

Aug., 12, 2015 Third Year, 30th Issue



## This week



Wawa gets OK for beer sales at store near **Delaware line 5**.

**Former Wilmington Trust President**, other executives indicted. 7



Newark food scene busy as Grain, Duck Donuts check in and Kildare's, Mizu exit Main St. 12-14.



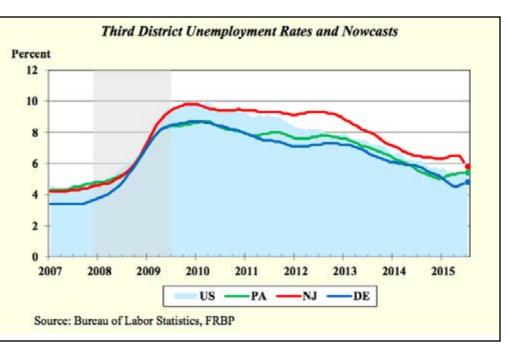
# Slight uptick in jobless rate projected for the First State

elaware is expected to see a slightly higher unemployment rate in June, based on a forecast from the Federal Reserve Bank of Philadelphia.

This comes after a separate report indicating that future economic growth in Delaware may be slower than in a couple of neighboring states.

According to the Philadelphia Fed, Bureau of Labor Statistics (BLS) releases national employment figures ahead of state estimates. That leaves a vacuum of information for those following state jobless rates.

To alleviate this period of uncertainty, the Federal Reserve Bank of Philadelphia produces regular unemployment rate estimates,

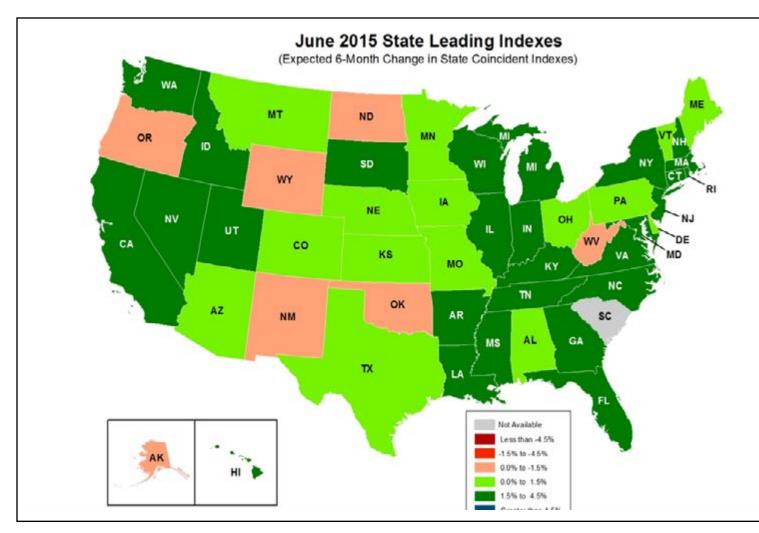


percent.

**Continued on next page** 

#### **Craft brewer Twin Lakes** moving to Newport location. 11

or "nowcasts," for Delaware, New Jersey, and Pennsylvania. During July, the national unemployment rate remained unchanged at 5.3



Using an analytical method created by bank researchers, the Philadelphia Fed expects unemployment rates for July to decrease from 6.1 percent to 5.8 percent in New Jersey, remain unchanged at 5.4 percent in Pennsylvania, and increase from 4.7 percent to 4.8 percent in Delaware. The next state nowcast release will be on September 4, 2015, following the BLS release of the August national employment report.

Earlier, the Philadelphia Fed released an index of possible future activity in 49 of the nation's 50 states.

The report shows Delaware's economy expected to grow at a slower pace than neighboring Maryland and New Jersey. The June rate was also lower than the other two states in the Philadelphia Fed's region, Pennsylvania. and New Jersey.

The report indicates the expansion of the state's economy will continue into the fourth quarter. The outlook for Delaware was limited by an increase in jobless claims and a decline in building permit activity. The regional Federal Reserve Bank is headed by Patrick Harker, who took the post this summer after serving as the president of the University of Delaware.

### Now Hiring IT Service Sales positions. Learn more.



### **Southwest Airlines, Chase** renew credit card agreement

Chase Card Services, and Southwest Airlines announced a multi-year extension to the nearly 20-year partnership for cobranded credit cards.

Chase Card Services, a part of JPMorgan Chase & Co. is based in Wilmington.

"This extension reinforces our long-term commitment to collaborating on a program that delivers exceptional value and service to our shared customers," stated Eileen Serra, chief executive officer of Chase Card Services. "We look forward to deepening an already meaningful relationship."

The relationship with Southwest dates back to First USA, a credit card bank with a large operation in Delaware that was later purchased by Bank One. Bank One was later purchased by Chase. Southwest, at the time was a mid-sized airline that was beginning to add long-distance routes. Chase also has United Airlines credit cards while Citi has American. Delta has a credit card from American Express.

Southwest is now the fourth-largest carrier in the U.S. and has become popular with business travelers, due to the lack of change fees for flights and no charges for the first two checked bags. Also, airline credit cards remain attractive to travelers, airlines and banks. That allows banks to charge annual fees, a source of income.



### **EVERYONE CAN SAVE THIS SUMMER.**

### Reduce energy use on Peak Savings Days and your business can save money and energy.

Learn more at delmarva.com/peakbiz.





# Good weather, grandstand acts help State Fair attendance return to 300,000 mark

The 2015 Delaware State Fair reported its second best 10-day attendance with more than 311,000 fairgoers, up more than 10 percent from last year.

Fair officials said decent weather. a mix of new and familiar entertainment offerings, and a supportive fair community helped the attendance move back to the 300,000 mark.

The gain came as Kent County saw an increase in musical offerings with the Firefly Music

Festival, followed by the Big Barrel country music fest earlier in the summer.

"We had a fantastic fair this year and by most measurements, the best fair in recent memory said General Manager Bill DiMondi. "It's great when plans come together accompanied by a pretty healthy dose of fair-friendly weather not marked by extremes in heat or dangerous storms."

He went on to report that the carnival set an all time record as new events, such as a Craft Beer



the Delaware State Fair. Delaware State Fair photo.

Festival, food trucks, demolition derby and strong grandstand entertainment offerings aided attendance. In addition, commercial space was filled. On the carnival side, Wade Shows provided 56 rides and attractions with a record carnival gross exceeding \$1.1 million, was up 6 percent from 2014. Agricultural exhibits also underwent changes.

Assistant General Manager Danny Aguilar said "the return of the Fair's mobile app allowed us to reach over 14,000 fairgoers and highlight weather alerts, contests,

livestock information and daily activities. Our Social Media Channels, like Facebook and Twitter were at work keeping fans up to date with Fair information and contests.

The fair played host to a record 57 corporate sponsors this year.

The fair dates for the 2016 Delaware State Fair are: Thursday July 21, 2016 through Saturday July 30, 2016.



### **Build your career!**

Analytics: Optimizing Big Data | Business Analyst Clinical Trials Management | Lean Six Sigma Green Belt Paralegal | Advanced Paralegal | Project Management **Senior Fitness Training Specialist** Social Media Marketing Strategy

Classes start soon—register now!



### UD is for you Upgrade your credentials • Change careers

Acquire practical new skills

Professional & **Continuing Studies** LAWARE

302-831-7600 · continuing-ed@udel.edu www.pcs.udel.edu/certificate

The University of Delaware is an Equal Opportunity University

### Wawa near Delaware line gets township approval for beer sales

A Wawa store near the Delaware line has received a township OK to sell beer, <u>Chadds Ford</u> <u>Live reported</u>.

Concord Township supervisors approved the application, which is limited to beer, the news website reported. It was also reported that approvals had already been granted for Acme, Whole Foods and a Wegmans store slated to open later this year.

Supermarkets in Pennsylvania are allowed to sell beer and wine if a café is on the premises. Convenience stores with delis also appear to fall into the same category.

Acme has been advertising its beer availability in Pennsylvania on a billboard along Interstate 95 in Delaware.

Sheetz, dominant convenience store outside of Wawa's stronghold in the Delaware Valley, is <u>now selling beer</u> at one of its stores in Altoona, PA.

The looming beer availability at Wawa is addition to previously approved changes at beer distributors that reduced the minimum number of containers that can be sold from 24 to 12. The change was brought by the popularity of craft beer, which becomes expensive in large quantities.

The changes are likely to reduce sales at liquor stores in adjacent areas of Delaware and could start a conversation about widening the sales channel in the First State.

A cumbersome combination of high prices and high quantities of beer had aided Delware businesses. over the years. Pennsylvania operates a state owned store system for wine and spirits. Efforts to privatize that system have failed as unions, beer distributors and most recently the new governor opposed the change.

Several years ago an effort to sell alcoholic beverages in supermakets in Delaware went nowhere in the Delaware General Assembly.

Delaware also limits the number of liquor stores that can be owned by one entity to two. The reduction in the number of stores followed the entry of Total Wine and More, which opened its first stores in Delaware. Total Wine now has stores coast to coast.



he Delaware Business Bulletin is an electronic business journal published in a digital format each Wednesday by Bird Street Media, LLC, Newark, DE.

The Business Bulletin offers numerous opportunities for advertising messages and sponsorships for its business-to-business audience.

For further information on advertising and sponsorships, e-mail Michael Klezaras at <u>mklezaras@delawarebusinessdaily.com</u>

The Business Bulletin and the companion <u>DelawareBusinessDaily.com</u> website are proud members of Local Independent News Publishers (LION).



# **CBI** Group launches talentSource as task of finding staff becomes more difficult

<u>CBI Group</u> has launched a new service, talentSOURCE, a suite of talent solutions designed to solve hiring challenges.

COMPANY

This new recruitment sourcing service was developed after considerable feedback from clients regarding difficulty sourcing top talent for hard to fill jobs, the company reported. TalentSOURCE offers customers five levels of sourcing and pipeline development services for a specific position or a number of positions.

As the economy improves, potential candidates have options, are well paid, and aren't putting themselves or their experience out on the web as much; in turn, making sourcing talent more difficult. TalentSOURCE has been developed to help businesses reduce time-to-fill, improve quality of hires, and identify top talent for hardto-fill opportunities, according to a CBI release.

When examining hiring trends, it's no surprise that the shift in the job market towards the candidate is affecting some of the most critical metrics. According to Indeed's Time to Fill report

in January, when businesses fail to fill a job opening within the first month, there is a 57 percent chance that

the position will remain open for three months or more, CBI reported.

Additionally, more often than not, passive candidates, or those candidates who are employed and generally happy, are the most talented and desired professionals, making a strategic sourcing plan increasingly important, a CBI release stated.

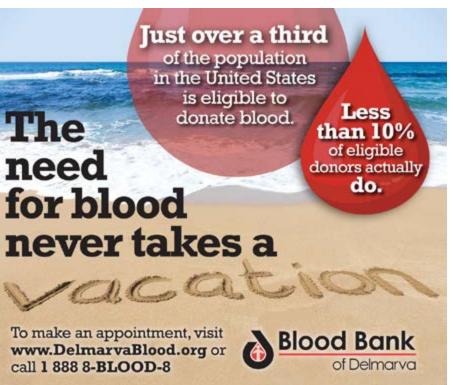
CBI Group is a recruitment solutions company that serves customers nationwide from their Newark, DE headquarters.

"Given the scarcity of talent and the importance of that talent to the strategic directions of our customers, we saw an opportunity to provide another service option," says CBI Group President, Chris Burkhard. "We find that time and resources in recruitment are often stretched thin and that new ways of identifying candidates like talentSOURCE giveleaders another lever to pull when needed."











Covering your meeting needs from start to finish, all in one place.

**UD Conference Services** 

# **Ex-Wilmington Trust President** Harra, three other execs charged

**<u>Click here</u>** for other stories related to Wilmington Trust legal cases.

Former Wilmington Trust President, Robert V.A. Harra and other executives were indicated today on federal charges related to concealing information on bad loans that eventually led to the sale of the landmark financial institution.



Harra

Click on the link below for a copy of the indictment

#### HARRA – et al Indictment

A release from the U.S. Attorneys Office for Delaware stated that Harra, 66 of Wilmington; David Gibson, 58, of Wilmington and William North, 55, of Bryn Mawr, PA, and Kevyn Rakowski, 61, of Lakewood Ranch, FL were indicted for their alleged roles in concealing from the Federal Reserve, the Securities and Exchange Commission (SEC) and investors.

civil filing from the SEC in May over similar allegations. The case involves, the "total quantity of past due loans on Wilmington Trust's books from October 2009 until November 2010," prosecutors stated. The 19-Count Superseding Indictment charges defendants with making false statements in securities filings and to agencies of the United States government.

All defendants are charged with conspiracy to defraud the United States, to commit fraud in connection with the purchase and sale of securities, and making false statements to regulators. Also, all defendants are charged with one count of false statements in connection with the purchase or sale of securities, four counts of making false entries in banking records, seven counts of making false statements to agencies of the United States government and two counts of making false statements in SEC reports.

Harra and Gibson are also charged with two additional counts of making false statements in SEC reports and Gibson is charged with three counts of falsely certifying financial reports.

The following stories in DelawareBusinessDaily.com recorded the most visits in the past week.

2. Delaware Tech to offer free two-year accounting technician program

<u>Newport</u>

retailers

Harra and other executives had been named ina

#### Continued on next page

### Trending

1. Kildare's closes its doors in Newark

3. Former Wilmington Trust President Harra, other execs charged with hiding info on bad loans

4. <u>Two arrested in connection with series of bank</u> robberies in Brandywine Hundred

5. Twin Lakes moving brewery from Greenville to

6. Christiana Fashion Center lands marquee

7.Smyrna Police make arrests after uncovering national home rental scam

8. (Update) Acme makes bid to buy five Pathmark, Superfresh stores in Delaware, region

9. Middletown planners OK plans for natural gaspowered data center: WDEL

10. Wawa near Delaware line gets OK to sell beer

## Prosecutors: Harra, other former execs hid loan info

#### From previous page

North and Rakowski were previously charged with two counts of making false statements to an agency of the United States, relating to the concealment from the market and the Federal Reserve the total quantity of past due loans on the bank's books during the months of October and November 2009.

According to the U.S. Attorney's office, Wilmington Trust was required to report in its quarterly filings with both the SEC and the Federal Reserve the quantity of its loans for which payment was past due for 90 days or more. Investors and banking regulators consider the 90-day number in evaluating the health of a bank's loan portfolio.

Harra, Gibson, North, and Rakowski helped conceal the truth about the health of Wilmington Trust's loan portfolio from the SEC, the investing public and from the bank's regulators, prosecutors alleged.

The Superseding Indictment alleges that Harra, Gibson, North, and Rakowski participated in Wilmington Trust's failure to include in its reporting a material quantity of past due loans, despite the reporting requirements and knowing the significance of past due loan volume to investors and 'These individuals had an obligation to accurately report important financial metrics which enable investors to make informed decisions.' U.S. Attorney Charles Oberly.



this. Despite this knowledge, Gibson helped to draft and approved SEC filings and certified that those same filings fairly presented the financial condition of Wilmington Trust. Rakowski, as controller, approved the bank's filings with the SEC and the Federal Reserve knowing that those reports did not include past due loans that had been "waived." In November 2010, Wilmington Trust was acquired by M&T, Buffalo, NY, at a discount of approximately 46 percent from the bank's share price the prior trading day. Hundreds of jobs were eliminated as M&T worked to resolve problem loans and injected needed capital.

regulators. North, as the bank's Chief Credit Officer, approved the exclusion or "waiver" of such loans from internal reports that he knew would be used to generate the bank's external financial reports.

As the bank's president and head of regional Banking, Harra allegedly encouraged the "waiver" of past due loans. He served as a primary point of contact with the bank's regulators during 2009 and 2010, signed bank regulatory filings, participated in quarterly earnings calls with investors, and did not disclose the bank's failure to report "waived" loans, prosecutors said.

It is further alleged that as chief financial officer, Gibson, also knew the bank had "waived" loans from public reporting and failed to disclose

In announcing the Superseding Indictment, United States Attorney for the District of Delaware Charles M. Oberly, III, stated, "This Superseding Indictment marks the next significant step in our investigation into the illegal conduct by at Wilmington Trust. The failure by these individuals to properly inform regulators and investors about the true financial condition of Wilmington Trust resulted in significant harm to those investors and losses to the Delaware community. As high-ranking bank executives, these individuals had an obligation to accurately report important financial metrics which enable investors to make informed decisions. Even in the wake of the financial crisis, their deception was neither permissible nor excusable."

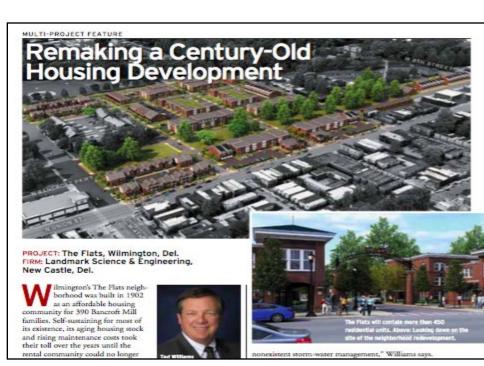


# development

#### The Flats residential project featured in national magazine

Landmark Science & Engineering, New Castle, one of the region's largest integrated civil engineering and environmental sciences consulting firms, announced that their project submission for The Flats of Wilmington was selected as one of the top four urban renewal projects nationwide by the American Council of Engineering Companies (ACEC) to be featured in the July-August, 2015 edition of Engineering, Inc. magazine. The Multi-Project feature includes the story of The Flats, entitled "Remaking a Century-Old Housing Development."

Ted C. Williams, president of Landmark, and project manager for planning and site design for the multi-phase construction project was interviewed for the article by the magazine's staff writer. He said he was "amazed that Darlene Bremer was able to reduce the long and storied past, present and future of The Flats into just 400 words," the limit for the article, but said "it's well worth the read." The design team also includes Architectural Alliance, MacIntosh Engineering, and Blake & Vaughn. DiSabatino Construction has



started Phase I construction. The online version of the magazine and article can be found here.

*Engineering Inc.* is a national publication by the American Council of Engineering Companies (ACEC) and is distributed throughout the United States, as well as to all U.S. Senators, House of Representatives members, and governors.

Williams is a member of the ACEC College of Fellows, an elite group of engineers who have made significant contributions to the engineering profession, and from 2012-2013 served as the National Chairman of ACEC in Washington, D.C. ACEC is known as the voice of America's engi-

neering industry. Council members number more than 5,000 firms that represent more than 400,000 employees throughout the nation.

### **Lewes Church signs lease**

Solid Ground Church recently signed a lease with NAI Emory Hill for a new location at 33739 Marsh Road in Lewes. The Christian church. which was founded in 2009 and has grown from a **Continued on next page** 





couple of families to a thriving ministry, is moving from its portable location at the Cape Henlopen Senior Center in October.

Services are every Sunday and the church offers children's programs. Pastor is Burt Miller.

NAI Emory Hill Lewes broker Ann Bailey, represented Solid Ground Church in the lease for 2,500 square feet in the building on Marsh Road. The landlords are Mr. & Mrs. Clifford Todd.

#### **Concord Pet adding** store in Salisbury

Tonney Insley, advisor at Sperry Van Ness-Miller Commercial Real Estate announced that Concord Pet Foods & Supplies will fill space in the old Fran's Appliance Store on Route 13 South in Salisbury, MD. The space is 7,000 square feet and Concord signed a three-year lease followed by a

5-year option.

This is the second Concord Pet Foods location in Maryland and the first on the Eastern Shore.

Insley represented the tenant and SVN-Miller Advisor Bill Moore was the listing agent.

Concord Pet started in 1978 out of a trailer. The Mutschler Family was looking for a way to feed the family horses. In 1981 Larry Mutschler opened his first retail location on Concord Pike, north Wilmington.

The company grew to nine locations by 1998 and today Larry, his son Larry and daughter Lindsay run the company, which has grown to 29 locations from Malvern, PA to Seaford, DE and now Salisbury, MD.

Larry Mutschler, owner of Concord Pet Foods & Supplies stated, "We have been eying the Salisbury market ever since we opened our Seaford, DE location and now was the right time to make our move." Working with Sperry Van Ness - Miller Commercial Real Estate was a great pleasure and Tonney was always available to us and had our best interests in mind."

We are excited to be in Salisbury and hope to be open in several months"





Remember when the Delaware Business Ledger used to print its "Development Digest?" It was a highly anticpated report on commercial real estate, construction and other aspects of our vibrant local development community. We are pleased to announce its return in September under the Delaware Business Bulletin/DelawareBusinessDaily.com umbrella.

We are offering special packages ranging from sponsorship in the special editions as well as online association with this new electronic edition of a trusted business resource. Reach Delaware's business elite- decision-makers who impact the state as well as companies needing your products and services.

> For story ideas and suggestions, email Doug Rainey at drainey@delawarebusinessdaily.com. For affordable advertising packages, contact Michael Klezaras at mklezaras@delawarebusinessdaily.com.

### DelawareBusinessDaily.com

Business news now - not later



### business bulletin

### business bulletin food & drink EEKLY ELECTRONIC BUSINESS IOURNAL

# Twin Lakes heading down Route. 141 to Newport

win Lakes Brewing Co. is moving to Newport from its site in Greenville.

The company made the announcement on its website on Friday.

The craft brewer will occupy a former warehouse at the headquarters of Harvey Hanna and Associates, a development and commercial real estate company base based in the same building.

Twin Lakes also announced it was suspending its tastings and growler refills until the move is completed. The News Journal reported the brewer is shooting for occupancy in September. Growlers are large containers that can be filled a breweries and in liquor stores.

Ryan Kennedy, of Harvey Hanna, said the 3,000 square feet of space that Twin Lakes will be occupying is a former warehouse. "We are in the process of relocating our warehouse to make for an accelerated timeline to accommodate Twin Lakes

Brewery," Kennedy said. Keeping Twin Lakes in Delaware was a collaborative effort, according to

Kennedy. "From the Alan Levin and Bernice Whaley at DEDO to Governor Markell, we all worked together with the goal of keeping Twin Lakes in Delaware."

According to Kennedy, once word was out on Twin Lakes' plans to move, "we thought it made sense to reach out as the space is a perfect fit for their

operation. They were getting attractive offers from nearby states within the region so as you could imagine we were thrilled that they decided to remain in Delaware and even more excited they decided on Newport. This is a great addition to a

very active and high energy business park...we are proud to welcome Twin Lakes Brewery to our familv of tenants."

Kennedy noted the business park has "a nice balance between manufacturing, science and technology, real estate, student athletics and club sports (Newport Rowing Club and Olympiad Gymnastics) along with various retail and wholesale operations." Green Lakes was a pioneer in Delaware in adding a canning line for its flagship Pale Ale. Twin Lakes also offers a number of seasonal craft beers and has its products on draft.

Craft brewers began to move to the new packaging as the popularity of more exotic beer types grew. Also concerns subsided about aluminum projecting too much of a "Joe six pack" image for the more upscale products.

So far, Dogfish Head, the largest craft brewer in

Continued on next page

9

H-LOCAL-DELICIOUS



the state and one of the 15 largest in the nation, has stayed with glass containers and kegs.

Kennedy of Harvey Hanna says craft brewing is a growing industry that is also aiding the state's tourism industry.

Twin Lakes, located in a scenic area of the upscale Greenville area, had a limited number of hours to sample, tour and buy its brews.

The site in Newport is a short drive from Interstate 95 and should attract a growing number of visitors seeking out craft beer through a tasting room with longer hours.

#### **Duck Donuts sees no summer lull**

**Duck Donuts** is seeing a healthy level of sales, after opening in Newark during the summer lull.

A ribbon cutting ceremony for the business was held on Friday for the restaurant which opened in mid-July at the former Post House and for a brief time, Melt Down, a dining spot specializing in cheese sandwiches.



Newark Mayor Polly Sierer, with Duck Donuts owner Robin Griffith to her left, cuts the ribbon on the new Main Street Business.

Owner Robin Griffith, said initial sales have been a pleasant surprise and thanked the community for its support. The business has already extended its hours to 9 p.m. after finding some customers were stopping by after closing time.

Griffith said had not been sure of the initial response during a period that can be difficult for businesses in college towns. He went on to praise the efforts of the city and downtown director Ricky Nietubicz.

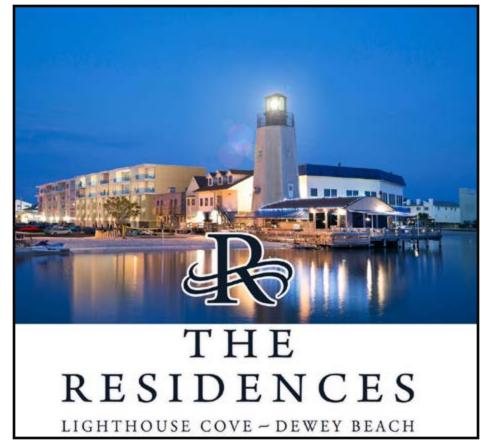
Taking no chances, Griffith had staffers offering

opened.

Griffith, a long-time resident of the Newark area, and partner Russell DiGilio are co-founders of the company, which takes its name from the popular resort area on North Carolina's Outer Banks.

Duck Donuts was founded after DiGilio dis-

#### **Continued on next page**



doughnut samples in front of the store before it



covered a lack of fresh doughnut spots during a vacation to the popular beach area. Duck makes doughnuts to order with a choice of toppings. A dining area is offered and business was brisk on the day of the ribbon cutting. After launching the company in 2007, Duck Donuts moved onto franchising in 2013. Griffith decided Newark would be a good market for his own store after seeing the Main Street location become available.

Duck now has more than a dozen locations in an area extending from North Carolina to New Jersey, with several additional locations slated to open in coming months. A number of locations are opening in the Washington, D.C. area.

The Main Street area hovers near a zero vacancy rae as businesses quickly occupy space when it becomes available. The area has been ranked as one of America's top main streets and has been the subject of a few articles in regional publications.

Even the long-vacant former Mojo Main,- East End Cafe site, opened at the end of the July as Grain Craft Bar+Kitchen. A ribbon cutting for the business was held on Thursday. It is too early



to declare that the traditional college town summer slump that hits Main Street businesses is going away. However, Griffith said recently found out that half-hour waits at Main Street restaurants can crop up in the summer. He learned this after deciding to hold a dinner after a training session.

### **SoDel restaurants reap benefits** of urban gardens

Customers at SoDel Concepts' eight restaurants al in coastal Sussex County have been getting a taste of an urban garden initiative, spearheaded by Chris Wertz, a horticulture student at Delaware Technical and Community College and a bartender at Papa Grande's Coastal Taqueria in Rehoboth Beach. An urban garden makes use of space in a developed area. "Having urban gardens at our locations fits in well with our philosophy at SoDel Concepts," said Scott Kammerer, CEO of SoDel Concepts. "We're dedicated to serving beautiful, simple, delicious fresh food. It doesn't get any fresher than when it's picked right outside the kitchen door."

The gardens at NorthEast Seafood Kitchen, Bluecoast Seafood Grill and Catch 54 are heavily relying on the herbs grown at their locations. For Papa Grande's, which has locations in Rehoboth and Fenwick Island, Wertz has been growing a variety of peppers integral to Latin cuisine.

Lupo Italian Kitchen has been taking advantage of the gardens' squash blossoms, which are often expensive when purchased from vendors. Chef Chris Parks stuffs the blossoms with ricotta cheese, dips them in a tempura batter and fries them to a golden brown. They're served with preserved lemon aioli. At Bluecoast Seafood Grill, panzanella, an Italian bread salad, features homegrown cucumbers, tomatoes and basil. Customers can expect more fresh produce and the season continues. (*Photo of peppers courtesy of SoDel*)

**Continued on next page** 



### Kildare's Pub closes its doors after seven years

**ne of the pioneers** in Newark's restaurant renaissance has closed its doors. A hand-written sign on the door of the <u>Kildare's</u> on Main Street announced the restaurant, bar and night spot with an Irish theme had closed, Aug. 8, after seven years.

"We are working with several potential franchisees to purchase this location, and the location is in fact currently closed," said Kildare's spokesman Peter Breslow. "We have several interested parties. The Dave Magrogan Group's core business is currently focusing on our more profitable restaurant brands, and this location no longer meets our criteria. We do believe it would be a successful location for an owner/operator but it no longer fits our objectives as a restaurant company."

Kildare's described itself as a gastropub offering more diverse offerings than the traditional Irishtheme restaurant.

In recent years, the restaurant had dropped



off the radar screens of some diners as more cafes opened on Main Street. Main Street now has about two dozen restaurants with alcohol beverage licenses, according to estimates.

<u>The Newark Post</u> also reported the loss of another restaurant, with Main Street sushi spot Mizu closing its doors. The newspaper reported equipment appeared to be out of the small restaurant.

"We're still seeing a high level of interest from restaurant operators," said Ricky Nietubicz, community affairs officer for the City of Newark. "The closing of Kildare's is balanced by the soon to open HoneyGrow and Qdoba by the recent opening of Grain and the Brazilian steakhouse coming to the Newark Shopping Center."

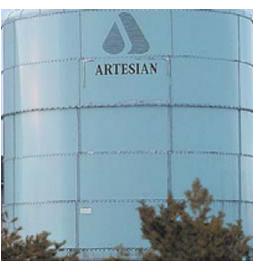
Kildare's still has locations in Manayunk, West Chester, Scranton and State College, PA. The company, over the years, opened Kildare's locations that were later closed in other college towns. Those locations included Chapel Hill, NC (University of North Carolina) and South Bend, IN (Notre Dame). The restaurant was part of the Dave Magrogan Group, which operates a dozen restaurants, primarily in the Philadelphia area.

The opening of Kildare's came at a time when Newark's revitalization of Main Street was beginning to take hold. Kildare's also brought stability to the second floor location that had seen a couple of other operators. The eventual Main Street turnaround - aided by the work of the Downtown Newark Partnership, which included UD, local businesses and the city - led to the area being named one of America's best Main streets in 2012.



### Higher earnings gains for Artesian, Chesapeake

Artesian Resources reported net income for the second quarter of 2015 was \$3.2 million, an increase of \$1.3 million, compared to \$2 million in net income recorded during the second quarter of 2014.



Revenues for the second quarter of 2015 were \$19.5 million, a 9 percent increase from the \$17.9 million in revenues recorded for the same three month period of 2014. Water sales revenues increased \$1.5 million, or 9.6 percent, for the three months ended June 30, 2015 compared to the same period a year ago.

This increase was primarily a result of temporary rate increases that were placed into effect on June 10, 2014 and November 13, 2014.

In addition, overall water consumption increased during the three months ended June 30, had net income of \$5.8 million, compared to net

2015 compared to the same period a year ago as a result of May 2015 being the tenth driest May in Delaware since recordkeeping began in 1895. That was partially offset by the 12.5 inches of rain recorded in northern Delaware this June.

Non-utility operating revenue increased \$0.1 million, or 11.5 percent, for the three months ended June 30, 2015 compared to the same period a year ago as enrollment in water and wastewater service line protection plans continued to increase.

"The ability to implement the temporary rate increase has allowed Artesian to begin recovery of the \$47 million we invested in infrastructure improvements over the three year period ending September 30, 2014 to ensure water quality and service reliability to our customers. The ensuing improvement in revenues combined with our continued diligence in managing expenses resulted in the increase in our net income" said Dian C. Taylor, CEO.

Through the first six months of 2015, Artesian



### **Chesapeake earnings rise**

Chesapeake Utilities Corporation reported higher earnings for the second quarter and first half of 2015.

Chesapeake, which is based in Dover, offers natural gas service on the Delmarva Peninsula and a portion of Florida. It also operates a small electric utility in Florida and sells propane in its service area.

#### **Continued on next page**

income of \$4 million recorded for the same period of 2014. Revenues during the first six months of 2015 increased 7.8 percent to \$37.5 million.



Earlier this year, the company acquired an operation that gathers natural gas from wells in Ohio. The area could see further growth in gas wells if new deposits are tapped.

The company's net income for the three months ended June 30 was \$6.3 million. This represents an increase of \$1.2 million over the same quarter in 2014, thanks in part to a cash payment from a vendor.

For the six months ended June 30, 2015, the company reported net income of \$27.4 million. This represents an increase of \$4.6 million compared to the same period in 2014.

"Our quarterly and year-to-date performance remains strong, driven by additional gross margin generated from our regulated and unregulated energy businesses," stated Michael P. McMasters, CEO of Chesapeake Utilities Corporation.

"Across the company, our employees continue to develop attractive growth opportunities both within and beyond our current markets. In April, we completed the merger of Gatherco, Inc., a natural gas infrastructure company providing midstream services in central and eastern Ohio, into our wholly-owned subsidiary, Aspire Energy of Ohio, LLC. We have begun re-branding as Aspire Energy of Ohio, are pleased with the progress made in our overall transition plan and remain excited about the growth potential of this business. In our other energy operations, we are on schedule to complete several large projects in our robust capital expenditures program. The key to our success has been, and will continue to be, our employees' aspirations to grow our businesses, provide superior service in the Chesapeake tradition and generate higher earnings and dividend growth," McMasters added.

#### Incyte moves into profit column

<u>Incyte Corp.</u> posted a profit in the second quarter as sales of its blockbuster drug Jakafi picked up steam.

The company, based near Wilmington, highlighted the continued momentum in the commercialization of Jakafi in the U.S., as well as progress being made across its clinical portfolio.

"The commercial performance of Jakafi in Q2

2015 was very strong, confirming both underlying growth from the myelofibrosis indication and an acceleration in Jakafi growth from the launch in patients with uncontrolled polycythemia vera," stated Hervé Hoppenot, Incyte's CEO. "Recent data presented from our product candidates, and the progress we are making in recruiting multiple clinical trials, further illustrate the strength and diversity of our development portfolio."

Jakafi is approved by the U.S. Food and Drug Administration for treatment of people with certain blood disorders. The company is researching the ability of the drug to treat other types of cancer.

For the quarter ended June 30, net product revenues of Jakafi were \$142 million as compared to \$84 million for the same period in 2014, up 69 percent.

For the six months ended June 30, 2015, net product revenues of Jakafi were \$258 million as compared to \$154 million for the same period in 2014, representing 68 percent growth. The growth has led the company to look at expansion at its headquarters site near Wilmington.



### **Dogfish Head tops list of top American craft brewers**

The Daily Meal unveiled the 2015 edition of its "50 Best Craft Breweries in America and Miltonbased Dogfish Head leads the list.

Dogfish Head was the only East Coast brewery to rank in the top 10. Victory Brewing, which has breweries and restaurants in neighboring southern Chester County, PA, ranked 15th.

"With hundreds of American craft breweries to choose from, it felt like an impossible task to determine the best," said Lauren Gordon, managing editor at The Daily Meal, who spearheaded the project. "It's like asking folks to choose their favorite star in the sky or their favorite petal on a flower; each is beautifully unique and appealing in its own way."

The list started with last year's roster of best craft breweries, which came with more than 4,000 write-in submissions from Daily Meal readers for breweries that didn't make the list.

That number w	vas whittled o	down to 585	breweries
---------------	----------------	-------------	-----------

<ul> <li>Southern Tier Brewing Company, Lakewood, N.Y.</li> <li>Green Flash Brewing Company, San Diego</li> <li>Brewery Ommegang, Cooperstown, N.Y.</li> <li>Left Hand Brewing, Longmont, Colo.</li> <li>Three Floyds Brewing Company, Munster, Ind.</li> <li>Avery Brewing Company, Boulder, Colo.</li> <li>Victory Brewing Company, Downingtown, Pa.</li> <li>Allagash Brewing Company, Portland, Maine</li> <li>New Belgium Brewing Company, Fort Collins, Colo.</li> <li>Cigar City Brewing, Tampa, Fla.</li> <li>Firestone Walker Brewing Co., Paso Robles, Calif.</li> <li>Oskar Blues Brewery, Longmont, Colo.</li> <li>Sierra Nevada Brewing Company, San Diego</li> </ul>		
<ul> <li>The Alchemist Brewery, Waterbury, Vt.</li> <li>New Glarus Brewing Company, Green County, Wis.</li> <li>Southern Tier Brewing Company, Lakewood, N.Y.</li> <li>Green Flash Brewing Company, San Diego</li> <li>Brewery Ommegang, Cooperstown, N.Y.</li> <li>Left Hand Brewing, Longmont, Colo.</li> <li>Three Floyds Brewing Company, Munster, Ind.</li> <li>Avery Brewing Company, Boulder, Colo.</li> <li>Victory Brewing Company, Downingtown, Pa.</li> <li>Allagash Brewing Company, Portland, Maine</li> <li>New Belgium Brewing Company, Fort Collins, Colo.</li> <li>Cigar City Brewing, Tampa, Fla.</li> <li>Firestone Walker Brewing Company, Chico, Calif.</li> <li>Oskar Blues Brewery, Longmont, Colo.</li> <li>Sierra Nevada Brewing Company, Santa Rosa, Calif</li> <li>Bell's Brewery, Kalamazoo, Mich.</li> <li>Founders Brewing Co., San Diego</li> <li>Lagunitas Brewing Company, Petaluma, Calif.</li> </ul>	25	Odell Brewing Company, Fort Collins, Colo.
<ul> <li>New Glarus Brewing Company, Green County, Wis.</li> <li>Southern Tier Brewing Company, Lakewood, N.Y.</li> <li>Green Flash Brewing Company, San Diego</li> <li>Brewery Ommegang, Cooperstown, N.Y.</li> <li>Left Hand Brewing, Longmont, Colo.</li> <li>Three Floyds Brewing Company, Munster, Ind.</li> <li>Avery Brewing Company, Boulder, Colo.</li> <li>Victory Brewing Company, Downingtown, Pa.</li> <li>Allagash Brewing Company, Portland, Maine</li> <li>New Belgium Brewing Company, Fort Collins, Colo.</li> <li>Cigar City Brewing, Tampa, Fla.</li> <li>Firestone Walker Brewing Company, Chico, Calif.</li> <li>Oskar Blues Brewery, Longmont, Colo.</li> <li>Sierra Nevada Brewing Company, San Diego</li> <li>Russian River Brewing Company, Santa Rosa, Calif</li> <li>Bell's Brewery, Kalamazoo, Mich.</li> <li>Founders Brewing Co., San Diego</li> <li>Lagunitas Brewing Company, Petaluma, Calif.</li> </ul>	24	Goose Island Beer Company, Chicago, III.
<ul> <li>Southern Tier Brewing Company, Lakewood, N.Y.</li> <li>Green Flash Brewing Company, San Diego</li> <li>Brewery Ommegang, Cooperstown, N.Y.</li> <li>Left Hand Brewing, Longmont, Colo.</li> <li>Three Floyds Brewing Company, Munster, Ind.</li> <li>Avery Brewing Company, Boulder, Colo.</li> <li>Victory Brewing Company, Downingtown, Pa.</li> <li>Allagash Brewing Company, Portland, Maine</li> <li>New Belgium Brewing Company, Fort Collins, Colo.</li> <li>Cigar City Brewing, Tampa, Fla.</li> <li>Firestone Walker Brewing Co., Paso Robles, Calif.</li> <li>Oskar Blues Brewery, Longmont, Colo.</li> <li>Sierra Nevada Brewing Company, Santa Rosa, Calif.</li> <li>Ballast Point Brewing Company, Santa Rosa, Calif</li> <li>Bell's Brewery, Kalamazoo, Mich.</li> <li>Founders Brewing Co., San Diego</li> <li>Lagunitas Brewing Company, Petaluma, Calif.</li> </ul>	23	The Alchemist Brewery, Waterbury, Vt.
<ul> <li>Green Flash Brewing Company, San Diego</li> <li>Brewery Ommegang, Cooperstown, N.Y.</li> <li>Left Hand Brewing, Longmont, Colo.</li> <li>Three Floyds Brewing Company, Munster, Ind.</li> <li>Avery Brewing Company, Boulder, Colo.</li> <li>Victory Brewing Company, Downingtown, Pa.</li> <li>Allagash Brewing Company, Portland, Maine</li> <li>New Belgium Brewing Company, Fort Collins, Colo.</li> <li>Cigar City Brewing, Tampa, Fla.</li> <li>Firestone Walker Brewing Company, Chico, Calif.</li> <li>Ballast Point Brewing Company, Santa Rosa, Calif</li> <li>Bell's Brewery, Kalamazoo, Mich.</li> <li>Founders Brewing Co., San Diego</li> <li>Lagunitas Brewing Company, Petaluma, Calif.</li> </ul>	22	New Glarus Brewing Company, Green County, Wis.
<ul> <li>Brewery Ommegang, Cooperstown, N.Y.</li> <li>Left Hand Brewing, Longmont, Colo.</li> <li>Three Floyds Brewing Company, Munster, Ind.</li> <li>Avery Brewing Company, Boulder, Colo.</li> <li>Victory Brewing Company, Downingtown, Pa.</li> <li>Allagash Brewing Company, Portland, Maine</li> <li>New Belgium Brewing Company, Fort Collins, Colo.</li> <li>Cigar City Brewing, Tampa, Fla.</li> <li>Firestone Walker Brewing Co., Paso Robles, Calif.</li> <li>Oskar Blues Brewery, Longmont, Colo.</li> <li>Sierra Nevada Brewing Company, San Diego</li> <li>Russian River Brewing Company, Santa Rosa, Calif</li> <li>Bell's Brewery, Kalamazoo, Mich.</li> <li>Founders Brewing Co., San Diego</li> <li>Lagunitas Brewing Company, Petaluma, Calif.</li> </ul>	21	Southern Tier Brewing Company, Lakewood, N.Y.
<ul> <li>18 Left Hand Brewing, Longmont, Colo.</li> <li>17 Three Floyds Brewing Company, Munster, Ind.</li> <li>16 Avery Brewing Company, Boulder, Colo.</li> <li>15 Victory Brewing Company, Downingtown, Pa.</li> <li>14 Allagash Brewing Company, Portland, Maine</li> <li>13 New Belgium Brewing Company, Fort Collins, Colo.</li> <li>12 Cigar City Brewing, Tampa, Fla.</li> <li>11 Firestone Walker Brewing Co., Paso Robles, Calif.</li> <li>10 Oskar Blues Brewery, Longmont, Colo.</li> <li>9 Sierra Nevada Brewing Company, San Diego</li> <li>7 Russian River Brewing Company, Santa Rosa, Calif</li> <li>6 Bell's Brewery, Kalamazoo, Mich.</li> <li>5 Founders Brewing Co., Grand Rapids, Mich.</li> <li>4 Deschutes Brewery, Bend, Ore.</li> <li>3 Stone Brewing Co., San Diego</li> <li>2 Lagunitas Brewing Company, Petaluma, Calif.</li> </ul>	20	Green Flash Brewing Company, San Diego
<ul> <li>17 Three Floyds Brewing Company, Munster, Ind.</li> <li>16 Avery Brewing Company, Boulder, Colo.</li> <li>15 Victory Brewing Company, Downingtown, Pa.</li> <li>14 Allagash Brewing Company, Portland, Maine</li> <li>13 New Belgium Brewing Company, Fort Collins, Colo.</li> <li>12 Cigar City Brewing, Tampa, Fla.</li> <li>11 Firestone Walker Brewing Co., Paso Robles, Calif.</li> <li>10 Oskar Blues Brewery, Longmont, Colo.</li> <li>9 Sierra Nevada Brewing Company, San Diego</li> <li>7 Russian River Brewing Company, Santa Rosa, Calif</li> <li>6 Bell's Brewery, Kalamazoo, Mich.</li> <li>5 Founders Brewing Co., Grand Rapids, Mich.</li> <li>4 Deschutes Brewery, Bend, Ore.</li> <li>3 Stone Brewing Co., San Diego</li> <li>2 Lagunitas Brewing Company, Petaluma, Calif.</li> </ul>	19	Brewery Ommegang, Cooperstown, N.Y.
<ul> <li>Avery Brewing Company, Boulder, Colo.</li> <li>Victory Brewing Company, Downingtown, Pa.</li> <li>Allagash Brewing Company, Portland, Maine</li> <li>New Belgium Brewing Company, Fort Collins, Colo.</li> <li>Cigar City Brewing, Tampa, Fla.</li> <li>Firestone Walker Brewing Co., Paso Robles, Calif.</li> <li>Oskar Blues Brewery, Longmont, Colo.</li> <li>Sierra Nevada Brewing Company, San Diego</li> <li>Russian River Brewing Company, Santa Rosa, Calif</li> <li>Bell's Brewery, Kalamazoo, Mich.</li> <li>Founders Brewing Co., Grand Rapids, Mich.</li> <li>Deschutes Brewery, Bend, Ore.</li> <li>Stone Brewing Co., San Diego</li> <li>Lagunitas Brewing Company, Petaluma, Calif.</li> </ul>	18	Left Hand Brewing, Longmont, Colo.
<ul> <li>Victory Brewing Company, Downingtown, Pa.</li> <li>Allagash Brewing Company, Portland, Maine</li> <li>New Belgium Brewing Company, Fort Collins, Colo.</li> <li>Cigar City Brewing, Tampa, Fla.</li> <li>Firestone Walker Brewing Co., Paso Robles, Calif.</li> <li>Oskar Blues Brewery, Longmont, Colo.</li> <li>Sierra Nevada Brewing Company, Chico, Calif.</li> <li>Ballast Point Brewing Company, San Diego</li> <li>Russian River Brewing Company, Santa Rosa, Calif</li> <li>Bell's Brewery, Kalamazoo, Mich.</li> <li>Founders Brewing Co., Grand Rapids, Mich.</li> <li>Deschutes Brewery, Bend, Ore.</li> <li>Stone Brewing Co., San Diego</li> <li>Lagunitas Brewing Company, Petaluma, Calif.</li> </ul>	17	Three Floyds Brewing Company, Munster, Ind.
<ul> <li>Allagash Brewing Company, Portland, Maine</li> <li>New Belgium Brewing Company, Fort Collins, Colo.</li> <li>Cigar City Brewing, Tampa, Fla.</li> <li>Firestone Walker Brewing Co., Paso Robles, Calif.</li> <li>Oskar Blues Brewery, Longmont, Colo.</li> <li>Sierra Nevada Brewing Company, Chico, Calif.</li> <li>Ballast Point Brewing Company, San Diego</li> <li>Russian River Brewing Company, Santa Rosa, Calif</li> <li>Bell's Brewery, Kalamazoo, Mich.</li> <li>Founders Brewing Co., Grand Rapids, Mich.</li> <li>Deschutes Brewery, Bend, Ore.</li> <li>Stone Brewing Co., San Diego</li> <li>Lagunitas Brewing Company, Petaluma, Calif.</li> </ul>	16	Avery Brewing Company, Boulder, Colo.
<ul> <li>New Belgium Brewing Company, Fort Collins, Colo.</li> <li>Cigar City Brewing, Tampa, Fla.</li> <li>Firestone Walker Brewing Co., Paso Robles, Calif.</li> <li>Oskar Blues Brewery, Longmont, Colo.</li> <li>Sierra Nevada Brewing Company, Chico, Calif.</li> <li>Ballast Point Brewing Company, San Diego</li> <li>Russian River Brewing Company, Santa Rosa, Calif</li> <li>Bell's Brewery, Kalamazoo, Mich.</li> <li>Founders Brewing Co., Grand Rapids, Mich.</li> <li>Deschutes Brewery, Bend, Ore.</li> <li>Stone Brewing Co., San Diego</li> <li>Lagunitas Brewing Company, Petaluma, Calif.</li> </ul>	15	Victory Brewing Company, Downingtown, Pa.
<ul> <li>12 Cigar City Brewing, Tampa, Fla.</li> <li>11 Firestone Walker Brewing Co., Paso Robles, Calif.</li> <li>10 Oskar Blues Brewery, Longmont, Colo.</li> <li>9 Sierra Nevada Brewing Company, Chico, Calif.</li> <li>8 Ballast Point Brewing Company, San Diego</li> <li>7 Russian River Brewing Company, Santa Rosa, Calif</li> <li>6 Bell's Brewery, Kalamazoo, Mich.</li> <li>5 Founders Brewing Co., Grand Rapids, Mich.</li> <li>4 Deschutes Brewery, Bend, Ore.</li> <li>3 Stone Brewing Co., San Diego</li> <li>2 Lagunitas Brewing Company, Petaluma, Calif.</li> </ul>	14	Allagash Brewing Company, Portland, Maine
<ol> <li>Firestone Walker Brewing Co., Paso Robles, Calif.</li> <li>Oskar Blues Brewery, Longmont, Colo.</li> <li>Sierra Nevada Brewing Company, Chico, Calif.</li> <li>Ballast Point Brewing Company, San Diego</li> <li>Russian River Brewing Company, Santa Rosa, Calif</li> <li>Bell's Brewery, Kalamazoo, Mich.</li> <li>Founders Brewing Co., Grand Rapids, Mich.</li> <li>Deschutes Brewery, Bend, Ore.</li> <li>Stone Brewing Co., San Diego</li> <li>Lagunitas Brewing Company, Petaluma, Calif.</li> </ol>	13	New Belgium Brewing Company, Fort Collins, Colo.
<ol> <li>Oskar Blues Brewery, Longmont, Colo.</li> <li>Sierra Nevada Brewing Company, Chico, Calif.</li> <li>Ballast Point Brewing Company, San Diego</li> <li>Russian River Brewing Company, Santa Rosa, Calif</li> <li>Bell's Brewery, Kalamazoo, Mich.</li> <li>Founders Brewing Co., Grand Rapids, Mich.</li> <li>Deschutes Brewery, Bend, Ore.</li> <li>Stone Brewing Co., San Diego</li> <li>Lagunitas Brewing Company, Petaluma, Calif.</li> </ol>	12	Cigar City Brewing, Tampa, Fla.
<ul> <li>9 Sierra Nevada Brewing Company, Chico, Calif.</li> <li>8 Ballast Point Brewing Company, San Diego</li> <li>7 Russian River Brewing Company, Santa Rosa, Calif</li> <li>6 Bell's Brewery, Kalamazoo, Mich.</li> <li>5 Founders Brewing Co., Grand Rapids, Mich.</li> <li>4 Deschutes Brewery, Bend, Ore.</li> <li>3 Stone Brewing Co., San Diego</li> <li>2 Lagunitas Brewing Company, Petaluma, Calif.</li> </ul>	11	Firestone Walker Brewing Co., Paso Robles, Calif.
<ul> <li>8 Ballast Point Brewing Company, San Diego</li> <li>7 Russian River Brewing Company, Santa Rosa, Calif</li> <li>6 Bell's Brewery, Kalamazoo, Mich.</li> <li>5 Founders Brewing Co., Grand Rapids, Mich.</li> <li>4 Deschutes Brewery, Bend, Ore.</li> <li>3 Stone Brewing Co., San Diego</li> <li>2 Lagunitas Brewing Company, Petaluma, Calif.</li> </ul>	10	Oskar Blues Brewery, Longmont, Colo.
<ul> <li>7 Russian River Brewing Company, Santa Rosa, Calif</li> <li>6 Bell's Brewery, Kalamazoo, Mich.</li> <li>5 Founders Brewing Co., Grand Rapids, Mich.</li> <li>4 Deschutes Brewery, Bend, Ore.</li> <li>3 Stone Brewing Co., San Diego</li> <li>2 Lagunitas Brewing Company, Petaluma, Calif.</li> </ul>	9	Sierra Nevada Brewing Company, Chico, Calif.
<ul> <li>6 Bell's Brewery, Kalamazoo, Mich.</li> <li>5 Founders Brewing Co., Grand Rapids, Mich.</li> <li>4 Deschutes Brewery, Bend, Ore.</li> <li>3 Stone Brewing Co., San Diego</li> <li>2 Lagunitas Brewing Company, Petaluma, Calif.</li> </ul>	8	Ballast Point Brewing Company, San Diego
<ol> <li>Founders Brewing Co., Grand Rapids, Mich.</li> <li>Deschutes Brewery, Bend, Ore.</li> <li>Stone Brewing Co., San Diego</li> <li>Lagunitas Brewing Company, Petaluma, Calif.</li> </ol>	7	Russian River Brewing Company, Santa Rosa, Calif.
<ol> <li>Deschutes Brewery, Bend, Ore.</li> <li>Stone Brewing Co., San Diego</li> <li>Lagunitas Brewing Company, Petaluma, Calif.</li> </ol>	6	Bell's Brewery, Kalamazoo, Mich.
<ol> <li>Stone Brewing Co., San Diego</li> <li>Lagunitas Brewing Company, Petaluma, Calif.</li> </ol>	5	Founders Brewing Co., Grand Rapids, Mich.
2 Lagunitas Brewing Company, Petaluma, Calif.	4	Deschutes Brewery, Bend, Ore.
	3	Stone Brewing Co., San Diego
1 Dogfish Head Brewery, Milton, Del.	2	Lagunitas Brewing Company, Petaluma, Calif.
	1	Dogfish Head Brewery, Milton, Del.

in more than 20 states. A total of 2,200 beer lovers voted on their choices, with an eye to taste and variety.

## Harrington somehow ends up as 'worst place' in state

The home of the Delaware State Fair ended up being ranked by an Internet site as the worst place in Delaware.

Click on the highlighted text from Road Snacks for the complete ranking of 56 communities, ranking worst to best. Pike Creek ranked as the best place.

Road Snacks is not a dining guide. Instead, the site crunches numbers related to housing prices (the higher the better), population density, incomes, crime and other information into "bites" of opinion, the site states.

The population density ranking seems to be based on the premise that low density equates to boredom, a hard argument to make with Harrington, a small town with a fairgrounds, harness track, skating rink and casino. Rounding out the two through five list of worst spots were Delmar, Rodney Village, Laurel and Woodside East. Wilmington ranked as the sixth worst place.

# business bulletin not for profit

# Evening in Garden fundraiser coming in Sept.

he Food Bank of Delaware and the University of Delaware's College of Agriculture and Natural Resources (CANR) will again work together to raise money to alleviate hunger in the First State with their seventh annual Evening in the Garden on Thursday, September 10 from 5:30 p.m. to 7:30 p.m.

The menu includes garden-fresh foods straight from the university's Garden for the Community. Students and chefs from The Culinary School at the Food Bank of Delaware will serve stout braised local lamb, black garlic mashed potatoes with crispy shaved shallots, sweet corn and edamame succotash, pigtail shrimp, finished with an optional drizzle of chili oil and squash blossom goat cheese taco with jalapeño toasted almond pesto and pickled red onion and more in food stations.

The UDairy Creamery will offer ice cream.

The evening will also feature wine and beer tastings from Dogfish Head Beer, Mispillion River

Brewing, 3rd Wave Brewing Co., Twin Lakes Brewing Company, Painted Stave Distilling, 16 Mile and 2SP Brewing Company, live entertainment from The Ellen Lebowitz Quartet, a fourpiece jgazz group with piano, drums, bass and voice and tours of the Garden of the Community.

"I am proud of our partnership with the University of Delaware College of Agriculture and Natural Re-sources," said Food Bank of Delaware President and CEO Patricia Beebe. "This annual event gives our culinary students real-world experience working a catered fundraising event. In addition, we are able to celebrate the harvest of the Garden for the Community with the community, while showing off the newly-developed skills of our students. These skills ultimately help them acquire sustainable employment in the food service industry."

"UD's College of Agriculture and Natural Resources is very proud of its long-standing partnership with the Food Bank," said Mark Rieger, dean, UD's College of Agriculture and Natural Re-

sources. "This is the seventh year that the greater Delaware community has been welcomed to campus to feast on the bounty grown by its students in UD's Garden for the Community. I can't think of a more rewarding event than one that helps raise money to provide food for those who need it most and, at the same time, provides our students with an experiential learning project that is connected directly to the everyday lives of people living in our own community."

Tickets for the event are \$40 per person. The price includes dinner, wine, beer and entertainment. Attendees are asked to RSVP by August 31. If tickets are available after the RSVP deadline, the price increases by \$10.

To purchase tickets, please contact Kim Turner at (302) 444-8074. Online registration is also available at <u>http://www.fbd.org/an-evening-in-the-</u> garden/. Attendees are also asked to bring a bag of canned goods for the food bank's hunger-relief efforts.

Continued on next page



#### From previous page KIDS Run/Walk raises \$22,632

The Delaware KIDS Fund announced the 6th Annual Delaware KIDS Fund 5K Run/Walk in Newport helped raise \$22,632 for Delaware childeren in need. A total of 287 registered runners and walkers participated in the annual event to help benefit the Delaware KIDS Fund on Saturday, August 1st. The amount raised is the largest amount collected in six years for the annual event.

The Delaware KIDS Fund (Kids In Distressed Situations), established by Thomas J. Hanna of Harvey, Hanna & Associates, Inc., is a 501c (3) non-profit organization dedicated to providing goods and services to children at risk and in distressed situations. The event was designed to help fight the on-going hunger issue in Delaware impacting children under the age of 18. Proceeds from the event will be donated directly to various youth emergency food relief programs throughout Delaware.

"We continue to be amazed with the amount of support we receive from our sponsors, race



participants, volunteers, event staff, fire police, police and all emergency responders for this event - it's a great example of what can be accomplished when a community comes together for our local kids in need," said Thomas Hanna, founder of the KIDS Fund).

The annual event continues to grow. Corporate sponsorship dollars have increased 306 percent since the inaugural event in 2010 (nine sponsors) to 2015 (42 sponsors). Details for the 7th Annual event will be announced in the coming weeks including plans to create and expand to a second event which will be hosted in Dewey Beach. In race results, Tyler Muse (Newark) took home overall 1st Place Honors and top male while Jessica Cataldo (Newark) earned 1st Place Honors as overall female.



Delaware-based flyADVANCED announced the addition of two planes to their charter fleet: a 2001 Falcon 50EX and a 2013 King Air B350i.

"The addition of these two planes brings our charter fleet to a total of 10 aircraft, ranging from single engine piston to heavy jet" said Regis de Ramel, CEO of flyADVANCED. "This is a direct benefit to our clients who may seek different solutions at a variety of price points depending on their travel needs. In some instances, depending on the distance and the number of people traveling, a jet may be appropriate. For that same client in other circumstances, a four-seat Cirrus may achieve the results they need at a better price."

flyADVANCED operates from three area locations: New Castle Airport; Blue Bell, PA and Lancaster, PA, the latter dedicated exclusively to piston aircraft maintenance and repairs.

# flyADVANCED adds Falcon, King Air to fleet

# usiness bulletin kudos (business honors)

### **Burgos receives designation.**

Christopher Burgos of **Dia**mond State Financial Group, Newark, has been awarded the Accredited Investment Fiduciary designation from the Center for Fiduciary Studies.



The AIF Designation signifies specialized knowledge of fidu-Burgos ciary responsibility and the abil-

ity to implement policies and procedures that meet a defined standard of care.

The designation is the culmination of a rigorous training program, which includes a comprehensive, closed-book final examination under the supervision of a proctor, and agreement to abide by the Code of Ethics.

On an ongoing basis, Designees are required to complete continuing education to maintain the AIF Designation.

Burgos, a resident of Hockessin, is a Registered

Representative and Investment Advisor Representation of Securian Financial Services, Inc. He is a Managing Partner at Diamond State Financial Group.

#### **Jones part of Special Olympics** opening ceremony

Kenny Jones a Special Olympics athlete and Bank of America employee from Delaware, participated in the opening ceremonies in Los Angeles.

A key sponsor of the World Games, Bank of America has been a partner of Special Olympics for more than 30 years. Along with Anne Finucane, Bank of America vice chairwoman and chief global marketing and policy officer, more than 2,000 Bank of America employees volunteered with Special Olympics over the past 18 months alone, logging nearly 12,000 hours. Kenny Jones is one of the Bank of America employees/Special Olympics athletes who headed to LA to take in the events.

Bank of America partnered with Special Olympics the year of the first-ever Unified Relay Ameri-



Photo from the Special Olympics World Games opening ceremonies in Los Angeles shows (from left to right): Maria Shriver; Anne Finucane, Bank of America vice chairwoman and chief global marketing and policy officer; Kenny Jones, BAC employee/Special Olympics athlete; and Mike Barnicle at the Special Olympics World Games.

ca, a cross-country relay that brought the Flame of Hope from Athens, Greece, to the Games in Los Angeles. The relay raised over \$1.6 million for Special Olympics. More than 10,000 people walked, biked, ran or rolled the Flame of Hope across all 50 states, bringing a diverse group of participants to champion the message of diversity and inclusion to the nation, a release stated.



#### **<u>Click here</u>** to view online photo gallery Bravo to take top post at DANA

The board of the Delaware Alliance for Nonprofit Advancement (DANA), Wilmington, announced that Sheila Bravo has been named as the organization's new President and CEO.



Bravo

She comes to DANA after spending five years as Executive Director of the Rehoboth Art League. Bravo has earned high marks for guiding the longtime coastal Delaware nonprofit.

"We are thrilled to have Sheila on-board and leading this organization. Her extensive experience in nonprofit, for-profit, and academia shown through in the selection process," said Bill Allan, chairman of the Board of Directors. "Sheila's breadth of experience, passion for the nonprofit sector, and desire to move DANA into the future make her an excellent choice to be our next president."

Bravo began her career in advertising, then in brand leadership positions launching new products, expanding businesses internationally, and developing strategic growth plans for brands such as Vlasic Pickles, Godiva Chocolatier, Corelle Dinnerware, Corningware Ovenware and Pyrex bakeware. She went on to provide strategic planning, new product, and leadership consulting services to mid-size companies and nonprofit organizations.

Bravo has a doctorate in Organizational Leadership from the University of Maryland Eastern Shore, an MBA in International Business from Thunderbird School of Global Management, and a BS in Business and Languages from Millersville University.

"Nonprofit organizations positively impact everyone in the State of Delaware - whether it is engaging us in art, teaching children to read, or helping those in need," says Bravo. "Through its consulting work, training courses, Standards For Excellence and advocacy, DANA helps nonprofits improve their processes to deliver their mission efficiently and effectively. I look forward to working with the DANA board and

staff, its Alliance Partners, nonprofit leaders, and our elected officials to strengthen the nonprofit sector." The search for DANA's new CEO began in April after Chris Grundner announced his departure.

### **Court Administrator elected president**

**Delaware State Court** Administrator Patricia "Pat" **Griffin** was elected President of the Conference of State Court Administrators, COSCA, during the association's annual conference in Omaha.

As COSCA president, Griffin Griffin also becomes vice-chair of the National Center for State Courts Board of Directors. Both positions are one-year terms. Griffin is the first Delawarean to lead the national court association.

**Continued on next page** 



#### Siegfried names associates

The Siegfried Group, LLP, Wilmington, an-



nounced the addition of four new Operations Associates in the West, South, Northeast and Central Regions.

**Binny Bhinder**, CPA, Operations Associate – West Region.

She joined the firm in 2014 as a Professional Resource. Prior to coming to Siegfried, Bhinder worked for Smythe Ratcliff, LLP as a Senior Auditor and Manager. She attended the University of British Columbia and received her Bachelor of Commerce degree in Accounting.



Bhinder



Boone

**Courtney Boone**, CPA, CIA, Operations Associate – Central Region

She joined the firm in 2013 as a Professional Resource. Prior to coming to Siegfried, Boone worked with EY as an Assurance Senior. She received her Bachelors in Business Administration from the University of North Carolina at Chapel Hill, and her Masters of Science in Accountancy from the University of Notre Dame.

**Leah Mazar**, CPA, Operations Associate – South Region.

She joined the firm in 2013 as a Professional Resource. Prior to coming to Siegfried, Leah worked as an Audit Manager for Dixon Hughes Goodman LLP. She attended Michigan State University and received her Bachelor of Science degree in Accounting and Economics.



Mazar



McColl

**Bill McColl**, CPA, Operations Associate – Northeast Region.

He joined the firm in 2013 as a Professional Resource. Prior to coming to Siegfried, He worked for Deloitte as a Senior Associate. He attended the University of Pittsburgh and received his Bachelor

Prior to joining Beebe Medical Group, she worked with Potomac Physicians in Annapolis, Total Health Care in Baltimore, and served at Pope Air Force Base in Fayetteville, NC. She received her medical degree from Howard University School of Medicine in Washington, D.C., and completed her residency at St. Francis Hospital in

Continued on next page

of Science degree in Accounting and Economics.

### McGibbon joins Beebe Family Practice

Beebe Healthcare and Beebe Medical Group announced **Karen McGibbon**, MD, a family practice physician, joined the



McGibbon

Beebe Family Practice – Millville. McGibbon is a Board Certified Family Physician with 18 years of experience diagnosing and treating pediatric and adult patients, as well as supervising mid-level providers, nursing and administrative staff. She is currently accepting new patients at this location.



Wilmington, Del. She is a member of the American Association of Family Practice and the American Medical Association.

#### Strickland to chair campaign

Bayhealth President and CEO Terry Murphy, announced that Bayheath, Inc. board member Bill Strickland will serve as chair of the Campaign for Bayhealth - Phase III.

The Campaign for Bayhealth – Phase III is a capital fundraising campaign that will primarily support the new health campus in Milford. The health campus is slated to open in 2019 and will redefine health care in Southern Delaware.

In his role as chair, Strickland is helping guide the campaign and working with the staff of the Bayhealth Foundation. Another key function of his role is to recruit and support members of the campaign committee.

The Campaign for Bayhealth - Phase III Campaign Committee has begun its work. The following individuals have agreed to serve on the

committee: William Andrew, Margaux F. Azzanesi, I.G. Burton, Robert A. "Bobby" Fischer, Jr., Connie Fisher, Patricia "Pat" Fish, Garrett L. Grier III, Judy Grier, Dr. Jose A. Guzman, Sara Kate Hammer, John A. Hopkins III, Dean Y. Johnson, Ben Jones, Cynthia Jones, Dawn Kenton, James "Jamie" Masten, Paul Mills, David N. Rutt, William J. "Bill" Strickland, Lois Studte and Robert J. "Bob" Voshell.

Strickland, who was born and raised in Milford, has been involved with Bayhealth for many years. Many of the newly appointed campaign committee members have contributed their time to other Bayhealth fundraising initiatives.

#### Hart to Heart EVP named

Hart to Heart Transportation announced the appointment of Michael A. Forthman, as Executive Vice President and Chief Operating Officer. The company serves Delaware and adjacent states.

Forthman is responsible

for leading, implementing and integrating strategic and operational initiatives in alignment with the organization's growth strategy. Additionally, he focuses on the development and execution of risk management protocols, revenue cycle enhancement strategies, safety initiatives, and patient satisfaction and experience improvement tools.

He has more than 25 years of healthcare administration experience. For the past 10 years, he served as the Vice President of Facilities and Support Services at Greater Baltimore Medical Center (GBMC). Prior to holding that role, he worked at Johns Hopkins Bayview Medical Center for 10 years in various administrative leadership roles, culminating in the position of Senior Director of Support Services. In his early career, he worked for five years in various accounting and finance positions at Blue Cross Blue Shield of Maryland.



Forthman

Forthman earned a Bachelor of Business Administration degree in finance and a Master of Business Administration degree, both from Loyola College (now Loyola University Maryland). He serves on the Advisory Board of Maryland Hospitals for

**Continued on next page** 

# Third Battle of the Bars benefit for Newark K9 unit coming on Aug. 21

The third annual annual Battle of the Bars fund-raising event for the Newark Police K9 unit is slated for Friday, Aug. 21 from 5 p.m. to 8 p.m.

The event will be held on the patio at the Courtyard Newark at the University of Delaware.

Local bar-restaurants and their bartenders will be competing to see who has what it takes to win the PACO CUP, named in honor of a Newark Police K9.



#### From previous page

a Healthy Environment and is a member of the American College of Healthcare Executives. Additionally, he served as a past president for the Maryland Association of Healthcare Executives and as past chair for the Maryland Healthcare Sustainability Leadership Council.

### Thomas joins realty firm

Berkshire Hathaway HomeServices Fox & Roach, Realtors Bear Office, announced **Rachael Thomas** has joined them as a Sales Associate. Thomas is a member of the New Castle County Board of Realtors. Bars expected to be on hand include Caffe Gelato, the Stone Balloon Ale House, Deerpark, Catherine Rooney's, The Greene Turtle, Grain Craft Bar + Kitchen and Taverna Rustic Italian. Grain opened recently at the former Mojo Main-East End Café location. Food will also be available.

All drink sales and tips from the night will be donated to the Friends of Newark K-9 Officers.

Music will Acoustic.

The event will also feature a dunk tank with local celebrities along with raffles and prizes.

If you can't make the event, you can donate online at the following link: https://www.crowdrise. com/newarkpolicek9



Music will be provided by James and Matt



#### Editor's note: The following business licenses were issued by the State of Delaware

#### Wholesale

**GMROBOT INC** 548 DONALD ST STE 4 BEDFORD, NH 03110-5953

**HOPKINS SUSAN** CREATIVE CAKES 299 TROON RD DOVER, DE 19904-2370

HEXE AUTO EXPORT **168 WELLINGTON WAY** MIDDLETOWN, DE 19709-9407

#### **Finance/Loan Agency**

GOLD FEVER FINANCE LLC **GOLD FEVER FINANCE** 16 N BROAD ST MIDDLETOWN, DE 19709-1061

#### **Professional/Personal Service**

**GUIZZETTI DAWN M** ESTHETICS BY DAWN 42 CARRICK LN BEAR, DE 19701-6344

**HUTCHISON TIM** 5003 MILLINGTON RD CLAYTON, DE 19938-2548 PERSONAL SERVICES-

HUGHES KEVIN B **BRISYN PROFESSIONAL CLEANING 55 SAINT BERNADINO CIR** DOVER, DE 19904-7652

HUBOTTECHNOLOGY 49 FOREST CT ZION CROSSRDS, VA 22942-6991

HR CONNECT EMPLOYMENT SOLUTIONS #42ND **1221 AVENUE OF THE AMERICAS** NEW YORK, NY 10020-1001

HONEY BEE PROFESSIONAL SERVICES 36 TEAL CIR NEWARK, DE 19702-4210

HESSION BRETT DBA: ASSISTANT PUBLIC DEFENDER 820 N FRENCH ST STE 3 WILMINGTON, DE 19801-3509

HENDY AVENUE CONSULTING LLC **105 NORFOLK STAPT 10A** NEW YORK, NY 10002-3314

HEINTZ MARK J MR MARK J HEINTZ MS/MA 942 TURTLE DR UNIT B BETHANY BEACH, DE 19930-9641

HAZZARD CUSTOMS & CLASSICS INC 1141 SAVANNAH RD LEWES, DE 19958-1524

HANSON DOUG 12707 DUPONT BLVD ELLENDALE, DE 19941-3306

HARRIS JEFFREY NUTPROFESSOR **703 S BRANDYWINE ST** WEST CHESTER, PA 19382-3510 USA

**GROSS GREGORY L CLARKSON GROUP**  406 SUBURBAN DR # 192 NEWARK, DE 19711-3566

**GREEN SOLES** 758 FOX CHASE CIR BEAR, DE 19701-2708

GREENSPY CLEANING SERVICES 730 E 6TH ST WILMINGTON, DE 19801-4406

GOOD LIFE FINANCIAL GROUP LLC GOOD LIFE ADVISOR SYSTEMS 30 COMMERCE DR STE 2 WYOMISSING, PA 19610-3322

GORDON MAUREEN HOME STAGING SOLUTIONS 111 DOMINIC DR WILMINGTON, DE 19808-1447

GRASS MONKEYS LAWN CARE 28901 SEAFORD RD LAUREL, DE 19956-3869

**GRAY KRISTIN N KG MATHMINDS** 28 BRIDLE RIDGE CIR LEWES, DE 19958-8940

#### Lessor

GOOD SHEPHERD SEPTIC SERVICE THE **BOBBYS POTTYS** 11435 RED LION RD WHITE MARSH, MD 21162-1407

#### Contractor

HOMESTAR REMODELING LLC 191 EDGEMOOR RD WILMINGTON, DE 19809-315

**GUTHRIE HOME IMPROVEMENTS LLC** 143 MOUNT ROCKY LN COLORA, MD 21917-1117

HOME LOOKS 4 COUNTRY CLUB DR REHOBOTH BCH, DE 19971-1847

HARDISTY PAUL E H H FAMILY PLUMBING & MECHANICAL 65 COLDWATER DR CLAYTON, DE 19938-3920

HANDYWORKX 36 W LANCASTER AVE DOWNINGTOWN, PA 19335-2877

**GUTHRIE HOME IMPROVEMENTS LLC** 143 MOUNT ROCKY LN COLORA, MD 21917-1117

**GRAFICOLORS7 119 E CLEARFIELD ST** PHILADELPHIA, PA 19134-2835

GRAY EVERETT E **EVERETT E GRAY BUILDERS 11 NICHOLE DR** MILTON, DE 19968-9343

HAVERSTICK BORTH-WICK CO 400 STENTON AVE STE 5 PLYMOUTH MTNG, PA 19462-1251

GRD ELECTRICAL LLC 91 YELLOWFIELD BLVD ELKTON, MD 21921-8125

HASTINGS SHAWN F 32177 WEST RD FRANKFORD, DE 19945-2846

#### Restaurant

**GRIFFITH FAMILY LLC DUCK DONUTS** 145 E MAIN ST NEWARK, DE 19711-

**GRIFFITHS RICHARD H** CHARLIE'S 63 BIG WOODS RD SMYRNA, DE 19977-3

**GRIM & LEONARD LLC** 208 SOCIAL 208 2ND ST REHOBOTH BCH, DE

HMS HOST TOLLROAD ROAD HOG FOOD TRU 530 JFK MEMORIAL H NEWARK, DE 19702-

#### **Travel Agency**

HAVE FUN TRAVEL CO CRUISE PLANNERS 22424 S ACORN WAY LEWES, DE 19958-45

#### Mover

HAZZARD TOWING IN 1141 SAVANNAH RD LEWES, DE 19958-15

#### Retail

HIX JANICE NICETY 2313 W 17TH ST WILMINGTON, DE 19806-1330

	HEADSTART SALES 9883 DARGATE LN		
	CINCINNATI, OH 45231-2426		
-7313	HEAVENLY DELIGHTS LLC 1348 GOLDENEYE DR NEW CASTLE, DE 19720-8927		
H JR -3567	HEDGEAPPLE ANTIQUES LLC 200 DELAWARE ST NEW CASTLE, DE 19720-4868		
C 19971-2261	IEH AUTO PARTS LLC AUTO PLUS 1155 ROBERTS BLVD NW STE 175 KENNESAW, GA 30144-3666		
DS INC	Motor Vehicle Dealer		
UCK HWY -5427	HEXE AUTO EXPORT 168 WELLINGTON WAY MIDDLETOWN, DE 19709-9407		
	<b>Collection Agency</b>		
OMPANY LLC Y 556	HILCO RECEIVABLES LLC 5 REVERE DR STE 420 NORTHBROOK, IL 60062-1570		
	Mover		
NC 524	<b>Mover</b> I & LTRUCKING CORP. 15 COMMERCE ST WILMINGTON, DE 19801-5425		
I Contraction of the second	I & L TRUCKING CORP. 15 COMMERCE ST		
I Contraction of the second	I & L TRUCKING CORP. 15 COMMERCE ST WILMINGTON, DE 19801-5425		