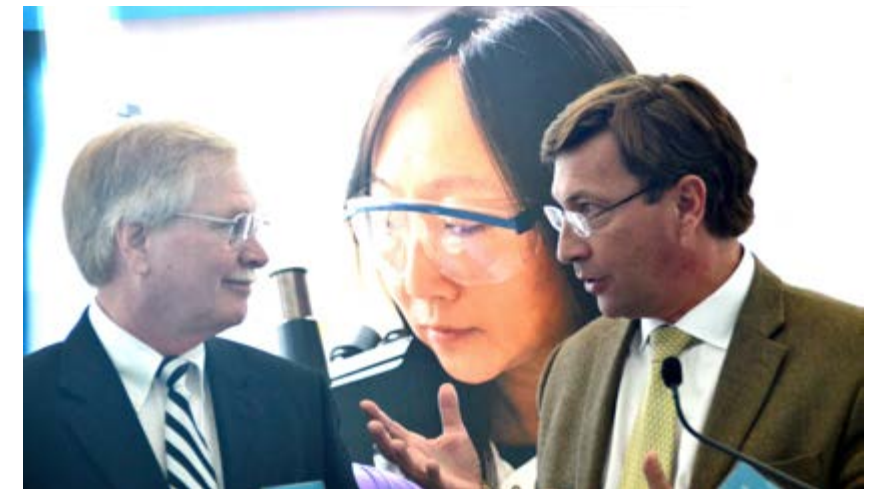
Incyte Inc. cut the ribbon on its new headquarters last week.

The event featured all members of the state's congressional delegation and cancer survivor, Dan Childress, whose use of the drug is credited with saving his life.

Incyte began its drug discovery and development efforts in Wilmington in 2002 working at DuPont Co. sites, most recently the Experimental Station.

In November 2011, Incyte received FDA approval of Jakafi, the first and only FDA-approved treatment for a rare and often life-threatening blood cancer.

Childress, who was told he had months to live, was one of the first to receive Jakafi and saw almost immediate results. In a moving speech, he talked about being given the chance to see his grandchildren.



Childress and CEO Hervé Hoppenot

Jakafi is the first in a new class of drugs, known as JAK inhibitors, to be approved by the FDA.

The newly renovated 191,000-square-foot facility is located at the site of the former John Wanamaker building on Augustine Cut-Off, and will house more than 550 employees.

“We are very excited to be headquartered in such an iconic building and appreciate the encouragement and support we have received

Continued on next page



From previous page from every corner of the state,” said Hervé Hoppenot, CEO of Incyte. “Incyte is at the center of a major transformation in how

cancer is treated, and this new facility supports our goal to accelerate the discovery and development of new and innovative therapies for patients in need.”

Hoppenot recently joined the company as CEO, succeeding Paul Friedman who retired from the post but remains on the board of the publicly traded company. Hoppenot said Incyte will be a good neighbor. Friedman, who helped engineer the company’s move to the building, was on hand for the ribbon cutting.

In December of 2012, Incyte was awarded a \$10 million Delaware Strategic Fund performance grant and a \$1,050,000 capital expenditure grant from the Delaware Economic Development Office (DEDO).

Alan Levin, DEDO secretary, pushed hard to keep the company in Delaware and hailed Incyte’s decision to stay in the state and expand its workforce.

In remarks at the event, Levin said the effort

was not easy, given the many options Incyte had in locating elsewhere in a pharma corridor in the region.

Delaware has also been coping with the loss of research and other jobs at AstraZeneca, which underwent a downsizing after its blockbuster drugs went off patent.

Negotiations on securing the Augustine Cut-Off site were not easy either, Levin added. The property is owned by Capano entities that own a large chunk of retail, office and apartment business in Delaware.

Levin said he was no stranger to the company in his role as CEO of the Happy Harry’s drug store chain that was later sold to Walgreens.

The Incyte site was in the news at one point as part of a dispute among family members. Levin, while making no reference to the dispute, praised family members for working to come up with a suitable lease.


“Incyte exemplifies Delaware innovation – growing from a biotech research start-up to a ground-breaking industry leader and adding hundreds of well-paying jobs to our local economy,” Levin said. “Incyte was born here, and we are delighted that they will stay here as our partnership, and their success, continues well into the future.”

Gov. Jack Markell said the company is an excellent fit for the state, due to its growth and mission. Indeed, buttons were available at the event carrying the words “Work Hard, Stay Calm and Cure Cancer.”

Carper, the state’s senior U.S. senator and a former governor, praised the efforts of many people who helped the company come to Delaware and assemble a team that brought Jakafi to market.

The new corporate headquarters was named in honor of Friedman, who served as Incyte’s President and CEO from 2001 to 2014. Under the leadership of Friedman, Incyte was successful in bringing together a talented team that brought to market the first JAK inhibitor and created a broad development pipeline that includes compounds in three major oncology areas: onco-inflammation, immuno-oncology and targeted therapies, according to a company release.

The company now has a stock market value of \$12 billion. Companies, like Incyte, face long odds in translating research into drugs.

The location housed the John Wanamaker store for many years. It was converted to office use, but struggled to retain clients. The store, built on a hilly site near the Brandywine, was frequently mentioned during remarks at the ground breaking as a holiday shopping destination. 

Day of reckoning for the state's casino industry

With news that Dover Downs' stock has slipped below \$1 and discouraging reports from the state's other two racinos, it is clear that the state is lurching toward a crisis.



Doug Rainey

The immediate problem comes from legislation that plugged a hole in the state budget during the financial crisis by increasing the state's take on casino proceeds. That came on top of a revenue slide as more casinos were built in neighboring states.

It is rare when government simply socks away a tax bonanza, like gaming, for the time when the well runs dry. Delaware followed the crowd, and did not set aside the bonanza, nor did it get up front fees that could have been used as a reserve fund.

The temporary casino tax fix became permanent

when tax revenues did not snap back. A commission formed to deal with the problem and to date has been kicking the can down the road.

Meanwhile the General Assembly found several million dollars in the past two years to pass along to the casinos. So far, it may have been enough to allow Harrington, Dover Downs and Delaware Park to muddle along.

That move has been controversial in some quarters. Critics have suggested that casinos have not done a good job of running their operations and should not receive an infusion of money.

That may be true in some instances, but looking back at past miscues by the state and casino operators is a waste of time.

But the day of reckoning is approaching, driven in part by declining purses in the racing side and the final build out of casinos in Maryland and Pennsylvania that belie

claims that we have "hit bottom." As these threats and others loom, the need for a long-term solution cannot be put off any longer. It won't be easy.

Cutting the state's take for casinos will trigger other tough decisions, such as spending cuts in the state budget. On the plus side, we reside in a state where we have many financial engineers who can come up with solutions that would buy time and provide a path forward.

It is time to put some out of the box thinking to work to deal with this situation, something that may not come out of a commission loaded with insiders. Included in any solution should be criminal justice costs related to casinos and even "culling the herd," if it is possible that the state has one too many venues or needs to local a casino in a more promising area.

Such options are difficult to think about, but tough choices loom.

Curtis exits Union City; Fuddruckers opening next month

Owner-Chef Matthew Curtis will leave the Union City Grille in Wilmington.

Reports of a sale had been making the rounds in recent weeks.



Curtis was active in the community and helped organize the Delaware Burger Battle, which raised money for the Ministry of Caring. He acknowledged in the post that a tough economy made life tougher for the restaurant.

“Two days after I signed for Union City Grille, Lehman Brothers filed for bankruptcy and the start of our country’s biggest recession began. Resources tightened and my goals to make changes were put on hold. I have always given my best and it saddens me that I was not able to take UCG to another level,”

“In the mean time I will be putting a resume together and digging in for the next challenge whichever that may be. I truly thank you for your support and I will miss everyone,” Curtis wrote.

Fuddruckers to light grill in December

The long anticipated opening of Fuddruckers in



northern Delaware is tentatively slated for Dec. 11.

Spokesperson Toni Niece said the restaurant is on track to hire a staff of 70. A store in Brandywine, Md., outside Washington, D.C. opened on Nov. 18. The restaurant is across the highway from the Delaware Technical Community College Stanton Campus.

The building formerly housed the island-themed restaurant Cheeseburger in Paradise.

Continued on next page

“It is with great sorrow and a tear in my eye that I have to say one last thank you and good bye. As of next month I will be turning over Union City Grille and will no longer be involved in operations,” he stated in a Facebook post. Curtis did not identify a buyer, although reports have indicated that a local multi-restaurant owner group is acquiring the dining spot.

The restaurant earned generally good reviews over the years, but faced the challenges of operating in a changing Little Italy neighborhood in Wilmington. Long-time dining spot Madeline’s closed on nearby DuPont Street after more than five decades.

From previous page



Interest in the new location has been strong, with this story being the most viewed in the two year history of the

DelawareBusinessDaily.Com website. Fuddruckers had its strongest growth in 1980s and 1990s. It has stayed with the formula of large hamburgers, freshly baked buns and milk shakes. Of late, the company has featured specialty hamburgers and “exotic “ burgers featuring elk, wild boar and buffalo

Luby’s, the Texas cafeteria chain that acquired Fuddruckers out of bankruptcy a couple of years ago, has been working to build traffic and refresh the concept.

In its home state of Texas, it has opened a twin building with a Luby’s and a Fuddruckers.

Luby’s has also expanded the Fuddruckers concept outside the U.S., a strategy of many restaurant chains that have limited opportunities for expansion. Two locations have been opened in Italy.

Luby’s has about 180 company-owned and franchise restaurants. Over the years, Fuddruckers

has closed many stores in the region, especially in the Baltimore-Washington area.

Cheeseburger in Paradise was a venture that at one time involved the well-known writer of the song of the same name - Jimmy Buffett. Buffett worked out an arrangement with the Outback Steakhouse chain, which operated the establishments for a time.

The concept did not thrive and Luby’s eventually acquired the company. Buffett is no longer involved with Cheeseburger in Paradise and is focusing on his other businesses that range from blenders to beer.

Long-time residents may remember that the Stanton site was the longtime home Chi-Chi’s, a Mexican restaurant group that went out of business as family owned establishments offered better fare and the concept became tired.

The building was later converted to a Cheeseburger in Paradise, with part of the structure housing a Dunkin Donuts, which remains after the remodeling project.

(Coming next week. A look at the Delaware Restaurant Association’s Cornerstone Awards).



Trending this week

Most viewed stories this week at DelawareBusinessDaily.com

1. [Cinemark to open 12-screen theater at Christiana Mall this month](#)
2. [\(Photo gallery\) Incyte celebrates opening of headquarters](#)
3. [\(Video\) Bayhealth rolls out plans for \\$250 million health campus in Milford](#)
4. [Fuddruckers to open next month in Christiana-Stanton area](#)
5. [\(Photo gallery\) Cabela’s opens store near Christiana Mall](#)
6. [Christiana Mall area moves into the fast lane](#)
7. [\(Updated\) Claymont Kmart to close in early December](#)
8. [Wastemasters celebrates remarkable period of growth](#)
9. [\(Photo gallery\) A successful Business Women’s Expo](#)
10. [\(Photo Gallery\) 3D printing takes center stage at Tech Forum event](#)
11. [Mixed bag of economic news in Fed tracking report](#)

DelleDonne signs on as 87ers ambassador

The [Delaware 87ers](#) gained some star power with WNBA and University of Delaware basketball star Elena Delle Donne signing on as the team's Goodwill Ambassador and spokesperson.

The 87ers, or 7s, are an NBA Development League team that plays in the Carpenter Center on the University of Delaware campus.

Delle Donne will work with the 87ers in areas such as the Special Olympics and Lyme Disease research funding. The Chicago Sky star returned to Delaware in the off season following a battle with Lyme Disease.

The team will also have a six game package that will feature appearances and fan events with Delle Donne, who brought packed houses to the Carpenter Center while starring for the Blue Hens.

At a brief press event in Newark, Delle Donne says it was a “no brainer” to affiliate with the 87ers. The relationship had its roots in a successful promotion with the 87ers involving funding for Lyme Disease.

“I am thrilled to join the 87ers this season as an



Delaware 87ers photo

Ambassador and so thankful for the unique vision they've demonstrated bringing me on,” said Delle Donne. “We share a deep commitment to Delaware, to basketball and to providing the community with diverse, positive role models. It is an honor to represent them.”

The 87ers will have eight non-profit game nights throughout the season, including a select number in which Delle Donne will participate, including LymeAid 4 Kids Night and Special Olympics Night. She will also take part in Women's Health Night, in

Continued on next page



Delle Donne teams up with '7s'

From previous page

addition to other Sevens events The addition of Delle Donne will provide a much needed boost to the Sevens. Their first year as a team affiliated with the Philadelphia 76ers came during one of the toughest winters in recent memory.

“The Delaware 87ers are excited to welcome Elena Delle Donne to the team for the upcoming season, initiating a partnership between two of basketball’s most recognizable brands in the state of Delaware,” said 87ers President Aaron Moszer. “We’re confident in bringing Elena on board, the 87ers will be able to raise awareness to many great organizations in the community, in addition to spreading the team’s reach throughout the state.”

Members who purchase a Delle Donne six-game pack will gain entrance to a private meet-and-greet reception with Delle Donne on Saturday, January 10 vs. Fort Wayne, enjoy a children’s pre-game clinic hosted by Delle Donne on Saturday, February 28 vs. Canton and receive an autographed picture with Delle Donne at the game on Friday, March 6 vs. Fort Wayne.

The 87ers are part of a plan by the 76ers to rebuild a contending team. The strategy includes developing players through the Development League and fielding a teams that seems destined to lose enough games to end up with high draft picks. Some sports observers have joked that a Development League team could have a talent level approaching the 76ers.



Fresh salsa success story

Gov. Jack Markell and Delaware Economic Development Office Director Alan Levin toured Freakin’ Fresh Salsa west of Wilmington last week.

The company, according to its website, had its roots in the founding family’s homemade salsa, which was made as gifts or presents.

A job loss during the economic downturn led to a decision to start a business that first set up shop in the Farmer’s Market in Boothwyn, Pa.

The salsa is now sold at Shoprite stores in northern Delaware as well as Whole Foods markets in the region.

Standard Register plant purchased by Delmarva Power

The former Standard Register facility in the Northwood Industrial Park in Salisbury, Md. has been purchased by Delmarva Power.

John McClellan, Henry Hanna and Wesley Cox, all Senior Advisors with Sperry Van Ness – Miller Commercial Real Estate, Salisbury, represented Standard Register in the transaction.

Standard Register and its predecessor Burroughs Corporation were one of the early occupants of the Northwood Industrial Park in the 1970s.

The facility at 600 Marvel Road in Salisbury, totals over 110,000 square feet and sits on more than eight acres of land. David Lucas, the Electric Maintenance Manager with Delmarva Power stated, “Our various electric service reliability projects in this area have brought about a need to expand our warehouse capabilities and we believe this particular facility will provide us with the much-needed extra space.” Delmarva Power purchased the building for \$2,750,000.



Ground broken on Whitehall

The Town of Whitehall has broken ground on its first homes.

Whitehall will include seven neighborhoods, with this phase totaling 501 residential units and approximately 70,000 square feet of employment and retail or commercial structures. The Town of Whitehall is located off Lorewood Grove Road and Ratledge Road in the Middletown area. Shown in adjacent photos from left are founders Brian

DiSabatino of EDiS Company; Rich Julian of Eastern States Group and Peter Morrow of The Welfare Foundation.

DiSabatino stated in the community’s blog, “This type of town has not been created in Delaware for 100 years. We want to return to a style of town planning that created the best places in Delaware – a walkable community with everything within a quarter-mile of your front door.”

In response to a question on a blog post on traffic generated by the town, ownership said development will be gradual in the first two years. Founders have done extensive research in an effort to build a walkable community.

The builders are Benchmark Builders of Wilmington Murphy Homes of Newtown Square, Pa. and Thompson Communities of West Chester, Pa.

Residential plans will be released during a preview event in early 2015. A sales office and model street will follow and be located within one block of the planned civic building.

Riverfront to see an outdoor skating rink this winter

The **Wilmington riverfront** will see the opening of an outdoor ice skating rink next month.

The Riverfront Development Corporation of Delaware (RDC) announced that Wilmington will be joining other communities across the nation in providing a temporary, outdoor ice skating rink.

The Horizon Riverfront Rink, named for title sponsor Horizon Services, will be a family-oriented attraction, according to the RDC. Horizon is a plumbing and heating contractor.

The rink will open on December 13 and will continue until February 28, 2015. The 11-week season will attract thousands of skaters and even more spectators to Riverfront Wilmington, the RDC stated.


Located at 308 Justison Street, the green space at Justison Landing will also feature holiday decorations, lights, and music. The rink itself will be 72 by 120 feet. The rink will be able to accommodate approximately 350 skaters at a time. Amenities will include a warming tent, skate rental, and concessions. The rink will be managed by the



RDC. Admission for skating will be \$8 per person (age 13+) and \$5 per person (age 12 and under). The cost of skate rental will be \$3 per pair. Hours of operation will be Monday through Thursday, 4 p.m.- 9 p.m.; Friday, 4 p.m.-10 p.m., Saturday, 11 a.m.-10 p.m.; and Sunday, 11 a.m.-9 p.m. Horizon

Riverfront Rink will not only bring a fun winter tradition of skating to downtown Wilmington, it will also offer numerous programs and promotions throughout the skating season. Programs for all ages are planned.

A listing of programs and promotions throughout the season will appear on the rink's website: www.riverfrontrink.com.

In addition to Horizon Services, sponsors of the rink include Light Action; Capital One; AAA Mid-Atlantic, The Residences, WSTW, Brandywine Buzz, Highmark Delaware, The Goddard School, Sir Speedy, and The Starboard. 



Women entrepreneurs finish one, two, three in Star Up Battle

Three members of the Remarkable Entrepreneurs Community, Kiersten Jones, Tanya Whye and Laura Kraman, took home the top three spots in the Global Start Up Battle: Delaware event held over the weekend.

Jones of Astra Center for Eating Disorders won top honors in the Global Start Up Battle.

Runners up were Whye of Mattress Movers (recycling), and Kraman, of Evolve365 (personal training program),

Wbye earlier won pitch competition sponsored by Great Dames Remarkable Entrepreneurs Community for her business which specializes in recycling mattress materials. [Click here for story.](#)

Winning the pitch competition resulted in Whye getting more than \$25,000 in goods and services.

Girl Scouts to honor Landgraf

Girl Scouts of the Chesapeake Bay will honor

Rita Landgraf, Secretary of the Delaware Department of Health and Social Services as the 2015 Woman of Distinction on Tuesday, March 10, 2015 at the Hotel du Pont in Wilmington.



Landgraf at desk

As department secretary, Landgraf leads one of Delaware's largest state agencies, charged with keeping Delawareans healthy, ensuring they get the health care they need, and providing children, families and seniors with the essential human services they depend on. Landgraf has more than 30 years of leadership in health care, disabilities and senior issues, including previous positions as executive director of The Arc of Delaware and the National Alliance on Mental Illness in Delaware, and president of AARP Delaware.

"I am very grateful to be selected as the Girl Scouts' 2015 Woman of Distinction, and I am

extremely humbled by this honor," Landgraf said. "Some of my earliest lessons about leadership came through the Girl Scouts. Now I have the responsibility to work toward advancing the tremendous opportunities that the next generation of girls have to lead."

This year, GSCB will also honor Katherine "Kitty" Esterly, MD with a Lifetime Achievement award. Dr Esterly is a pioneer in neonatology in Delaware and has received numerous awards for her decades of dedication to the health of babies in Delaware.

The Honorary Chairs of the event are Carol A. Ammon, retired chief executive officer (CEO) and chairman of Endo Pharmaceuticals Inc. and Janice E. Nevin, MD, the first female president and chief executive officer of Christiana Care Health System.

The Women of Distinction program features about 65 teen Girl Scouts in leadership roles as Mistress of Ceremonies, greeters, vocalists and performing the flag ceremony.

Former MidCoast CEO gets two years in prison

United States District Judge Richard G. Andrews sentenced James A. Ladio, the founder and former CEO of Midcoast Community Bank, Inc., to two years in prison.



Ladio, 58, of Wilmington, Delaware, pleaded guilty on December 17, 2013, to two counts of bank fraud and two counts of money laundering. The charges related to a nominee loan scheme, in which Ladio recruited two former MidCoast customers to obtain loans, the proceeds of which they loaned back to Ladio.

According to previously released information, Ladio had been involved in a decade-long “loan-swap” arrangement with former Wilmington Trust Co. Market Manager Brian Bailey, in which the two men provided more than 20 loans to each other totaling more than \$1.5 million.


In June 2010, Wilmington Trust called Ladio’s loans and required him to enter into an agreement Ladio engaged in what was described as a nominee loan scheme in substantial part to make interest and principal payments under the agreement.

United States Charles Attorney Oberly said, “The Court rightly punished Mr. Ladio for his serious fraud offenses, which negatively impacted his bank

and other financial institutions. Today’s sentence sends a powerful message that bankers who abuse their positions of trust and engage in self-dealing will face significant consequences, including imprisonment and being banned from banking.”

Ladio, former president and chief executive officer of MidCoast Community Bank and a leader in the Delaware banking community, was sentenced to spend the next 24 months in federal prison for bank fraud against three banks, including TARP bank Wilmington Trust Corporation, said Christy Romero, Special Inspector General for TARP (SIGTARP).

“For more than a decade involving more than 20 transactions, Ladio lined his pockets by fraudulently securing Wilmington Trust loans through former Wilmington Trust officer Brian Bailey in exchange for Ladio making sweetheart loans to Bailey. Ladio used the loans to pay off personal debt. SIGTARP and our law enforcement partners will hold accountable perpetrators who engage in fraud related to TARP. We will not rest in our efforts to identify and investigate those individuals, unravel their crimes, and support their prosecution. We are proud to stand together with the United States Attorney’s Office for the District of Delaware in our combined fight against bailout related crime,” Romero stated.

A number of officers of Wilmington Trust and Ladio have been charged with various offenses. Wilmington Trust was acquired in what was known as a “take under” by M&T after falling victim to bad loans. The various cases have involved Wilmington Trust, MidCoast, Wilmington; and Artisans’ Bank, Wilmington. 

Dogfish Head offering breakfast scrapple brew

Sam Calagione and Dogfish Head are back with breakfast-themed beer.

“It’s been wonderful to see dozens of breakfast-themed beers come to market since we first did ours,” says Sam, founder of the brewery. “I thought it would be a great time to flex our creative muscles and try to brew a beer that has the most diverse group of ingredients referencing the meal and its name. It’s sort of an ‘everything-but-the-breakfast-nook’ stout.”

A breakfast-style beer with a coffee touch helped launch Dogfish, now based in Milton.

The latest brew will feature maple sugar from Massachusetts, barley smoked over applewood from Fifer Orchards and 25 pounds of Rapa Scrapple from Bridgeville.

In the Dogfish blog, the brewery explained to out-of-the-area readers about scrapple, a pork dish consumed in the Mid-Atlantic region.

Beer for Breakfast, a draft-only beer served exclusively at Dogfish Head Brewings & Eats in Rehoboth Beach, will debut Dec. 5 at a special Happy Hour that will also include Rapa Scrapple and other items.



**Our best wishes
for a happy
and safe
Thanksgiving**

business bulletin
YOUR WEEKLY ELECTRONIC BUSINESS JOURNAL

*Doug Rainey Michael
Klezaras, Sharon Rainey*

AstraZeneca's Medimmune to add 300 jobs in Md.

AstraZeneca and its Medimmune business announced plans to expand its biologics manufacturing center in Frederick, Md. and add 300 jobs. Price tag is \$200 million. The company earlier announced plans to invest \$100 million at its site near Newark. The company employs 2,600 in Delaware.

“Biologics are an important part of [AstraZeneca's](#) overall capabilities, in addition to our strengths in small molecules and protein engineering,” said Andrew D. Skibo, regional vice president of biologics supply for AstraZeneca. “Our global biologics research and development arm, MedImmune, has a robust pipeline of more than 120 biologics, including more than 30 in clinical development. The expansion of our Frederick facility will support the progression of drug candidates across our core therapeutic areas, ultimately aiding us in our efforts to make a meaningful difference in the lives of patients through scientific leadership and innovative new treatments.”



AstraZeneca's Frederick biologics manufacturing center is an FDA licensed, large-scale cell culture production facility. The expansion project, which is anticipated to begin in December and expected to be complete in mid-2017, will add about 40,000 additional square feet of manufacturing, laboratory and administrative space. The expansion is also expected to bring a total of 300 new jobs to the site.

“We're very pleased by AstraZeneca's demonstrable commitment to our local workforce and to our growing biotech community,” said Frederick City Mayor Randy McClement. “This expansion will

help bring even more high-caliber life science jobs and career opportunities to Frederick and the surrounding region.”

AstraZeneca's Frederick manufacturing center is the largest biologics manufacturing facility within the company's global network and portfolio of assets, and a worldwide industry leader in cell culture manufacturing. The site currently produces a pediatric medication, as well as other investigational biologic products.

Business license fees due

The Delaware Division of Revenue is reminding businesses to renew their Delaware business licenses by December 31, 2014. Licenses can be renewed at www.delaware.gov. Mail forms also go to many businesses.

The online service allows taxpayers to print a

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temporary license directly from their computer, which substitutes as a valid license until a permanent license is received in the mail. A temporary license is required for businesses such as contractors and businesses that receive government payments.

“Licensees who renew online receive their business licenses more quickly due to automated processing,” says Division of Revenue Director Patrick Carter. “Renewing a business license online is fast and secure.”

Currently, any business whose Delaware business license expires this December may opt to renew their business license online. Payers can use a credit card, debit card, or direct debit from a bank account.

Businesses will need their Tax ID Number and Business License Number to complete the online renewal. The Business License Number can be found on the annual License Renewal Notice mailed to businesses by the Delaware Division of Revenue

beginning mid-November 2014. Any business renewing a license this year may also elect a three-year business license. Three-year business licenses purchased for 2015 will remain valid through December 2017. Businesses will receive one license, valid through 2017, for all three years.

Blood Bank seeks donations over holiday period

Blood Bank of Delmarva’s Donation Centers will be closed on Thanksgiving, Thursday, Nov. 27, but will reopen at regularly scheduled hours on Friday and Saturday. For a list of donation centers and hours, visit www.DelmarvaBlood.org.

While blood donations typically decrease during the busy holiday season, the need for donations exists year-round. In fact, 350 donors are needed each day to meet the needs of our region.

Blood Bank of Delmarva is a non-profit, community service program that provides blood and blood products for hospitals in the Delmarva region.


DSU enrollment sets record

For the fifth straight year, Delaware State University broke its enrollment record with a fall semester 2014 total enrollment of 4,644 students.

The record 4,644 enrollment surpasses the previous record of 4,505 set in the fall of 2014. The 2014 enrollment figures include a record 4,259 undergraduates – marking the first time DSU surpassed 4,200 undergraduates.

The university enrolled 894 new freshmen this fall. DSU also welcomed 296 new transfer students.

DSU President Harry L. Williams noted that the average grade point average of incoming freshmen was 3.08 – the highest ever in the history of the institution.

“That makes the record enrollment particularly satisfying,” Williams said. “As the student population continues to increase, the academic quality of our new freshmen continues to rise as well.” 

Kendle named Synchronix CEO

Synchronix Information Strategies Inc., a regulatory writing company headquartered in Wilmington, announced the appointment of **Kelley Kendle** as its new Chief Executive Officer.

Company founder and former CEO Ellen Barrose will serve as an advisor to the president.

Kendle has been a part of Synchronix since 2003. Initially joining the company as the Director of Finance, she saw an opportunity for growth focused on regulatory writing services to the pharmaceutical and biopharmaceutical sector.

Kendle has been instrumental in the development



Kendle

of services and the cultivation of staff to address the needs of the industry. Kendle serves as both an internal and external subject matter expert. Kendle said, “I know we have the ability, the energy, and the commitment to make this next phase a huge success. I can’t wait to see all that we can achieve together”.

Synchronix has seen revenue increase by over 150 percent since 2010.

As CEO, Kendle will continue to drive the company’s strategic growth, business process, and organizational dynamics.

Synchronix was previously acquired by Certara, a company that encompasses a group of separate entities operating together to provide regulatory writing services to the pharmaceutical, biotech, and medical device industries.

Synchronix Information Strategies Inc.; Synchronix Europe, Ltd.; and Synchronix Philippines, Inc. (SPI) are all wholly owned subsidiaries.

Home loan bank elects Brooks

The Board of Directors of the Federal Home Loan Bank of Pittsburgh (FHLBank) announced **Glenn R. Brooks** was elected to the board. He is Chief Operating Officer and Senior Vice President of Leon N. Weiner & Associates, Inc., a Wilmington-based home building, development and property management firm.

Brooks is responsible for the Weiner organization’s development activities, including coordinating the company’s land planning, financial application and equity syndication processes. He is a member of the firm’s board of directors.

Brooks served on FHLBank’s Affordable Housing Advisory Council between 2004 and 2012. He served as Vice Chair in 2006 and 2007 and as Chair from 2008 to 2010.

Brooks holds a Bachelor of Business degree from the College of William and Mary in Virginia. He is

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active in housing and community activities and boards, including the Multifamily Board of Trustees and serving as 2015 Chairman of the Housing Credit Group of the National Association of Homebuilders. He resides in West Chester, Pa.

Incumbent Delaware Member Director **Lynda A. Messick**, Chief Executive Officer of Community Bank Delaware, in costal Delaware, was e-elected as previously announced by the bank.

As an intermediary between global capital markets and local lenders, FHLBank Pittsburgh provides readily available liquidity, as well as affordable housing and community development opportunities, to member financial institutions in the region.

Fan re-elected president of Medical Society

Nancy Fan, M.D, an Obstetrician/Gynecologist who practices at Women to Women OB/GYN in Wilmington and is on the staff of Saint Francis

Healthcare, was re-elected to lead the Medical Society of Delaware for the 2014-2015 year during the professional organization's 225th Annual Meeting on November 22.



Fan

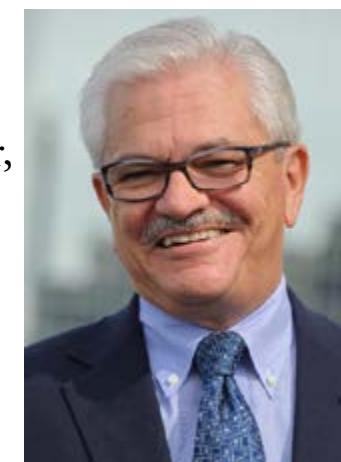
Dr. Fan is a graduate of Temple University School of Medicine in Philadelphia, Penn. She completed her residency in Obstetrics/Gynecology at Baylor College of Medicine in Houston, Texas. She has served as Chair of the Medical Society of Delaware School Health Committee from 2006-to 2013 and was Chair of the Young Physicians Section from 2010 to 2012.

“I am very honored and pleased to serve as president for a second year in one of our nation’s oldest and hardest-working medical societies,” Dr. Fan said. “I believe that with our innovative initiatives, such as the Patient-Centered Medical Home and the Accountable Care Organization, as well as our steadfast commitment to community outreach through efforts like the Campaign for Kids ... “It’s obvious,” the Medical Society will continue

to fulfill our strong mission, to guide, serve and support Delaware physicians, promoting the practice and profession of medicine to enhance the health of our communities.”

Other officers who will serve for the coming year include:

Dorothy Moore, M.D., President-Elect; **Prayus T. Taylor**, M.D., Vice President; **Harry A Lehman, III**, M.D., Secretary; **Randeep S. Kahlon**, M.D., Treasurer; and **Leo W. Raisis**, M.D., Speaker of the Council.



Montgomery

Montgomery named court administrator

The Delaware Supreme Court has selected **William S. Montgomery**, to fill the vacancy created by the retirement of Steve Taylor who has led the Court’s administrative staff for 30 years and served with the Supreme Court for 37 years.

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Taylor recently announced his retirement plans and will officially step down from his position on January 1, 2015.

Montgomery served as Chief of Staff for the City of Wilmington under Mayor James M. Baker from 2001 until 2012. He also ran for mayor.

Montgomery also served as Director of the Legislative Council, Division of Research for the Delaware General Assembly, from 1995 to 2001 where he directed this non-partisan division of the General Assembly responsible for drafting legislation and revising the Delaware Code.

He implemented technology to improve legislative research and developed the Delaware Administrative Code and the monthly Delaware Register of Regulations providing a timely, comprehensive, public, online source for State agency regulations, a court release stated.

After leaving the Mayor's office in 2012, Montgomery took on the position of Executive Director of the Delaware Zoological Society in

2013. He has also served since 2013 as a Senior Adviser with Econsult Solutions, Inc., a Philadelphia based firm which provides business and public policy makers with economic consulting services and analyses across a broad range of subject areas.



LeNoir

LeNoir named development director

PAWS for People, a Newark-based pet therapy organization, announced the appointment of **Rosemarie LeNoir** as Director of Development. In this role,

LeNoir will have responsibility for leading a comprehensive development program aimed toward enhancing the growth of PAWS for People.

This includes strategic planning, annual giving, business and foundation support, event sponsorship, endowment growth and maintaining/cultivating relationships with donors, community organizations and volunteers. Previously, LeNoir

held positions as Director of Development for the Delaware Chapter of Make-A-Wish Mid-Atlantic Region; part-time Director of Development for DFRC, Inc.; and Regional Development Director for the American Cancer Society, Delaware/Delmarva Region.

A graduate of University of Delaware, LeNoir is a certified paralegal and has extensive volunteer experience with Northern New Castle County Family Promise and as a Certified Master Food Educator with the University of Delaware Cooperative Extension program.

PAWS for People is a volunteer non-profit organization that provides one-on-one animal-assisted therapy and comfort for children and adults with physical, social, and emotional challenges.

The Business Bulletin welcomes your personnel news. Send items and photos to drainey@delawarebusinessdaily.com. Larger photos are welcome for use in the online photo gallery of people featured on these pages.



Technology Forum gets a close up view of 3D printing

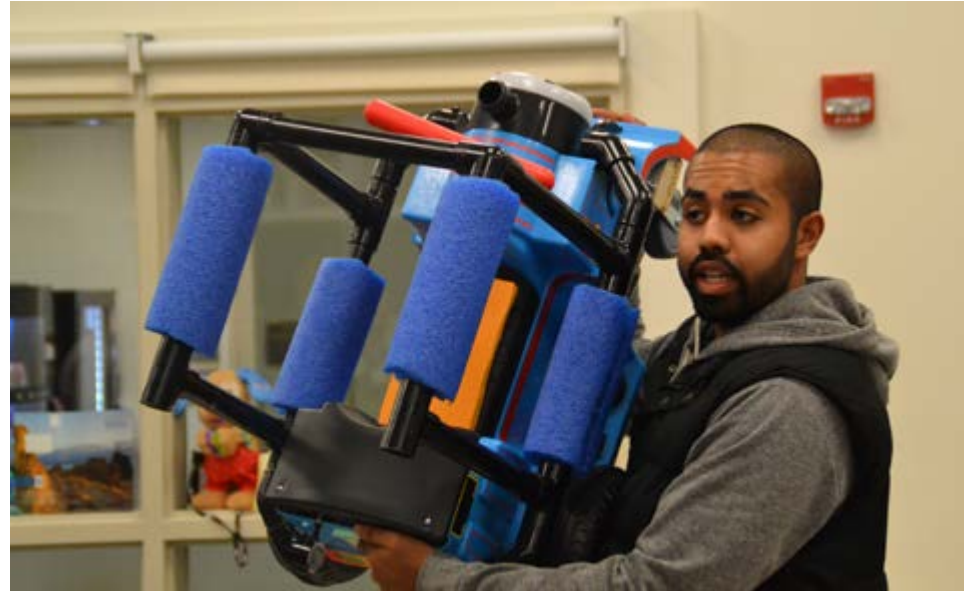
Joe Otto, owner of [Sovereign Air](#), Newark, discussed the explosive potential of the process that has actually been around since the 1980s. The forum features monthly learning, social and competitive events. The event was held at the University of Delaware's College of Health Sciences on the new STAR campus, the site of the former Chrysler plant.

In the past couple of years, the introduction of less expensive printers and the fascination of the media with the technology has put 3D printing on center stage, Otto said.

Otto says 3D printing is taking off, with improved software holding the key to even more explosive growth. Research indicates that only about five percent of companies and organizations that could use 3D printing are currently employing the technology.

Sovereign Air, Air is located in Pomeroy Plaza, off Main Street in Newark. The business does 3D printing in what Otto described as a "factory next the Ski Bum," Otto told the group.

The building once housed the Newark Post, which is now based in Elkton, Md. but operates on a "virtual" basis after cost cutting took place. The business provides services that include prototypes of



In top photo, a look at GoBabyGo's use of custom components. A model house produced by a 3D printer.

new products and even models of houses that can be used to test out paint colors.

While a few people see a day when 3D printers can produce household items, Otto says the reality

is that such items are now too expensive. He passed around a construction toy that would cost a customer \$185. That would not be a great deal on a toy, but shows the potential of using 3D printing to produce prototypes of toys or other items at a far lower cost.

Otto, who has a background in machine shop work produces parts for the aerospace industry, real estate and other areas. Sovereign Air is also holding workshops and seminars on 3D printing.

Large companies, by contrast, produce proprietary software for their work, he noted. The Tech Forum event also included a tour of the University of Delaware College of Health Sciences and its work in using 3D printing for custom research applications such as prosthetics.

A unique program visited by members was [GoBabyGo](#), which works to enhance mobility for children. 3D printing is used to provide mobility for young children who are growing too fast for wheelchairs. Off-the-shelf riding vehicles one finds at toy stores are refitted with 3D-printed components that combine mobility and fun. [Click here](#) for more information about Tech Forum.

Editor's note: Business licenses are issued in Delaware as a revenue raising tool. The following license are from Sept. 1, 2014.

Retailer

AMERICAN DUTY FREE CENTER INC
620 PLAZA DR # 10A
NEWARK, DE 19702-6368

**ANLASAN TOLGA
MAGIC HOSIERY**

208 STEEPLECHASE CIR
WILMINGTON, DE 19808-1977

**ASANTE DORIS A PREMIUM
INTERNATIONAL PRODUCTS**
78 FREEDOM TRL NEW CASTLE, DE
19720-3846

**ASPHALT PAVING EQUIPMENT &
SUPPLY** 412 MECO DR
WILMINGTON, DE 19804-1112

ATLANTIC PAWN LLC 28381 DUPONT
BLVD UNIT 2 MILLSBORO, DE 19966-
1215

ATLANTIC PAWN LLC 28381 DUPONT
BLVD UNIT 2 MILLSBORO, DE
19966-1215

BACKYARD BBQ PRODUCTS LLC
339 STAMFORD DR NEWARK, DE
19711-2728

**BAPTIST SARAH SARAHS
ART SCENE** 7 ORCHARD

LN WILMINGTON, DE 19809-1719
BAUPOWER LLC 29 DISTRIBUTION
WAY # 45 PLATTSBURGH, NY 12901-
3731

BC CARTS 91 SAMMON DR
CLAYTON, DE 19938-3293

Contractor

AMERICAN PRIDE REMODELING
61 S MAIN ST RED LION, PA 17356-
2118

AMERIGAS PROPANE LP

SERVICEMARK 301 HARVEY DR
WILMINGTON, DE 19804-2444

ANDRAMEL CONSTRUCTION INC
1306 COOPER ST APT 45
BEVERLY, NJ 08010-3008

**ANNAPOLIS SOLAR CONSULTANTS
INC SOLAR UNIVERSE ANNAPOLIS**
1805C VIRGINIA ST

ANNAPOLIS, MD 21401-4033

**ARTISTIC DESIGNS AND
ALTERATIONS** 27 HEATHER RD
HOLLAND, PA 18966-1109

ATLANTIC BUILDING SPECIALTIES
4000 BORDENTOWN AVE STE 11
SAYREVILLE, NJ 08872-2752

ATLANTIC ELECTRIC LLC
7320 CROSS COUNTY RD
N CHARLESTON, SC 29418-8423

B.R.REMODELING 1408 HOPKINS
AVE DOVER, DE 19901-4004

**BECK PRO PAINTING RESIDENTIAL
PAINTER** 800 INDUSTRIAL ST
WILMINGTON, DE 19801-4367

BEILER EMANUEL 2240 ROBERT
FULTON HWY PEACH BOTTOM, PA
17563-9636

Real estate broker

AMOY INVESTMENTS, LLC
11249 TUCKERS RD
GREENWOOD, DE 19950-5826

Services

**AMY CORBITT'S MEDICAL
SONOGRAPHY** 632 DANE CT
NEW CASTLE, DE 19720-5636

ANN EXLINE STARR ESQ
108 CHELTENHAM RD
NEWARK, DE 19711-3616

ANDREWS TARA
1501 N BROOM ST APT B

WILMINGTON, DE 19806-3000

ANTON JOSHUA PAUL
5 RAVENWORTH CT

NEWARK, DE 19702-4086

**APPLICATIONS SOFTWARE
TECHNOLOGY AST CORPORATION**
1755 PARK ST STE 100

NAPERVILLE, IL 60563-8477

**ARELLANO BRITANNIA
DELAWARE PRO CLEANING**

260 CHRISTIANA RD APT Q9
NEW CASTLE, DE 19720-2955

**ARNE DIXON ENTERTAINMENT INC
ALL FOR KIDZ, INC**
20700 44TH AVE W STE 220

LYNNWOOD, WA 98036-7289

ASHBRITT INC 565 E HILLSBORO
BLVD DEERFIELD BCH, FL 33441-
3543

**ATYPICAL SOCIETY MANAGEMENT
FIRM** 3007 STONEBRIDGE BLVD
NEW CASTLE, DE 19720-6740

BARKEEPS LLC 32229 WINDMILL DR
OCEAN VIEW, DE 19970-3593

**BATDORF KATHY S TOUCH OF
GRACE** 2001 N HARRISON ST
WILMINGTON, DE 19802-3834

BEAUTIFUL BEGINNINGS

CHILDCARE 16 BRITTANY LN BEAR,
DE 19701-6385

BECKWORTH DIANE M CONNECTED
HCC LLC 512 WISSEMAN AVE
MILFORD, DE 19963-1670

Mover

ANGIE TRUCKING, INC.
19358 ENGLISH RD
MILLSBORO, DE 19966-2928

Wholesaler

APEX HOMES OF PA., LLC
7172 ROUTE 522 MIDDLEBURG, PA

17842-9488

ARNOLD INTERNATIONAL INC.
573 BELLEVUE ROAD, SUITE B

573 BELLEVUE RD STE B
NEWARK, DE 19713-5801

ERGY GROUP LLC AEG FUELS
3808 WORLD HOUSTON PARKWAY
3808 WORLD HOUSTON PKWY
HOUSTON, TX 77032-2475

ATLANTIC CONCRETE CO INC
30458 THOROGOODS RD
DAGSBORO, DE 19939-4522

WILMINGTON, DE 19802-3834

**BATH KING, LLC TORQUED
ENERGY** 2711 CENTERVILLE RD STE
400 WILMINGTON, DE 19808-1645

Employment agent

APPDEST LLC 3406 MILLER RD APT
G2 WILMINGTON, DE 19802-2539

ASK IT CONSULTING, INC.
33 PEACHTREE CT STE 100
HOLTSVILLE, NY 11742-2534

Telecommunication

APXNET 2 SCHOOL ST STE 2
BERWICK, ME 03901-2124

Architect

**ARCHITECTURAL DESIGN ADC
COLLABORATIONS** 235 ALCAZAR
AVE CORAL GABLES, FL 33134-4401

Engineer

**ARORA GAUTAM A CUBE
ENGINEERING** 2425 MAXSON CT
SIGNAL HILL, CA 90755-4068

Sales representative

**ASBURY REGINALD ASBURY PEST
& WILDLIFE** 23 ABBYSHIRE RD
BERLIN, MD 21811-1816

Taxi/bus operator

B & L TRANSPORTATION LLC 12591
BEACH HWY GREENWOOD, DE
19950-5100

Restaurant

**B&R ENTERPRIZES INC BELLA
DEE'S PIZZERIA** 4317 FORREST AVE
DOVER, DE 19904-5286
BAKED LLC 2000 COASTAL HWY STE
101 REHOBOTH BCH, DE 19971-2355

Retailer catalog

**BACON ENTERPRISES INC
FASTSIGNS** 3763 POWERS CT
CHATTANOOGA, TN 37416-3685

Repairperson

**BAKER NOAH A BAKER EQUIPMENT
REPAIR** 892 PORT PENN RD
MIDDLETOWN, DE 19709-8930
**BALLARD CHALMERS D BALLARD
ENTERPRISES** 3071 ABEC LN
FELTON, DE 19943-9297

Lessor

BANCLEASING LLC 660 N CENTRAL
EXPY STE 400 PLANO, TX 75074-
6749

Direct care worker

BANKS JANET MARIE 713 W 6TH ST
LAUREL, DE 19956-1324

Hotel

**BEACON HOSPITALITY II,
LLC MICROTEL INN & SUITES**
GEORGETOWN 22297 DUPONT BLVD
GEORGETOWN, DE 19947-3182