

North Dakota 1st

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affected by the impact of Hurricane Sandy in late 2012. South Dakota's income decline was due to the effect of last year's drought, with Nebraska, Kansas and Iowa all feeling the impact on farm income.

For the fifth time in the last six years North Dakota has had the fastest personal income growth of all states. Since 2006, personal income in North Dakota has grown at a compound annual rate of 9.2 percent, substantially outpacing the 2.9 percent growth rate of all other states. The oil boom is even being felt in Delaware, with the Delaware City Refinery expanding its rail facilities to handle crude oil coming from North Dakota.

Fourth-quarter earnings in the finance industry (Wall Street firms) were also boosted by accelerated bonus payments or other irregular pay in anticipation of tax rate changes. Finance earnings grew 10.5 percent in New York, 7.9 percent in Connecticut, and 6.4 percent in New Jersey, states where the finance industry is prominent. Finance earnings grew 2.7 percent in the other states.

Delaware did not see a boost from accelerated bonuses. Income actually declined slightly in financial services. Other weak spots were construction and management jobs. 

Bryn Mawr buying MidCoast bank

The Bryn Mawr Bank Corporation is buying Wilmington-based MidCoast Community Bancorp for about \$33 million.

MidCoast has quietly grown into a bank with \$235 million in loans and \$250 in deposits. MidCoast has locations on the Wilmington Riverfront, north Wilmington, Dover and most recently north Wilmington.

Bryn Mawr, through Bryn Mawr Trust, operates one branch in north Wilmington that came with the acquisition of First Bank of Delaware last year. That bank was sold after being stripped of its charter for failing to put in money laundering monitoring measures in place the Philadelphia Business Journal reported.

Ted Peters, CEO, stated, "It is exciting to have MidCoast Community Bank join the Bryn Mawr Trust organization. MidCoast is one of the premier de novo banks in the nation, and



Mid-Coast's original branch on Kirkwood Highway, near Limestone Road.

it's gratifying that they have chosen us as their partner going forward." Peters added, "We are looking forward to quickly expanding our banking presence in the state of Delaware under MidCoast CEO Jim Ladio's leadership."

Ladio stated: "We are very excited to be joining Bryn Mawr Trust, which will provide us with the products, services and resources that we need to continue to grow and serve our customers in the greater Wilmington area." Stockholders of MidCoast will receive 0.52 shares of Bryn Mawr common stock for each share of common stock. The transaction is subject to regulatory and MidCoast shareholder approval and is expected to close late in the third quarter of 2013.

Bryn Mawr, based in Pennsylvania, currently has two subsidiaries in the State of Delaware – The Bryn Mawr Trust Company of Delaware, a special purpose trust company, and Lau Associates LLC, a multi-family office and asset management firm. 

ALLEN HARIM PLANS TO OPEN NEW POULTRY PLANT

*\$100 million complex
expected to employ 700*

Allen Harim is in negotiations to expand its investment in the United States through the acquisition of the Vlastic processing site in Millsboro.

The announcement marked a victory for the economic development strategy of the Markell administration, which has taken heat for financial packages for Fisker Automotive and Bloom Energy from Republicans, bloggers and radio talk show hosts.

The South Korean company in 2011 acquired assets of Allen Family Foods in Sussex County. Allen suffered a series of financial reverses during a down cycle for the broiler industry. The administration played a role in convincing the Korean company to buy Allen assets.

The remodeled facility will be a new poultry processing, cut-up, and cooking operation expected to employ an estimated 700 people. Allen Harim will operate the plant through its Harim Millsboro, LLC subsidiary.



“We are excited about bringing Millsboro into our family,” said Gary E. Gladys, CEO. “The new facility will expand our processing capacity, allow us to introduce new products and hire more employees. This will have a significant economic impact in Delaware, and serve as a symbol of our deep commitment to the United States market with an investment of an estimated \$100 million.”

Allen Harim operates poultry processing facilities in Harbeson, Del. and Cordova, Md.; breeding operations in Liberty, N.C.; along with a hatchery, feed mill and corporate office in Seaford, Del. The company has about 1,400 employees, about 270 independent growers, and 25 company-owned farms. The new facility is expected to begin

operations by November 2014. The company also plans to sell a rendering plant in Maryland as part of a plan to focus on the poultry businesses.

“All of us at Allen Harim value and appreciate the support and commitment from the State of Delaware at all levels, including from Gov. Markell and the Departments of Agriculture, Labor, and Natural Resources and Environmental Control, and the Delaware Economic Development Office,” Gladys said. “We also appreciate the governor and Secretary Kee’s trip to Korea, which helped cement the relationship between Harim and Delaware.”

“The poultry industry is the backbone of Delaware’s agriculture economy, and Harim is now making it stronger,” said Agriculture Secretary Ed Kee, who stated that he first introduced the idea of purchasing the plant to Harim executives. “Our poultry growers will have more opportunity; our workers will have more jobs and our state will sell more chicken, helping cement Sussex County’s position as the No. 1 broiler-producing county in the nation.”

“Harim’s decision to expand its U.S. interests
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Spring surprise shows up at local gas pumps

AAA Mid-Atlantic reported on Monday the national average price of gasoline decreased during March for the first time in 10 years, and gas prices now average nearly 30 cents a gallon less than a year ago.

The national average should remain less expensive than last year's prices this spring. Delaware's gas price was running around \$3.50 a gallon, dropping as low as \$3.42 in the Bear-Glasgow area in New Castle County.

The national average in early April is \$3.63 per gallon, compared to \$3.92 per gallon a year ago. The national

Allen Harim to expand in Sussex County

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here in the First State further emphasizes that Delaware is a great place to grow a business," said Delaware Economic Development Office Director Alan Levin. "Our economy needs a strong poultry industry, and we believe that Harim's move to Millsboro will go a long way toward fulfilling that goal."

"I've worked to keep this plant open for more than 20 years, and I was happy to be a part of an



average decreased 15 cents per gallon last month, which was the first month-over-month decline for March since 2003, when the average decreased by one cent per gallon. "It is very unusual for gas prices to decline

all-hands-on-deck effort to make sure we replaced the jobs that could be lost if the plant closed for good," U.S. Sen. Tom Carper said. "We started looking for a company that might utilize this fine facility. Our efforts have finally paid off, and I am grateful that Allen Harim will be taking over this manufacturing facility in order to expand its poultry processing operation and eventually restore hundreds of much-needed jobs to Sussex County."



in early spring like we have seen this year," said Jim Lardear, director of public and government affairs for AAA Mid-Atlantic. "An increase in refinery production and lower oil prices in early March have combined to provide rare falling prices for motorists in comparison to recent years."

The national average reached \$3.79 per gallon on Feb. 27, which currently is the highest average price for 2013. Since that time, the national average has dropped 29 out of 33 days.

The national average increased 34 cents a gallon from the beginning of the year through the end of the first quarter of 2013. Last year, gas prices increased nearly twice as much during the first quarter with a rise 65 cents per gallon.

This week marks the one-year anniversary of the 2012 peak in gas prices, when the national average reached \$3.94 per gallon on April 5 and 6. Gas prices peaked in 2011 at \$3.98 per gallon on May 5. Gas prices declined in March as many refineries resumed normal operations following the completion of seasonal maintenance.



DuPont announces support for marriage equality bill

DuPont Co. announced its support of a marriage equality bill, which is expected to be introduced in the Delaware General Assembly this year,

DuPont announced in a release this action demonstrates its core value of respect for people and its commitment to diversity and inclusion.

“DuPont is passionate about equality, and I am proud of our company and our employees’ unwavering commitment to our core value of respect for people,” said [Benito Cachinero-Sánchez](#), senior vice president, DuPont Human Resources. “Support for marriage equality is an affirmation of these fundamental beliefs and an opportunity for our actions to speak louder than our words.

“At DuPont, every employee is responsible for ensuring a respectful workplace in which people are treated fairly and consistently, and we embrace the value and differences of each individual,” Cachinero-Sánchez added. “Our support of marriage equality shows our employees and the community that our commitment to respect for people and equality extends beyond our walls.



SevOne maintains strong ties to university

By Kathryn Meier & Rachel Taylor
University of Delaware

From humble beginnings in a small workspace off Main Street in Newark to a recent announcement that they raised \$150 million in funding led by Bain Capital Ventures, Vess and Tanya Bakalov's business, SevOne, may be on the fast track to success, but the alumni power couple hasn't forgotten their connection to the University of Delaware.



SevOne photo

The SevOne quality assurance team with Tanya Bakalov.

similar accolades from Inc. Vess Bakalov, senior vice president and chief technology officer, said inspiration for SevOne came when he saw opportunities for improving techniques in the systems he used while employed at Bank One and from the computer science lessons he taught his students during night classes at UD.

“To be honest it was born out of frustration and the desire for technological efficiency,” said Bakalov, a 1999 computer sciences graduate.

Tanya Bakalov, a 2004 management information systems graduate and senior vice president of operations at SevOne, said despite their enthusiasm for the project she and Vess initially struggled to start the company.

She said they both learned important skills while at UD but didn't have a formal entrepreneurial studies program to supplement their education, and applauded the Horn Program in Entrepreneurship, which now supports student entrepreneurs.

“It definitely would have been helpful if there were like-minded people around,” Bakalov said. “In such a small state it can be hard to find start-up activity or be positive in what you're doing without stories or support from others who were successful.”

Added Vess Bakalov, securing legitimate workspace was also a struggle and in order to stay in Newark to utilize resources offered by UD, they started the company in converted housing behind Captain Blue Hen Comics and Entertainment off Main Street.

SevOne, which the Bakalovs founded in 2005, provides a fast, scalable information technology management and reporting platform, delivered as all-in-one appliances, to help clients detect and avoid performance events before they negatively impact the business.

Just last year, SevOne was recognized as one of the fastest growing private companies by Deloitte and was acknowledged as a “Cool Vendor in Communications Service Provider Infrastructure” by Gartner Inc. It was also honored as a Top 10 Company to Watch by Stratecast, an annual report that honors companies that create innovate and agile business solutions, and in 2011 received

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SevOne aids student entrepreneurs

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Unable to secure permanent space in Newark, he said they moved their headquarters to suburban Wilmington two years ago. While they are physically further from the University, Tanya added they still try to stay actively involved.

“Each year, we bring in about 20 UD graduates,” Tanya Bakalov said. “We probably have 40 UD graduates working here. All the time we have interns from UD.”

Daniel Freeman, director of the Horn Program, called the Bakalovs “incredibly bright, motivated people,” and acknowledged SevOne has become involved with the program by participating in lectures and discussions on how to start a business as part of the Free Lunch Friday series.

“SevOne really is the shining star of the Delaware start-up community,” said

Freeman. “What they’ve been able to accomplish in a short period of time is just amazing and the kind of traction that they have with their customers and their laser focus on customer service is an exemplar role model for the rest of the venture community.”

Vess Bakalov said the company has come a long way since its founding behind Blue Hen Comics, adding they have employees working around the world and hope to continue growing the company at a rapid pace.

For would-be entrepreneurs, he said one of the most important parts to being successful is having the drive and skills to make things work. While he largely credits his success to the skills he learned at UD, Vess Bakalov said listening to his gut was also a contributing factor and encouraged budding entrepreneurs to do the same.



Md. gas tax heads to governor

(MarylandReporter.com)

A month after it was introduced, the Maryland Senate enacted the first gas tax hike in 21 years, sending the governor a 10 to 12 cent per gallon increase by 2015. The bill calls for the tax to go even higher — it will rise automatically in future years.



The vote on House Bill 1515 was 27-20, with eight Democrats joining all 12 Republicans opposing what Senate Minority Leader E.J. Pipkin wanted to rename “The Gas Tax Job Killer Act of 2013.” Pipkin resides in Elkton, Md. near the Delaware line. Elkton and the remainder of Cecil County, Md. have dealt with jobless rates that are far higher than in counties near the thriving Washington, D.C. area.

The gas tax increase is likely to send more drivers near the Delaware line to the First State, which has no gas tax bill before the General Assembly. In Delaware, the Department of Transportation is making plans to delay future highway projects. In Maryland, Democrats stuck with the title Transportation Infrastructure Investment Act of 2013, saying that the estimated \$2 billion it would raise over the next five years will help bolster Maryland’s depleted Transportation Trust Fund. The money would be used to build and maintain roads and transit systems, including three new major transit lines, if federal money comes through. [CLICK HERE](#) for full story.

MANUFACTURING: Fisker's woes deepen; steel mill sale

Fisker Automotive Inc. is furloughing staff after talks with Chinese auto makers reportedly fell apart, Bloomberg and other news outlets reported.

Reports also indicated that [Fisker](#) had hired a firm that advises companies seeking Chapter 11 bankruptcy proceedings.

Two companies walked away from the discussions. Fisker was seeking investments as its plans for a mid-sized automobile built in Delaware were thwarted by the suspension of a federal loan.

Sources reported the Chinese companies did not want to build the automobile in Delaware, a requirement under the federal loan.

Suspension of Fisker's lone product, The Karma, has not taken place in months, after the battery supplier for the hybrid vehicle, A123, went into bankruptcy proceedings.

A Fisker bankruptcy filing would put a question mark around any effort by the state to collect on a



The Fisker Atlantic

\$20 million-plus loan to the company. The state does have “claw back” provisions aimed at collecting the loan should the company fail to build a vehicle in Delaware.

Claymont Steel owner reaches deal to sell S. Africa mill

Claymont mill owner Evraz, PLC has signed a non-binding agreement to sell its 85 percent stake in a South African steel mill.

The potential buyer is the Nemascore (Pty) Ltd,

black economic empowerment consortium, which would pay \$320 million.

Evraz Highveld is a vertically integrated iron ore steel and vanadium slag producer. Steel and vanadium slag are produced at the integrated steel mill. The mill had a pre-tax loss of nearly \$97 million in 2012.

A four-week strike occurred at the steel mill last year and contributed to the loss.

The two parties expect the transaction to be completed in the second quarter of this year.. The parties have agreed upon a transition period during which Evraz will support the management of Highveld to ensure stable operations and a smooth transfer of the business.

“Evraz Highveld has always been an important investment of the company”, said Alexander Frolov, CEO of Evraz. “Our decision to divest the asset will allow us to enhance the company’s focus on our key steel markets in Russia and North America.



DuPont thrives by not being a 'one-trick pony'

In this edition, you'll see a number of stories about DuPont Co., with perhaps a couple of items that have not made their way into the local media.



Doug Rainey

The Wilmington-based company is a busy place as it settles up with rival Monsanto over patent disputes over seeds, comes out in favor of marriage equality legislation in Delaware and works with the Department of Agriculture on conservation practices as the company develops an ethanol plant in Iowa, using corn stalks and other material rather than the precious kernels.

Over the years, DuPont has transformed itself into a life sciences company, at various times adding and shedding businesses, often to the dismay of its army of retirees and former employees who worked at the company when employment totaled more than

20,000. The job count in Delaware now numbers roughly a third of that number. One traumatic milestone was the decision to shed the nylon business. Another was exiting the pharmaceutical arena and the third was acquiring seed giant Pioneer in a deal that was viewed at the time by some analysts as being too pricey. Recently, the company acquired Danish enzyme company Danisco.

Still, in a shrunken corporate sector in Delaware, DuPont is at or near the top of the list of private employers. The reason for the ability to maintain a sizable presence in northern Delaware is not becoming a "one trick pony." The company is constantly evolving, with the latest move with a local impact being the sale of its auto finishes operation to an investment group.

That deal bears watching as the new owners have few reasons to stick around in Delaware. It also brings to mind a brief conversation I had years ago with a DuPonter at the lavish opening ceremony for the Wilmington headquarters of credit card

giant MBNA. He took note of the company clearly attempting to be the big kid on the block at the time when press reports had MBNA replacing DuPont as the big fish. At the time, DuPont was struggling with high costs and a host of global competitors. Their time will come, he said in what at the time seemed to be a case of sour grapes.

Later on, we had AstraZeneca, which evolved out of a chemical company acquisition and became a pure pharmaceutical play. For a time, AZ, which received incentives to locate its North American headquarters to Delaware, looked like it might take that top slot as employment topped 5,000 for a time.

The DuPonter was right and the company later celebrated its 200th birthday. MBNA went on to become part of Bank of America, shedding thousands of workers. With its recent announcement, AstraZeneca is destined to employ 2,000 or so in Fairfax.

AstraZeneca enters into Crestor agreement

AstraZeneca has entered into a settlement agreement in its US patent infringement litigation against Watson Laboratories, Inc., Actavis, Inc. (formerly known as Watson Pharmaceuticals, Inc.), and EGIS Pharmaceuticals regarding Watson's proposed product that aims to take on AstraZeneca's Crestor cholesterol drug.

Watson also agreed not to appeal a decision by the U.S. Court of Appeals of a lower court ruling upholding the validity and enforceability of the Crestor patent prior to its expiration.

Under the agreement, Watson and EGIS agree that the Crestor substance patent is valid, enforceable and would be infringed by Watson's rosuvastatin zinc product and its rosuvastatin calcium product.

The settlement agreement permits Watson to

begin selling its generic version of Crestor its rosuvastatin zinc product beginning May 2, 2016, at a fee to AstraZeneca of 39 percent of net sales of Watson's products until the end of pediatric exclusivity on July 8, 2016. The entry date could be earlier and the fees eliminated in certain circumstances.

All claims and counterclaims will be dismissed in a consent judgment entered by the United States District Court for the District of Delaware. All other terms remain confidential.

The substance patent protecting Crestor expires



in January 2016, and the pediatric exclusivity period expires in July 2016.

AstraZeneca has been battling the expiration of patents of blockbuster drugs without other drugs in its development pipeline being able to fill the gap.

AstraZeneca is cutting 1,200 jobs from its north Wilmington site as part of a realignment of research operations. The cuts, which will take place over a couple of years will reduce the workforce to about 2,000.

AstraZeneca brought suit against Watson and EGIS in U.S. District Court for Delaware, alleging that Watson's rosuvastatin zinc NDA infringed AstraZeneca's substance patent covering Crestor. Watson and EGIS filed counterclaims.



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Fresh Faced Skin Care adds second location

Fresh Faced Skin Care has opened a second location at 2417 Silverside Road, Wilmington. The original location is at 204 Delaware St., Unit C, in historic Old New Castle.



Erica Suppa

Fresh Faced Skin Care is a Specialty Skin Care Studio offering customized, advanced facial treatments. Treatments include chemical peels, LED light therapy, microdermabrasion, and dermaplaning. Fresh Faced provides safe and effective facial treatments

for those who are undergoing chemotherapy or radiation therapy.

Fresh Faced Skin Care is owned by licensed esthetician and research scientist, Erica Suppa. Erica holds a Bachelor of Science degree from the University of Delaware and has worked in the scientific and medical industries for more than 13 years.

She also works at the University of Pennsylvania as a cancer research specialist, assisting in the creation of ground-breaking cellular therapy cancer treatments.

The expansion to a second location is due to the growing demand for effective skin care treatments performed in a personalized environment. Each client receives individual attention, Erica says.

For more information or to make an appointment, visit www.freshfacedskincare.com.

Erica can also be reached at 302-689-3223. Her email address is freshfacedskincare@yahoo.com.

Hours of operation in New Castle: Tuesday, 6-9 p.m.; Saturday, 9-5; Sunday, 10-4. Silverside Road: Wednesday 5:30-8:30 p.m.; Thursday, 5:30-8:30 p.m. 

Farmers markets make their debut in April

Delaware farmers' are entering the selling season featuring new markets in Dover and Bellefonte, with farmers and markets coming off a record-setting sales season of nearly \$2 million last year.

Twenty-five markets be open during the spring and summer this year, offering fresh Delaware produce and other products as they come into season. The Milton Farmers market will kick off

the season on April 19, with 13 markets to start in May, nine in June and one in July, with one market operating year-round. This is the eighth year of Delaware's farmers' market program.

The success of the locally-run markets is due to a strong interest in healthy eating and locally sourced food, Delaware leaders said. Last year saw explosive growth in the number of markets, growing from 16

locations to 29. This year includes new markets in Bellefonte and in downtown Dover.

"The strength of our farmers' market program benefits farmers and consumers alike, making the agricultural industry strong and supporting local jobs," Gov. Jack Markell said. "These gathering

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Farmers markets...

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places help make our communities more vibrant and lively.”

The farmers’ markets provide a boost to Delaware agriculture. Last year, farmers’ markets sold \$1.96 million worth of goods at 29 locations. The 2011 season featured 16 market sites and brought in \$1.8 million, while the 2010 season had 14 sites and \$1.3 million in sales.

“Each of these markets helps bring people face-to-face with their local farmers, which broadens Delawareans’ understanding of agriculture and deepens their appreciation for farmers’ contributions,” said Secretary of Agriculture Ed Kee. “They are a joy to visit and see how consumers and farmers learn from each other.”

The farmers’ markets are supported and coordinated by the Delaware Department of Agriculture, but are funded and hosted by local groups, organizations and municipal governments.

For a list of farmers’ markets and on-the-farm markets, along with opening dates and hours, visit dda.delaware.gov. 



Mountaire distributes Easter food baskets

Mountaire Farms and members of Sussex County American Legion posts joined forces to help those in need across Delmarva during Mountaire's Thanksgiving at Easter.



The program, designed to work with the church community to reach people in need over the holiday, produced more than 1,000 meal boxes consisting of a Mountaire Roaster, cans of corn, string beans, yams, pork & beans, cranberry sauce, gravy and a box of stuffing mix.

The food from each box were gathered through food drives and then supplemented by Mountaire Farms. In the early morning hours of March 26th, dozens of volunteers from the American Legion and Mountaire employees packed the boxes which were then distributed to 38 local churches that had pre-registered to

receive aid from the program. Each church had identified individuals and families within their own congregations and communities who were in need of assistance and will now be able to deliver a Mountaire Thanksgiving at Easter meal box.

Mountaire's Thanksgiving at Easter is an extension of the Mountaire Thanksgiving for Thousands program in November and again over Christmas.

In February, a letter was sent to hundreds of area churches and from that number 38 responded to receive support. The purpose of this Easter program to feed those who would go without a balanced Easter dinner is for leaders to identify those who are hurting and in need within eye distance of pastors and prayers, according to a company release.

Anyone who would like to help purchase more food staples or volunteer to help in future Mountaire Thanksgiving for Thousands event is asked to visit [this website](#) or contact Mountaire Corporate Community Relations Director Roger Marino at rmarino@mountaire.com. 

Bill targets identity thieves preying on kids

Rep. Andria Bennett introduced legislation aimed at protecting children from identity thieves who increasingly target minors and destroy their credit rating.



Bennett

The practice can take place undetected for some time when adults use a child's Social Security number.

House Bill 64 would enable parents and guardians to freeze their children's credit until they are 16 years old. This would prohibit a consumer reporting agency from releasing the child's consumer record or report and prevent someone from opening a line of credit using their Social Security number.

Bennett, D-Dover, said families need an avenue to protect children from identity fraud, especially because children are so susceptible to synthetic identity theft. According to a 2011 study by ID Analytics, synthetic identity theft now comprises nearly 90 percent of all identity fraud and accounts for nearly 75 percent of the total dollars lost by U.S. businesses.



DuPont, USDA sign fuel-land conservation agreement

U.S. Agriculture Secretary Tom Vilsack announced a new federal-private collaboration with DuPont, aimed at safeguarding natural resources on private lands used to supply feedstocks for cellulosic ethanol production.

Cellulosic ethanol uses corn plant materials, rather than corn kernels to produce ethanol that is used in gasoline blends.

The use of the farm-based fuels has raised concerns about the industry driving up food prices and encouraging “fence post to fence post” planting that minimizes conservation practices.

DuPont has researched cellulosic fuels at its Experimental Station near Wilmington and is building a plant in Iowa.

The joint agreement between the department and DuPont aims to set voluntary standards for sustainable harvesting of agricultural residues for renewable fuel.



Photo courtesy of DuPont

DuPont and USDA sign an agreement to promote sustainable harvesting of bio-based feedstocks for cellulosic ethanol production.

“USDA and DuPont share a common interest in the wise use and management of soil, water and energy resources,” said Vilsack. “Both organizations also share an interest in helping individual farmers adapt to new market opportunities in ways that are consistent with the wise use of these natural resources.”

“Working with farmers is critical to maximizing the land’s productivity and protecting natural resources,” said Jim C. Borel, executive vice president of DuPont. “With this new collaboration, we have a partner in the Natural Resources

Conservation Service to ensure that the collection of corn stover for the production of cellulosic renewable fuel makes sense for an individual grower’s operation and the land they farm.” The signing of a Memorandum of Understanding will provide conservation planning assistance for farmers who supply feedstocks to biorefineries as the industry moves toward commercial status.

Through the agreement, DuPont will develop a process to work with cooperating farms on sustainable harvest practices that help keep soil in the field and out of rivers, streams and lakes; promote healthier soils which help reduce flooding through increased infiltration rates, and provide for the efficient use of nutrients.

The first plant involved in this national agreement is northeast of Des Moines, Iowa, near the town of Nevada where DuPont is building a 30 million gallons per year site. The complex will use harvested residues from a 30-mile radius. “This agreement will support our nation’s effort to reduce dependency on foreign oil, while working to protect and improve the productivity of our soils—one of our most valuable resources,” said Vilsack.

Gourmet, barbecue, burger offerings aid community

Spring and summer bring many food events. This sampling does not include all events, but instead focus on those that aid hunger and other causes in the area. Send information on other events to drainey@delawarebusinessdaily.com

Taste of the Nation

On April 18, the annual Taste of the Nation Wilmington will be held at Harry's Savoy Ballroom in north Wilmington.

The ticket price is \$200. Those attending the event will sit down to a multi-course food and wine pairing featuring courses prepared by guest chefs from across the country.

Each course is paired with a specially-selected wine poured by guest sommeliers. Admission also



includes a pre-dinner reception, silent auction and wine raffle.

For information and tickets, contact Meg Morgan at 302-475-3000.

Taste of the Nation Wilmington benefits Food Bank of Delaware, Claymont Community Center, and Ministry of Caring.

Master Meals events

Next on the line-up, is the Masters series that benefits Meals on Wheels Delaware. Evening With The Masters is slated for April 19th at the DoubleTree in Downtown Wilmington. Tickets are \$75. A Cellmasters Wine Auction is sold out.

Coming on April 21st. is the Celebrity Chefs

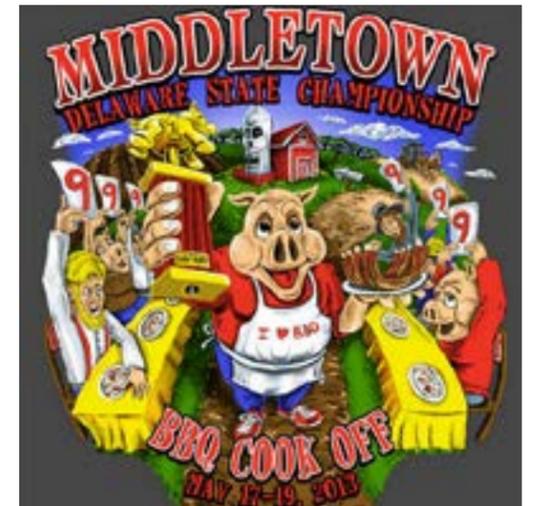
branch, with a ticket price of \$175. Further information is available at the Meals on Wheels website.

Barbecue in May

On the other side of the food spectrum will be the 4th Annual Middletown BBQ Championship, slated for the third weekend in May.

Sponsors are the Middletown Area Chamber of Commerce and Dutch Country Farmer's Market. The event will run from Friday through Sunday. The location is the Frightland complex on 309 Port Penn Road, just off Route 13.

The BBQ Cookoff is sanctioned by the Kansas
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City BBQ Society as a Delaware State BBQ Championship competition. Barbecue teams from around the country compete in a variety of BBQ categories and the champion qualifies to compete in the Jack Daniels World Tournament in Lynchberg, Va.

Last year, more than 10,000 people enjoyed the weekend event featuring live entertainment, food vendors, craft vendors, car show, carnival rides and activities, beer and wine garden, amateur, and professional barbecue contests.

A portion of the proceeds from admissions will benefit local scholarships through the Middletown Chamber Foundation and the Leukemia Research Foundation of Delaware. Vendor and sponsorships opportunities are currently available. For more information contact the chamber office at 302.378.7545 or check out [this website](#).

Burger Battle in late August

The Second Annual Wilmington Burger Battle is slated for Aug. 24 from noon to 4 p.m. at Twin Lakes Brewing Company, 4210 Kennett Pike, Greenville.



Proceeds will support the Ministry of Caring's Emmanuel Dining Room. Tickets to the tasting event will be available in early summer through wilmingtonburgerbattle.com.

Event cofounder Matthew Curtis, chef/owner of Union City Grille, who took home a trophy in 2012, said, "I consider the burger to be the perfect wwwfood, and a restaurant's burger can really tell you a lot about its quality. We were thrilled that 16 of Delaware's best restaurants came together last year to compete, and are hoping for more this year. I bet some of last year's chefs want a rematch with me."

More than 400 attended the 2012 event to place their votes for People's Choice Burger, and the event raised over \$4,000 to fight hunger. Three Delaware

Restaurants in the greater Wilmington area—including last year Critic's Choice Burger winner, Kildare's Irish Pub, and People's Choice Burger winner, Union City Grille — are expected to return.

sports legends served as "Delebrity" judges, and tasted 18 burgers like champs, ultimately declaring Kildare's burger their favorite. Battle cofounder JulieAnne Cross noted, "We are hoping for a rich field of entries in the Alternative Burger category this year. Many of our vegetarian friends supported the event last year and we want them to enjoy the food as much as they enjoy the Delaware-brewed Twin Lakes beer."

Easter Seals Movie Night

Easter Seals of Delaware and Maryland's Eastern Shore will play host to the Second Annual Movie Night featuring "James Bond, Skyfall" on April 25th at the Penn Cinema IMAX Riverfront in Wilmington.

Movie Night will kick-off the first [WilmFilm](#) Festival. The movie will follow a dessert reception with cash bar at 7:15 p.m. at Delaware Center for Contemporary Arts. Proceeds will benefit Easter Seals' mission to provide exceptional services to people with disabilities in the local region. Cost is \$35 a ticket. Tickets are available by calling 302-221-2066 or contact rcrosby@esdel.org. 

Newark man charged after selling Phillies tickets delivered by mistake

Wilmington police arrested a Newark area man following an investigation into the theft of more than \$37,000 in Philadelphia Phillies tickets designated for The News Journal Media Group.

Crime report

An employee of the newspaper company contacted Police on March 13, and reported that the newspaper had purchased 324 tickets with 81 parking passes. The tickets were inadvertently delivered to a business at 1209 N. Orange Street and signed for by an unknown employee on February 22, 2013.

On March 9, another employee at The News Journal noticed that the Phillies tickets designated for The News Journal were on sale on Craigslist.

Following an investigation, two police

officers acted as interested buyers and arranged to meet the seller at a parking lot off of Lea Boulevard and North Market Streets. When the seller arrived at the parking lot he was taken into custody and found in possession of Phillies tickets and a parking pass.

Further investigation revealed that the seller obtained the tickets from Scott Lascala believing that they were gifts from Lascala's employer and was unaware of the theft. The seller was not charged.

The officers then went to Lascala's place of employment at 1209 N. Orange Street and took him into custody without incident.

An investigation indicates that Lascala apparently signed for the tickets when they were mistakenly delivered to his office at 1209 N. Orange Street.

Continued on next page



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For more information, visit
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Every year, I get my flu vaccine to protect myself, my coworkers, and my family from getting sick from the flu.

Even healthy people can get the flu, and it can be serious. This season, protect yourself and those around you by getting a flu vaccine.



U.S. Department of Health and Human Services
Centers for Disease Control and Prevention

Couple charged with embezzling from Dover business

From previous page

He then began distributing the tickets to fellow employees and selling them to third parties.

Lascala was released pending further investigation by the United States Postal Inspection Service. On March 26, Lascala was charged with Theft and Conspiracy 2nd. He turned himself in at Wilmington Police headquarters and was released after posting \$2,000 unsecured bond.

The tickets in question are season tickets for all 81 home games for the Diamond Club, Section G, Row 12, Seats 7, 8, 9, and 10. The Philadelphia Phillies have voided all tickets connected with this incident. Anyone who may have purchased these tickets or may be attempting to sell them should contact M/Cpl. Connor at 302-576-3670 before further charges are pursued.

Embezzlement charges

A husband and wife have been arrested on charges of embezzling more than \$300,000 from a Dover business. Earlier this month, Dover Police

detectives began investigating an embezzlement report from Dover Rent-All at 724 West St.

Police found evidence that former Dover Rent-All Office manager, Roberta Cook, 42, was writing company checks and using the company credit card for numerous personal expenses and family travel. Checks were written to her husband, William E. Cook Jr., 45.

The investigation determined that transactions dated back to January of 2010, totaling more than \$300,000

The Cooks Both were arrested at their home in Dover on March 25. Roberta Cook was arraigned and was taken to the Delores J. Baylor Correctional Center in lieu of secured bond. William Cook was released on \$39,000 unsecured bond. The investigation continues, police reported.



Roberta Cooke



William Cook

Shoplifting incident turns violent

A New Castle woman was arrested after an apparent shoplifting spree stores in north Wilmington.

She is also facing charges of assaulting an employee and another person trying to halt her flight from the area.

According to State Police, at about 6:30 p.m. a 33-year-old Sears loss-prevention employee was performing routine video surveillance in the store and saw a female, later identified as Kenyetta Reed, 21, of New Castle, concealing merchandise.

When Reed left the store, the employee confronted her, identifying himself and asking Reed to return to the store.

Instead, Reed ran through the parking lot, but was caught by the employee. A struggle ensued, during and Reed reportedly bit the employee several times.

Continued on next page

Woman accused of assault outside Concord Mall

From previous page

A 48-year-old woman from Wilmington who was driving by witnessed the struggle, and attempted to intervene. When she exited her vehicle, Reed broke free from the Sears employee and entered the vehicle.

She tried to drive away, but the vehicle's owner, her husband, and the Sears employee were able to prevent Reed from putting the vehicle in gear.



Reed

several times and attempting to bite the Sears employee several more times, Reed was pulled from the vehicle and restrained until troopers arrived.

Reed was found to have stolen merchandise from Sears and three other stores in her possession. The Sears employee was treated at a local hospital for his bite wounds and released.

The trooper making the arrest also recognized Reed from an earlier incident.

That incident occurred on February 3, at The Sports Authority, 1100 Rocky Run Parkway, in

Wilmington. At 4:15 p.m. a Sports Authority loss-prevention employee saw Reed put on a pair of boots and walk out of the store.

When the employee confronted Reed, she tried to flee. Reed allegedly stabbed his hand several times with car keys, and bit the employee, eventually breaking free. She then entered a vehicle and drove away.

Reed was arraigned on two counts of robbery first degree, two counts of assault second degree, carjacking second degree, offensive touching with saliva, shoplifting under \$1,500, criminal impersonation, offensive touching, conspiracy third degree, and driving with a suspended license.

She was taken to Baylor Women's Correctional Institute on \$137,000 cash bail.

Was this edition of The Business Bulletin passed along to you? Get your own copy delivered every week by registering at the [blue box](#) on the home page.

Environmental law blog launched

Young Conaway's Environmental Law attorneys are keeping members of the Delaware environmental community updated through the recent launch of the first [Delaware Environmental Law Blog](#). The law firm is based in Wilmington

The blog's authors plan to bring you updates from the regulation-writing front of DNREC, proposed legislation in the pipeline, and the always-busy policy arena.

Attorneys will also be posting reviews of recent environmental law cases decided in Delaware or those having possible application in Delaware. If you would like to subscribe to the Delaware Environmental Law Blog, please use the social media/RSS tools found on the right hand side of the blog.



Bank of America's Rossi honored by Delaware Futures

Delaware Futures will honor Chip Rossi, Delaware Market President for Bank of America, and NaTeka Shelton, 2006 Delaware Futures Graduate, at the annual Haskell/Wyeth Awards Ceremony on April 18 from 5:30-7:30 p.m. at the Russell Peterson Wildlife Refuge, 1400 Delmarva Lane, Wilmington. Honorary chair is June Peterson.

Rossi leads Bank of America's civic and philanthropic efforts for Delaware and reaffirmed the bank's emphasis on education with the donation of one of the bank's building, which resulted in the creation of the Community Education Building.

Delaware Futures is a non-profit organization that works with disadvantaged youth to strengthen their skills and broaden their horizons through academic tutoring, internship and learning, counseling, and community service activities. The group says the bank's commitment to education includes grants and Bank of America employees who mentor young people throughout the state, including teaching financial literacy.

"Bank of America's leadership through their donation of a building to be used by charter schools, coupled with Chip's dedication to education of our future generations, show both of their commitment to improving education in Delaware," said Alan Levin, director of the Delaware Economic Development Office. "Knowing Chip, I can honestly say there is no one more deserving of this prestigious award."

The Haskell/Wyeth Award evolved when Andrew Wyeth gave Delaware Futures founder Hal Haskell an original sketch and granted permission to reproduce "the Haskell/Wyeth sketch" for the purpose of honoring deserving Delaware Futures supporters and/or individuals from organizations with similar missions.



Chip Rossi

The award reads: "This award is for meeting the challenge of motivating young people to overcome every obstacle to become leaders in bringing harmony, hope, and love to every human being."

The Alumni Recognition Award recipient is 2006 Delaware Futures graduate NaTeka Shelton. NaTeka recently received her Doctor in Pharmacology from Hampton University.

Since 2007, 100% of Delaware Futures' graduating classes have been accepted to college and overall 172 of its 179 graduates go on to college, with the remaining 7 joining the military.

Proceeds from the event enable Delaware Futures to continue preparing Delaware's disadvantaged youth for college.

For ticket information, call Delaware Futures at (302) 652-8609 x7.

DuPont, Monsanto settle seed litigation

DuPont and Monsanto reached a series of technology licensing agreements that will expand the range of seed products. The agreements settle a contentious legal battle between the giant companies.

The agreements include a multi-year, royalty-bearing license for Monsanto's next-generation soybean technologies in the United States and Canada.

Under the agreements, DuPont Pioneer will be able to offer Genuity Roundup Ready 2 Yield soybeans as early as 2014, and Genuity Roundup Ready 2 Xtend glyphosate and dicamba tolerant soybeans as early as 2015, pending regulatory approvals.

DuPont Pioneer also will receive regulatory data rights for the soybean and corn traits previously licensed from Monsanto, enabling it to create stacked trait combinations using traits or genetics from DuPont Pioneer or others. Monsanto will

receive access to certain DuPont Pioneer disease resistance and corn defoliation patents.

"This technology exchange helps both companies to expand the range of innovative solutions we can offer farmers, and to do so faster than either of us could alone," said DuPont Pioneer President Paul E. Schickler. "The agreements broaden the Pioneer soybean line-up. Importantly, they give us greater flexibility in developing combinations of genetics and traits to help feed an increasingly crowded planet."

"We've always agreed that technological innovation and farmer choice are essential to agriculture, and this agreement endorses the value of our next-generation soybean technologies," said Brett Begemann, Monsanto president. This signals a new approach to our companies doing business together, allowing two of the leaders in the industry to focus on bringing farmers the best products possible while working to advance innovation and long-term opportunity for agriculture." Under

these agreements, DuPont Pioneer will make a series of upfront and variable based royalty payments subject to future delivery of enabling soybean genetic material. It will make four annual fixed royalty payments from 2014 to 2017 totaling \$802 million for trait technology, associated data, and soybean lines to support commercial introduction.

Monsanto had earlier won a \$1 billion verdict against DuPont from a jury in its hometown of St. Louis. DuPont had vowed to appeal the verdict.

DuPont is filing a Form 8-K containing additional information about the impact of the agreements on the company.

A copy of the 8-K is available on the DuPont Investor Center at www.investors.dupont.com.



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Entrepreneurship event slated at university

Venture funding finalists named

The Horn Program in Entrepreneurship has announced the sixth annual [President's Forum on Innovation and Entrepreneurship](#), "Breaking Down Barriers," to be held Thursday, April 18, in Clayton Hall on the University of Delaware's Laird Campus.

Aimed at bringing together students, faculty, alumni, entrepreneurs, investors and community members, the three-part event will begin at 1 p.m. with the final round of Hen Hatch, the university's venture funding competition. Finalists in the student track are:

- Bonneterie, led by Caroline LaPrise;
- Nemesis Autosport, led by Danielle Whitaker and;
- Anniversary, led by Benjamin Klein and Kenneth Wallach.

Finalists in the alumni, faculty and staff track are:

- WholesomeOne, led by Kevin Burke, Greg Wilson,



Cristie Ritz-King, Jessica Braun and Kristen Stewart;
- AnCatt, led by Sue Wang, Nar Wang and Jianguo Wang;

- Heilio, led by Peter Jackson, Benjamin Arneberg, Gino Inverso, Nathan and Patty Furukawa.

The event will continue with a networking reception before the main program at 3 p.m., which will feature welcome remarks from UD President Patrick Harker and Dan Freeman, director of the Horn Program.

Featured speakers will include Trevor Owens, founder, Lean Startup Machine; Cat Oyler, senior director, Emerging Technologies, Johnson and Johnson; Patrick Riley, executive director, Global Accelerator Network; Roger Frank, founder and managing director, Innovare

Advisors; Liz Griggs, chairman and CEO, NextImage Medical; Catherine Cook, cofounder and vice president, brand strategy, MeetMe; Tanya Bakalov, cofounder and senior vice president of operations, SevOne; and Charlie Horn, chairman, Pro Private Equity.

An entrepreneurial exhibition featuring several student and alumni startups as well as the awards ceremony for Hen Hatch will follow the main program in the Clayton Hall lobby.

New this year, the Horn Program partnered with the New Castle County Economic Development Council to include an installment of the "Cutting Edge in IT Performance Management Series," which will feature alumni business SevOne at 6:15 p.m.

Registration is free, but since seating is limited. Interested persons may register for all or part of the forum.

Free admission to the forum is made possible through the support of sponsors including Belfint, Lyons and Shuman, Connolly Gallagher, Barnes and Thornburg, Corporation Service Company and Hunter Public Relations.



Rail improvement project completed at port

The Delaware Department of Transportation (DelDOT) and the Delaware Transit Corporation (DTC) announced the completion of the Port of Wilmington Rail Improvement Project. The nearly \$3 million project, jointly developed by Norfolk Southern Railway (NSR), Autoport, and the Diamond State

Port Corporation, added side tracks of one-half a mile off the NSR mainline, expanding the handling capacity for Autoport, Inc., from about 60 to 90 railcars.

The he project allows double-stacking of rail cars.



Double-stacking in Portsmouth, Va.

Autoport, located adjacent to the Port of Wilmington, handles imports and exports of motor vehicles as well as regional distribution. Vehicles are delivered by rail by Norfolk Southern Railway, provides a safe and environmentally friendly alternative to auto carrier trucks along Delaware highways.

The new spur crosses Lambson's Lane, where the existing main line was in poor condition. The project includes a new improved grade crossing as well as enhanced modernized signals. While the new side track serves Autoport exclusively, the one-half mile spur shifts trains off the Norfolk Southern main track, so deliveries no longer interfere with other trains. 



Peruvian chicken battle and City Restaurant Week

A chicken war is breaking out on the outskirts of Newark.

It pits [The Chicken House](#), which has been around for a number of years against an upstart, [Peruchos](#). Both are in strip centers of Capitol Trail east of the city. Both specialize in Peruvian chicken, pollo a la brasa, a tasty dish that has become increasingly popular in the region.

Dining

The chicken comes with a blend of spices cooked rotisserie-style over charcoal. It is not spicy. If you want more of a kick, a couple of sauces are available. Accompanying the chicken is a choice of french fries, rice or a salad. Skip the sauces, discard the skin, eat the salad and you have a healthy dish.

Both spots are a good option for a quick business lunch. For about \$6, you can munch on a quarter chicken, rice and another side. A drink will only add another buck or so.

I have been to the Chicken House a number of times over the years and never been disappointed. Dining in is the best option, since the chicken comes out



Chicken and rice at Peruchos

juicy and hot. The fries are also much tastier minus the travel time. During a recent visit to Peruchos, I ordered a quarter-chicken and opted for rice rather than the fries and salad. The mound of rice more than made up for the small quarter-chicken. The spicier sauce that was served on the side was a delight.

The Chicken House offers a green and a yellow sauce. Both have a subtle kick and can be also used as salad dressing. Peruchos does offer a chicken to go option for those looking for quick carryout.

But Peruvian cuisine goes far beyond barbecue chicken.

A major influence on Peru are Chinese immigrants. The influences resulted in a fusion of flavors that feature stir fried rice and other options with chicken, pork and beef.

The blend of cultures has sent many foodies to Peru and led to high-end restaurants offering tricked out versions of these dishes. One example in Philadelphia is [Chifa](#), owned by Iron Chef Jose Garces, who is of Ecuadorian descent. The Newark establishments offer dishes with these influences, containing rice, chicken, pork, beef, soy sauce and even spaghetti.

For those wishing to try these dishes or have an inexpensive night out, The Chicken House features a larger menu and a more comfortable dining area. It has a liquor license and even offers Peruvian wine and the national drink, The Pisco Sour.

Both offer friendly service and one wonders about the two establishments being the equivalent of the four gas stations on a street corner. But the 100,000 or so lucky souls who live within a short drive of either spot have a chance to get a fine meal at a reasonable price.

Continued on next page

GOP proposes barring legislators from state jobs

House and Senate Republicans will introduce a number of government reform bills, including one that will bar current legislators from seeking a state job in the executive branch. A number of legislators hold or have held such jobs.

The measures to be introduced are as follows:

- A House bill will require members of the General Assembly to report all gifts with a value in excess of \$50. Currently, legislators are required to report gifts that are over \$100, while lobbyists are required to report gifts above \$50.

- A Senate bill would prohibit any member of the General Assembly from being employed by the state after being elected to the legislature. A

lawmaker, who is elected to the legislature, should not be allowed to then seek state employment and be hired by an Executive Branch state agency, according to a release.

- A House bill would require all statewide and other candidates that may appear on the General Election ballot to disclose (1) that their state and federal income tax returns are filed and that any taxes due have been paid; (2) that any child support payments pursuant to court order are current, and (3) that their property taxes have been paid. Under the bill, filing a false statement could be prosecuted.

- A Senate bill would prohibit a former member of the General Assembly from acting as a lobbyist.

- A House Concurrent Resolution urges the House and Senate to adopt uniform rules to create a more transparent General Assembly.

House Minority Leader Daniel Short (R-Seaford) said, "Most of these bills are not new. In fact, almost every one of these measures has been introduced in a previous General Assembly. That shows how important we believe these measures are and the value they bring to any effort to reform the legislative process." 

Dining bargains in Wilmington

From previous page

Restaurant Week coming this month

After a host of charitable dining events, [City Restaurant Week](#) will be held in Wilmington from April 22 to 27th.

The event follows the format of other restaurant weeks, with a \$15 lunch and a \$35 dinner at top dining spots like the Green Room at the Hotel duPont and Domaine Hudson.

The specials offer a bargain for diners and a challenge for restaurants. If not at the top of their



game, negative reviews will pop up on Yelp, TripAdvisor and elsewhere. On the plus side, the event can also add to the list of regulars that keep a restaurant in business. - Doug Rainey 

Newark names finance chief

Newark City Manager Carol Houck announced that **Louis Vitola** is the new Director of Finance. Vitola has most recently served with the State of Delaware as Director of Finance and Investment Services. Prior to his role with the state, Vitola was Director of Finance for Middletown, Delaware.



Vitola

While serving as Director of Finance for Middletown, Vitola restructured the General Obligation debt saving taxpayers over \$1.4 million, managed the issuance of \$62 million in General Obligation debt, developed annual operating and capital program budgets of \$35 million and \$10 million, respectively, and directed financial operations of electric, water, and sewer utilities grossing as much as \$26 million in revenues – Newark posted \$23.8 million in utility revenues in 2012.

Previously, Vitola spent several years with private

sector businesses as a Financial Analyst. He received his undergraduate degree in Finance-Business Administration from the University of Delaware and a Masters in Business Administration from Temple University.

“I am very pleased to be welcoming Lou to our management team and for him to assume the leadership role of our Finance Department,” says Houck. “I believe Lou is uniquely positioned to serve our community and organization and to do so quickly given his State of Delaware and municipal experience. His enthusiasm to work with our departments, Deputy City Manager Andrew Haines, and me to ensure our ability to serve our community well into the future was another important aspect of Lou being the right fit for this position.”

Upon Vitola’s arrival, work will need to begin on the preparation of the 2014 operating budget. Additionally, he will jump right in to represent Newark with the Delaware Municipal Electric Corporation, which he is already familiar with as both Newark and Middletown are members.

Chief prosecutor

Deputy Attorney General **Joseph Grubb** has

been named to the position of Chief New Castle County Prosecutor, the Attorney General’s Office announced.

Grubb, an experienced prosecutor and manager who has tried a full range of criminal cases, will direct more than 100 prosecutors, legal support, and victim services personnel who prosecute criminal cases throughout New Castle County.

As Chief County Prosecutor, Grubb reports to State Prosecutor Kathleen Jennings. “Joe is a first-class prosecutor who has successfully prosecuted a full range of cases from misdemeanors to murders. He is a respected manager who knows how to set goals and accomplish them,” Attorney General Beau Biden said. “He will be a tremendous asset as he employs his knowledge and experience to helping us keep our communities throughout New Castle County safe and secure.”

Grubb joined the Delaware Department of Justice as a Deputy Attorney General in 2005 after graduating from Widener Law School. He

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has prosecuted cases in the misdemeanor crimes, Domestic Violence, and Felony Trial Units.

Since October, 2010 he has been assistant unit head in the New Castle County Felony Trial Unit. Grubb has handled numerous homicide cases, including the successful prosecutions of defendants Luis Sierra, Davear Whittle, and Monir George, as well as scores of violent gang, gun, and drug cases.

He also led the prosecutions of a trio of defendants - Leshawn Washington, Anthony Stanley, Tyrone Walker Jr. – who were charged with a violent shootout in the crowded First State Bowling Center in January, 2011. Each of the three defendant received more than 45 years in prison.

Grubb succeeds Diane Coffey, a 27-year veteran who served with distinction as Chief County Prosecutor for two years. Coffee most recently helped lead the successful prosecution of convicted killer James Cooke, will serve as an attorney in the Department's Appeals Unit.

Maslowsky joins WSFS

WSFS Financial Corp., the parent company of WSFS Bank, announced that **Eric S. Maslowsky** has joined WSFS Investment Group, Inc. as a Financial Advisor. WSFS Investment Group is a subsidiary of WSFS Bank, providing brokerage, retirement and insurance services.

Previously Maslowsky was employed with Morgan Stanley Wealth Management in Berwyn, Pennsylvania where he worked as a Financial Advisor to provide financial planning analysis, investment and portfolio management, as well as business 401(k) plan administration and management.

Maslowsky attended Purdue University in Indiana where he received his Bachelor of Arts in Psychology and received his Master of Business Administration in International Business from Saint Joseph's University in Philadelphia, Pennsylvania. He is an INVEST Registered Representative and holds his Series 7 and 66 securities registrations and his Life



Maslowsky

and Health Insurance License.

Maslowsky resides in Berwyn, Pennsylvania with his wife and three children.

Bintz joins Lightwave

Lou Bintz has joined the Lightwave Logic team in Newark as its Product Development Manager.

Bintz has nearly two decades of experience in research and business development activities involving fiber and polymer optical sensors, electro-optic modulators, high power laser diodes, HDTV CRT systems, and OLED design fabrication and testing. His technical management experience includes principal investigator for a USAF electro-optic polymer modulator government contract, group leader of image quality and electron deflection units for Philips Global USA, and engineering manager of process development at Nlight.

He was an original member of Lumera and was the lead device scientist whose duties included device design and modeling capabilities, optical testing specification and build out of optical test and characterization facilities, as well complete ground

Continued on next page

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up build out of class 100 clean room electro-optic waveguide fabrication facilities. He received a tB.S. in engineering physics and M.S. in electrical engineering degrees from the University of Colorado, Boulder.

Lightwave Logic, Inc. is a development stage company that p is moving toward commercializatio of organic polymers for applications in electro-optical device markets. Electro-optical devices convert data from electric signals into optical signals for use in high-speed fiber-optic telecommunications systems and optical computers.

Smith named president

Spicer Mullikin Funeral Homes announced that co-owner **Matthew C. Smith** was recently inducted as president of the Delaware State Funeral Directors Association.

Smith is originally from New Castle and now lives in Middletown.

He is a graduate of William Penn High School and holds an associate's degree from Catonsville Community College in mortuary science. He is a charter member and past president of the Rotary Club of Southern New Castle County in Middletown.

Spicer-Mullikin has locations New Castle County.



Smith

Delmarva Power offers 'energy-saving trees'

Delmarva Power is offering 2,000 free trees to customers through "Energy-Saving Trees," an Arbor Day Foundation program that helps conserve energy and reduce energy bills through strategic tree planting. Delmarva Power customers can reserve their free trees at www.arborday.org/delmarva. The program will continue until all 2,000 trees are reserved. The two-to-four foot tall trees will be delivered directly to customers at an ideal time for planting.

An online tool helps customers estimate the annual energy savings that will result from planting trees in the most strategic location near their homes or businesses. Customers can reserve up to two trees and are expected to care for and plant them in the location provided by the online tool. The types of trees

offered include Sugar Maple, River Birch, Hackberry, American Beech, Bald Cypress, White Dogwood and Washington Hawthorn.

The "Energy-Saving Trees" online tool was created by the Arbor Day Foundation and the Davey Institute, a division of Davey Tree Expert Co., and uses peer-reviewed scientific research from the USDA Forest Service's i-Tree software to calculate estimated benefits. In addition to providing approximate energy savings, the tool also estimates the trees' other benefits, including cleaner air, reduced carbon dioxide emissions and improved storm water management.

Arbor Day representatives estimate within 20 years the 2,000 mature trees will result in more than \$380,000 in energy savings.



business licenses

Editor's note: Business licenses are issued as a revenue source by the State of Delaware.

A DUIE PYLE INC
 DRAYPERSON/MOVER, PO
 BOX 564 PO BOX 564 WEST
 CHESTER PA 19381-0564

A DUIE PYLE INC
 PERSONAL SERVICES-
 WAREHOUSEPERSON 204
 QUIGLEY BLVD NEW CASTLE
 DE 19720-4106

A E G CONTRACTING L L C
 CONTRACTOR-RESIDENT 400
 VALLEY RD WILMINGTON
 DE 19804-1355

A E MANNING INC
 CONTRACTOR-NON-
 RESIDENT 1202 N GRAVEL PIKE
 PO BOX 303 ZIEGLERVILLE
 PA 19492-0303

A E MOORE JANITORIAL INC
 WHOLESALER-ANY PRODUCTS
 LESSOR OF TANGIBLE
 PERSONAL PROPERTY 25872 W
 STATE STREET MILLSBORO DE
 19966

A E SIMONE & CO
 COMMERCIAL LESSOR
 CONTRACTOR-RESIDENT 110
 HOILAND DR WILMINGTON
 DE 19803-3228

**A EPSTEIN & SONS
 INTERNATIONAL**
 PROFESSIONAL SERVICES-
 ENGINEER 600 W FULTON

ST FL 9 CHICAGO IL
 60661-1253

A F ALBER CONTRACTOR-
 NON-RESIDENT PO BOX 125
 HILLTOWN PA 18927-0125

**A FATHER'S HEART
 MINISTRIES, INC**
 PROFESSIONAL SERVICES-
 COUNSELOR 11391 CHIPMANS
 POND RD LAUREL DE
 19956-3521

A FINE LINE OF DELAWARE
 PROFESSIONAL AND/OR PRSL
 SRVCS-UNCLASSIFIED 55
 WILLOW GROVE MILL DR
 MIDDLETOWN DE 19709-8626

A FODI & SON INC
 CONTRACTOR-RESIDENT
 612 CHERRY DRHOLLY COVE
 DAGSBORO DE 19939

**A FRIEND OF THE FAMILY
 THE COMMUNITY SCHOOL**
 PROFESSIONAL AND/OR PRSL
 SRVCS-UNCLASSIFIED 130
 DEWBERRY DR HOCKESSIN
 DE 19707-2118

A G & G SHEET METAL INC
 CONTRACTOR-RESIDENT
 235 1ST AVE SMYRNA DE
 19977-1559

**A G ADAMS CONSTRUCTION
 LLC** CONTRACTOR-
 RESIDENT 23 MARCELLA ST
 GEORGETOWN DE 19947-9430

A G CONCRETE WORKS LLC
 AG CONCRETE WORKS

CONTRACTOR-RESIDENT
 31883 NEW ST DAGSBORO
 DE 19939-3832

A.G. OLIPHANT PSYCH CORP
 PROFESSIONAL SERVICES-
 PSYCHOLOGY OFFICE 16 DEER
 JUMP CIR CAMDEN WYO DE
 19934-4223

A G RENOVATIONS INC
 CONTRACTOR-RESIDENT
 3 VALLEY RD MILLSBORO DE
 19966-8729

A G SUTER SERVICES
 PROFESSIONAL AND/OR PRSL
 SRVCS-UNCLASSIFIED
 32299 HIDDEN ACRE DR
 FRANKFORD DE 19945-3112

A GREENER SOLUTION, LLC
 WHOLESALER-ANY PRODUCTS
 1/1/12 12/31/14 631
 RIDGELY ST STE 7 DOVER
 DE 19904-2772

A H ANGERSTEIN INC
 CONTRACTOR-RESIDENT
 RETAILER-LUMBER,
 STORM WINDOWS, CONST.
 COMMERCIAL LESSOR 315 NEW
 RD WILMINGTON DE 19805-
 1999

**A HEDGE OF
 PROTECTION**
 RESIDENT CONTRACTOR/
 DEVELOPER 1003 BELLEFONTE
 AVE WILMINGTON DE 19809-
 2605

A HUDSON TRUCKING INC
 DRAYPERSON/MOVER

2752 CATTAIL BRANCH RD
 HARRINGTON DE 19952-4524

A I D INC PROFESSIONAL AND/
 OR PRSL SRVCS-UNCLASSIFIED
 1704 RADIAL DR BETHANY
 BEACH DE 19930-9720

A J BILLIG & COMPANY LLC
 NON-RESIDENT AUCTIONEER
 6500 FALLS RD BALTIMORE
 MD 21209-2036

A J DAUPHIN & SON INC
 CONTRACTOR-RESIDENT
 3313 ELIZABETH AVE
 WILMINGTON DE 19808-6106

A J GREGORY INC
 PROFESSIONAL AND/OR
 PERSONAL SERVICES 602 N
 WALNUT ST MILFORD DE
 19963-1232

A J J DISTRIBUTING CO LLC
 WHOLESALER-FOOD (EXCEPT
 PROCESSOR) PO BOX 229
 SELBYVILLE DE 19975-0229

A J JURICH INC CONTRACTOR-
 NON-RESIDENT 4500
 CONCORD RD ASTON PA
 19014-1579

A J M ENTERPRISES INC
 MCDONALDS OF SELBYVILLE
 RETAILER-RESTAURANT 32422
 LONG NECK RD UNIT 201
 MILLSBORO DE 19966-6696

A J M ENTERPRISES INC
MCDONALDS_ OF MILLSBORO
 RETAILER-RESTAURANT 30255
 COMMERCE DR MILLSBORO

DE 19966-3592

A J RUSZKOWSKI INC
 CONTRACTOR-RESIDENT
 3928 MILL CREEK RD
 HOCKESSIN DE 19707-9102

A J 'S DECORATIVE WALLS LLC
 CONTRACTOR-RESIDENT
 401 CIRCLE RD MILLSBORO
 DE 19966-8730

A. JAMES PROFESSIONAL
 SERVICES PROFESSIONAL
 SERVICES-INCOME TAX
 CONSULTANT 59 EMERALD
 RIDGE DR BEAR DE 19701-2233

A JOB WELL DONE LLC
 CONTRACTOR-RESIDENT
 152 CRYSTAL RUN DR
 MIDDLETOWN DE 19709-6012

A KUT ABOVE INC
 PERSONAL SERVICES-
 BEAUTICIAN 1920 LANCASTER
 AVE WILMINGTON DE
 19805-3808

A L BEITMAN CONSULTANT
 LTD PROFESSIONAL AND/OR
 PRSL SRVCS-UNCLASSIFIED
 3323 SILVERSIDE RD
 WILMINGTON DE 19810-3306

**A L BOULDEN & SONS,
 INC.** CONTRACTOR-NON-
 RESIDENT 165 JOE MELTZ RD
 WARWICK MD 21912-1214

A L MEARS INC MEARS
 TRANSPORTATION TAXICAB/
 BUS OPERATOR
 21595 PARADISE RD

GEORGETOWN DE 19947-5852

**A L MEARS
 INC** MEARS PORTABLE
 STORAGE RETAILER-
 VARIOUS PRODUCTS
 21595 PARADISE RD
 GEORGETOWN DE 19947-5852

A LA ADORE RETAILER-
 DRY GOODS & APPAREL 219
 WHITHERSPOON LN
 NEWARK DE 19713-3809

A LA CARTE COACHING
 PROFESSIONAL SERVICES-
 COUNSELOR 1619 N LINCOLN
 ST WILMINGTON DE 19806-
 2521

A LA CARTE SERVICES, LLC
 ALCS, LLC CONTRACTOR-
 RESIDENT 12 N BOOTH DR
 NEW CASTLE DE 19720-3302

A LASTING INPRESSION INC
 RETAILER-DRY GOODS &
 APPAREL 504 PHILADELPHIA
 PIKE WILMINGTON DE
 19809-2155

A LITTLE BIT OF EVERYTHING
 STORE RETAILER-FURNITURE
 & FIXTURES 1001 N WALNUT
 ST MILFORD DE 19963-1201

A LITTLE BIT OF HEAVEN
 RETAILER-FOOD (EXCEPT
 RESTAURANT) 2805 LANDON
 DR WILMINGTON DE
 19810-2212

Continued on next page

business licenses

From previous page

A LITTLE VETERINARY CLINIC P A PROFESSIONAL SERVICES- VETERNINAN 6902 MILFORD HARRINGTON HWY HARRINGTON DE 19952-2346

A LOVING TOUCH LLC PROFESSIONAL AND/OR PERSONAL SERVICES 4023 KENNETT PIKE STE 448 GREENVILLE DE 19807-2018

A M E S TO DELIVER INC DRAYPERSON/MOVER 806 WILSON DR DOVER DE 19904-2435

A M MAMUNUL ISLAM ISLAM A M MAMUNUL MD PROFESSIONAL SERVICES- MEDICAL OFFICE 326 S BOOTH DR NEW CASTLE DE 19720-4352

A M P M AIRFRAME MECHANICS INC PROFESSIONAL SERVICES- EMPLOYMENT AGENT 1/1/13 12/31/13 4200 SUMMIT BRIDGE RD MIDDLETOWN DE 19709-9340

A M REEDER SIDING LLC CONTRACTOR-NON-RESIDENT 844 SHADY BEACH RD NORTH EAST MD 21901-4911

A. M. SACCULLO LEGAL, LLC PROFESSIONAL SERVICES- LEGAL OFFICE 27 CRIMSON KING DR BEAR DE 19701-2392

A M SERVICE CO INC CONTRACTOR-NON-RESIDENT 6502 OCEAN PINES 18 JUNIPER CT BERLIN MD 21811-1678

A MATTER OF STYLE PROFESSIONAL AND/OR PRSL SRVCS-UNCLASSIFIED 8 DOE RUN CT APT 2C WILMINGTON DE 19808-2055

A MEANINGFULEXISTANCE NOW A M E N PROFESSIONAL AND/OR PRSL SRVCS- UNCLASSIFIED 32693 OAK ORCHARD RD MILLSBORO DE 19966-4868

A MEANINGFULEXISTANCE NOW PROFESSIONAL AND/OR PRSL SRVCS-UNCLASSIFIED 28433 MYRTLE AVE MILLSBORO DE 19966-2576

A MOMENT IN TIME PHOTOGRAPHY PHOTOGRAPHER 208 VICTORIA AVE WILMINGTON DE 19804-1937

A MORTON THOMAS AND ASSOC INC PROFESSIONAL SERVICES- ENGINEER WINBROOK PKWY ROCKVILLE MD 20852-1720

A MOTHER'S TOUCH LLC PROFESSIONAL AND/OR PRSL SRVCS-UNCLASSIFIED 2608 ABINGTON RD WILMINGTON DE 19810-1102

A N C CONSULTING, INC.

PROFESSIONAL AND/OR PRSL SRVCS-UNCLASSIFIED 26 DECIDEDLY LANE BEAR DE 19701-3352w

A N SALLOWAY EXECUTVE SEARCH PROFESSIONAL AND/OR PRSL SRVCS-UNCLASSIFIED 1713 N LINCOLN ST WILMINGTON DE 19806-2309

A NATURAL DIFFERENCE COMPANY PROFESSIONAL AND/OR PRSL SRVCS-UNCLASSIFIED 42 HIDDEN VALLEY DR NEWARK DE 19711-7466

A NEW LEAF CONSLNG&CONSLTNG INC PROFESSIONAL AND/OR PRSL SRVCS-UNCLASSIFIED LIMESTONE HILLS WEST 115 NEW GRANVILLE RD WILMINGTON DE 19808-1107

A NICE GUY PWRWSH & HM REPR LLC CONTRACTOR-RESIDENT 64 LONE TREE DR CAMDEN DE 19934-4736

A O K GLOBAL PRODUCTS LTD WHOLESALER-ANY PRODUCTS 1/1/13 12/31/13 C/O HARVARD BUSINESS SVCS INC 25 GREYSTONE DR LEWES DE 19958-9450

A P CROLL & SON INC CONTRACTOR RESIDENT ROUTE 9 EAST

GEORGETOWN DE 19947

A P INTRIERI HOME CONTRACTING CONTRACTOR-RESIDENT 28082 AVALON RD GEORGETOWN DE 19947-6705

A PERSONAL ASSISTANT PROFESSIONAL AND/OR PRSL SRVCS-UNCLASSIFIED 234 MARINERS WAY, MARINERS WATCH BEAR DE 19701

A PET'S DREAM LLC PROFESSIONAL AND/OR PERSONAL SERVICES 10 FARM AVE WILMINGTON DE 19810-2913

A+ PLUMBING AND MECHANICAL CONTRACTOR-RESIDENT SOLUTIONS LLC 1288 WOODLYTOWN RD MAGNOLIA DE 19962-1627

A PLUS ACCOUNTING & TAX SVC INC PROFESSIONAL SERVICES- INCOME TAX CONSULTANT 1 BASSETT AVE NEW CASTLE DE 9720-1906

A PLUS BUILDERS INC CONTRACTOR-RESIDENT 52 MOOSE LODGE RD CAMDEN WYO DE 19934-2213

A PLUS INC CONTRACTOR- NON-RESIDENT 2536 EASTERN BLVD # 507 EAST YORK PA 17402-2914

A PLUS MARINE SERVICES LLC RETAILER-VARIOUS PRODUCTS 32951 LIGHTHOUSE RD SELBYVILLE DE 19975-4025

A PLUS ROOFING & CONSTRUCTION CONTRACTOR-RESIDENT 215 PLYMOUTH RD WILMINGTON DE 19803-3116

A PLUS Z INC LITTLE CREEK DELI TOBACCO PRODUCTS RETAILER RETAILER-VARIOUS PRODUCTS 611 W 7TH ST LAUREL DE 19956-1373

A PROGRESS, LLC PROFESSIONAL AND/OR PRSL SRVCS-UNCLASSIFIED 630 W DIVISION ST STE K DOVER DE 19904-2760

A R C SERVICES PROFESSIONAL AND/OR PRSL SRVCS- UNCLASSIFIED 142 KINGSTON PARK LN MIDDLE RIVER MD 21220-4903

A R MARKETING INC MANUFACTURER'S AGENT OR REPRESENTATIVE 2120 MANAKIN RD MANAKIN SABOT VA 23103-2206

A R MORRIS JEWELERS LLC RETAILER-VARIOUS PRODUCTS 802 N MARKET ST WILMINGTON DE 19801-3086

A R MORRIS JEWELERS- GREENVILLE PROFESSIONAL AND/OR PRSL SRVCS-

UNCLASSIFIED 3832 KENNETT PIKE WILMINGTON DE 19807-2302

A R MORRIS JEWELERS- GREENVILLE RETAILER-VARIOUS PRODUCTS 3832 KENNETT PIKE WILMINGTON DE 19807-2302

A R MYERS CORP A R MYERS GLASSCONTRACTOR-RESIDENT 1300 E 8TH ST WILMINGTON DE 19801-4500

A R MYERS CORP PERSONAL SERVICE-MOTOR VEHICLE SERVICE 1300 E 8TH ST WILMINGTON DE 19801-4500

A RADFORD MACFARLANE MD PA MILL CREEK PEDIATRICS PROFESSIONAL SERVICES- MEDICAL OFFICE 4512 KIRKWOOD HWY STE 201 WILMINGTON DE 19808-5100

A RALPH WOODROW INC CONTRACTOR-RESIDENT 1015 LANCASTER AVE WILMINGTON DE 19805-4006

A REFINISHING TOUCH INC PROFESSIONAL AND/OR PRSL SRVCS-UNCLASSIFIED 604 HILLCREST AVE WILMINGTON DE 19809-3261

A REGISTERED AGENT INC PROFESSIONAL SERVICES- INCORPORATOR 1521 CONCORD PIKE STE 303 WILMINGTON DE 19803-3644