

# JOBLESS RATE UP SLIGHTLY TO 7.2%

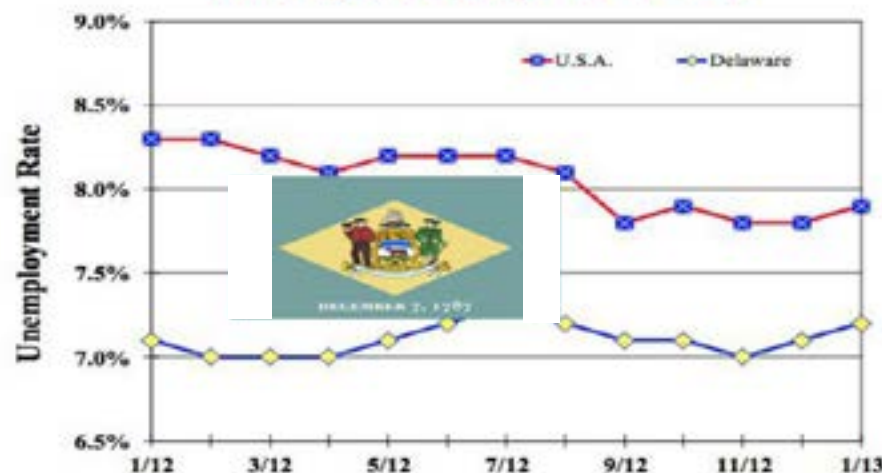
**D**elaware's January unemployment rate rose slightly to 7.2%, compared to a revised 7.1% during the same period a year earlier.

[Click here](#) for the link to the full report:

The jobless figure reflects a narrowing gap between the unemployment rates for Delaware and the nation as a whole. The nation's unemployment rate in December was 7.9% in January. Delaware has typically seen an unemployment rate a percent or more below the national number.

Seasonally adjusted employment in January was 425,300, up from 421,000 during the same period in December. However, the total number of unemployed rose by about 600 from a month earlier. That could be a sign of discouraged workers returning to the labor market.

**Delaware jobless rate January '12-'13**



Gains in jobs came in professional and business services, and leisure and hospitality.

On the plus side, the rate of employment growth in Delaware now amounts 1.5%, equal to the national percentage. Recently the job growth figure for the state was even less robust than the national number.

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## This week

Legislation aims to bring beer growlers to liquor stores  
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# Kid's sports network named top start-up

**T**he Whistle's efforts to deliver sports and entertainment content to kids and families across multiple media platforms has earned the company a spot at the upcoming NAB Show, including its new feature "SPROCKIT - Gearing Startups for Glory."

## State, U.S. jobless rate gap narrows

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Overall, total employment is up about 6,000 in the January 2012 to January 2013 period.

The biggest gainer in Delaware were in professional and business services at 2,500, education and health at 2,400, and financial activities, up 1,000. The largest over-the-year job loss was in state government, down 1,300.

Critics have claimed the reduction in state government employment is now holding back the momentum in job growth, even as private employers began to add to their ranks.

Brian Selander, former policy chief for Delaware Gov. Jack Markell is an executive at the start-up company.

[Click here](#) for a link to its website

SPROCKIT judges selected The Whistle as one of ten "revolutionary" market-ready start-ups that will be featured center stage at the NAB Show. Billed as the world's largest media and entertainment event, NAB Show includes more than 90,000 attendees and 1,600 exhibitors from more than 150 countries from April 6-11 in Las Vegas.

"With our partners we've identified your company as one of the most promising, potentially game-changing startups in this industry," wrote Gordon H. Smith, CEO of the National Association of Broadcasters and Harry M. Glazer, founder and CEO of the World Series of Start-Ups LLC in their invitation to The Whistle.

SPROCKIT selects only the "most revolutionary market-ready startups" and will connect The Whistle "directly to decision makers, industry visionaries, global media and potential funders," the two wrote.

"We are honored by the selection and excited by the opportunity for The Whistle to be part of

the NAB Show in this unique way," said Whistle founder and Chairman John West.

Its owners and investors include sports heroes such as Derek Jeter, Peyton Manning, Mia Hamm and Tim Wakefield; media pioneers including former Nickelodeon President Gerry Laybourne, MLB Baseball President Bob DuPuy and Clear Channel CEO Bob Pittman; and partners like the NFL, PGA Tour and US Soccer.

The Whistle had its pre-launch last October across five platforms (including NBC Sports Network), which introduced The Whistle's mix of pro sports, content, fitness and nutrition, sports science and math, games and insider access to professional athletes. The company plans a larger national launch this spring.

The company's leadership team includes founder West, a successful entrepreneur who has started, grown and sold two companies; co-founder and Chief Marketing Officer Jeff Urban, a former SVP of Sports Marketing at Gatorade; Brian Diamond, a former SVP of Production at Spike TV and MTV; Scott Roback, a former business development executive at Yahoo! and Zumba; and Selander.





# GROWLER BILL ON TAP IN DOVER

**A** bill now in Dover would widen the market for craft beer in Delaware. Rep. Debra Heffernan announced a proposal to allow Delaware liquor stores to fill and sell growlers of draught beer on site. A growler is a glass or ceramic jug filled with draught beer, typically sold in a half gallon size.

Currently, craft breweries can only sell growlers at their breweries or brewpub. Pennsylvania and New Jersey already allow liquor stores to sell growlers. In Maryland, the practice varies by county. Breweries often produce draught beer varieties that are only available at their brewery or

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**Brewery notes**

**Shown here is a growler from the Pacific Northwest.**

**A bill in the Legislature could make the containers a popular feature in liquor stores.**





# Brewing notes: Dominion opts for 6 packs for two labels

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brewpub. The growler would widen that market. “Right now, you can drive over the Pennsylvania state line and fill up a growler of Dogfish Head at Whole Foods in Glen Mills, but in Delaware you have to drive to Milton or Rehoboth Beach to get a growler of the same beer,” said Heffernan, D-Brandywine Hundred South.

The Delaware Brewers Guild estimates that state craft brewers produced about 250,000 barrels of beer last year. Delaware ranks 10th in the nation in the number of breweries to total population. The state has nine breweries in all three counties.

“There is a bigger demand for fresh craft beer. It’s a niche market that really has accelerated in the last 10 years,” says Peco’s Liquor Store owner Ed Mulvihill. “We’ve been getting requests regularly for growlers, and when those customers find out we can’t sell them, they just go across the state line. Selling growlers allows us to build on that niche market and keep customers here in Delaware while local brewers get more exposure.”

Twin Lakes Brewing, Greenville, has been making

ales, stouts and lager beers since 2006. While the company sells growlers at its Kennett Pike Brewery, co-founder and CEO Samuel Hobbs believes Heffernan’s bill would open new doors.

“Delaware has gained international recognition as one the U.S.’s premier craft brewing states,” says Brett McCrea, co-founder of 16 Mile Brewing in Georgetown, which opened in 2009. “This legislation continues to help craft breweries expand and grow their business and enhance the reach of all of those breweries to surrounding states. The bill also comprehensively impacts all levels of Delaware’s thriving beer industry.”

## Dominion Brewing moves 2 brands to 6 packs

**D**ominion Brewing’s Double D and Morning Glory will be moving from 22 ounce bomber bottles to 12 ounce six packs. Dominion has a brewery in Dover.

At the end of February, pinup girls Double D and Morning Glory moved to the [Dominion Brewing](#) year-round family.



Double D is a full-bodied imperial India pale ale, with guava, mango, and tropical fruit aromas as a result of dry hopping with Citra, Zythos and Crystal hops. Alcohol content is 9%.

Morning Glory is a full-bodied espresso stout that uses locally roasted coffee beans. It also has a 9% alcohol figure, according to a company release.

Morning Glory and Double D will be available in 12 ounce six-packs and on draft. both hit shelves and taps in the Mid-Atlantic region this month.

# Kinder Morgan calls off port talks; union chief blamed in letter to state

**K**inder Morgan has suspended negotiations with the state over a plan to operate the Port of Wilmington. In a letter announcing the decision, a company official said an inability to work with a union at the port led to the decision.

Longshoreman's union chief Julius Cephas was cited in the first paragraph of the letter from company president John Schlosser as a major reason for the decision. Click on [this link](#) for a copy of the letter.

The negotiations had been controversial with opposition coming from legislators, unions and some businesses at the port.

For its part, the state said it could not afford the investments required to keep the port competitive. The extent of investments by Kinder Morgan was also questioned by legislators and others.

The General Assembly earlier passed a bill that provided more legislative oversight over any possible



deal. The port has established a solid niche in handling produce from the Americas, but lost Volkswagen years ago as that company began to ramp up production in an effort to gain a bigger share of the U.S. auto market.

The office of Gov. Jack Markell issued the following statement: "This may have been an opportunity for increased jobs as a result of additional capital investment beyond what the state can afford. It is unfortunate that the Port will not be able to capitalize on that potential opportunity at this time."



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## Parallels crop up in port, airport issues

**R**unning the Port of Wilmington is a tricky business. Like the Philadelphia International Airport, just up the river from port, customers can go away in a heartbeat.

That is why the failure to come up with a deal with petroleum and bulk products manager Kinder Morgan at the port is a big disappointment.

The company placed the blame on one union official, although a more rambunctious legislature and perhaps some missteps by the Markell administration in keeping some legislators up to speed complicated the situation. (See story in this edition).

Another factor is the unique nature of the port that focuses on fragile produce products and keeps bulk commodities outside its gates. That led bulk products companies to worry that Kinder Morgan might bring in its own bulk shipping operations and drive out others.



Photo illustration by Doug Rainey. Port photo by Patrick Jackson, Delaware State Senate.

In stating its case, the administration claims that the state simply cannot afford pumping \$150 million into the port so its operations can face the Delaware River. The Philadelphia airport, which is also a major factor in the northern Delaware economy, faces a similar problem in keeping business with the proposed deal calling for US Airways to merge with American Airlines.

While US Airways officials are quick to claim that the deal may actually help Philadelphia, history suggests otherwise. It is hard to imagine that American will shift much of its operations from its hubs in Dallas, New York and Chicago to Philadelphia. Instead, some industry experts suggest that US Airways hubs Charlotte and Phoenix could see a sizable reduction in flights, with Philadelphia taking a smaller hit. Unless other carriers fill the gap, the regional economy will suffer.

Like the Port of Wilmington, the Philadelphia airport is a political animal as the city clings to ownership of the facility. And it was not that long ago that the city of Wilmington owned the port.

Philadelphia brings other elements into the mix, including control of ramps by the hard-nosed Parking Authority. With airline plans in flux and runways prone to delays, the future looks much dicier. The Port of Wilmington operates on a much smaller scale, but faces challenges that are

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# Fewer options for port

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more serious. With dredging, bigger vessels will make their way up the Delaware. It is not out of the question that the port will quickly become obsolete. Major customers, such as Chiquita, have plenty of options, including offers from states with deeper pockets and bigger ports. A quick look at the numbers shows that Delaware, while a wealthy state by national standards, can't bear the burden alone.

Pronouncements from at least one legislator that the state can afford the investment simply don't add up. Turning to the private market to finance those facilities is equally shaky, given the fact that customers are unlikely to sign long-term leases. The fact that only Kinder Morgan emerged as a suitor also shows that few options exist in finding a partner for the port.

An improving economy could bring other opportunities, but the tone of the letter from Kinder Morgan makes it unlikely that another operator will quickly jump into the mix, given the concerns about labor relations. One can only hope that a more constructive tone can emerge from the docks and Dover in the near future. -

Doug Rainey 





# Ashland adding 20 jobs here

**Ashland Inc.** announced plans to expand its pharmaceutical research and development Center of Excellence at the Ashland Research Center (formerly Hercules) west of Wilmington.

Ashland will be expanding its existing capabilities to include formulation development and Good Manufacturing Processes contract manufacturing services for solid dispersions and oral solid dosages. To support early-stage clinical trials, the expansion will include spray drying and extrusion processes previously based in Columbia, Md. About 20 positions will be relocated from Columbia.

The company expects the new facility to be operational by summer 2014. Ashland currently has pharmaceutical technology centers in Buenos Aires, Argentina; São Paulo, Brazil; Shanghai, China; Düsseldorf, Germany; Hyderabad, India; Istanbul, Turkey; and Mexico City, Mexico, in addition to Wilmington.

“This relocation and expansion supports Ashland’s commitment to ongoing investment in drug solubilization to help our customers capitalize on

future growth opportunities,” said John Panichella, president, Ashland Specialty Ingredients. “Delaware’s recent decision to provide incentives to encourage Ashland’s growth demonstrates the state’s positive outlook and its commitment to business expansion in Delaware. I am extremely excited about the growth opportunities for our pharmaceutical product line and recognize that the state’s actions were integral to our decision.”

The state had earlier approved a financial package that allows for assistance when opportunities to add jobs at Ashland appear.

“This expansion highlights our ability to provide high-value ingredients backed with superior technical support,” added May Shana’a, vice president, Technology and Growth Strategy, Ashland Specialty Ingredients. “This Center of Excellence, combined with our multiple technical support labs around the world, will enable Ashland to deepen our relationship with customers and allow us to quickly solve customer problems.”



## Lyons announces health coverage marketplace

**Lyons Companies**, Wilmington, an Assurex Global Partner, announced a unique private marketplace platform that gives employers the widest range of administrative flexibility and employee health benefit options in the industry.

“There is nothing like this in the market today,” said David F. Lyons, Sr., CEO. “Our platform now gives employers and their employees maximum choice in designing a benefits plan that works for them.”

In collaboration with employee-benefits outsourcing partner Businessolver, the platform provides the widest range of administrative flexibility available to employers, no matter what benefits decisions they make in response to new provisions of the Affordable Care Act in 2014. The changes include the creation of insurance exchanges, which Assurex Global President and CEO Jim Hackbarth said have caused widespread confusion.





# Chesapeake Utilities reports strong 2012 earnings

**C**hesapeake Utilities Corp. reported a strong 2012 with net income for of \$28.9 million, an increase of \$1.2 million compared to 2011.

For the fourth quarter, the Dover-based company reported net income of \$9.9 million, an increase of \$1.9 million from the same quarter in 2011.

“We are very pleased to announce another year of strong financial results, our sixth consecutive year of record earnings,” said Michael P. McMasters, CEO. “Our employees’ continuous efforts to deliver value to our customers through great service and innovative solutions with a personal touch are driving our financial results year after year. In addition to overcoming a sluggish economy and warmer weather during 2012, we delivered growth that more than offset the amortization of the Florida Public Utilities acquisition premium and costs to generate record earnings for the sixth consecutive year.”

Other developments during the year, included:

-- An increase of \$6.3 million due to natural gas growth resulting from: major expansion initiatives in Sussex County, Del.; Worcester and Cecil Counties, Md, and Nassau County, Fla.; additional residential, commercial and industrial customer

growth on the Delmarva Peninsula and in Florida; and additional transmission services provided to an existing industrial customer on the Delmarva Peninsula;

-- An increase of \$737,000 as a result of new rates for Eastern Shore Natural Gas Company,



the company’s interstate natural gas transmission subsidiary, that became effective July 2011; and

-- A decrease of \$926,000 as a result of lower consumption by natural gas and electric customers, due to warmer temperatures primarily during the first quarter, which was partially offset by \$696,000 in increased non-weather-related natural gas consumption primarily in Florida.


The increase in other operating expenses is due primarily to: a \$2.4 million in amortization expense associated with the recovery of the Florida Public Utilities Company (“FPU”) acquisition adjustment and merger-related costs, partially offset by an amortization credit of \$684,000 associated with FPU’s pre-merger deferred income tax gain; and \$1.3 million in higher depreciation expense,

asset removal and facilities costs associated with capital investments to support growth and system integrity.

Operating income for the unregulated energy segment for 2012 was \$8.4 million, a decrease of \$1.3 million, or 13 percent, compared to 2011, due primarily to a decrease in gross margin of \$1.3 million. Other operating expenses for 2012 remained unchanged from 2011.

-- Decreases of \$2.7 million as a result of lower consumption by propane customers due to warmer weather primarily during the first quarter and \$515,000 in lower propane sales due to the timing of deliveries to bulk-delivery customers, energy conservation and other factors;

-- An increase of \$2.7 million due to higher propane retail margins per gallon as a result of sustained retail pricing in response to local market conditions and lower average propane inventory costs; and

- Operating income for the other segment for 2012 was \$1.3 million, an increase of \$1.1 million, compared to 2011. The increase in operating income was attributable to improved results from BravePoint the company’s Georgia-based advanced information services subsidiary. 

# Common Wealth Award winners announced

**F**our people will be honored for their lifetime accomplishments with the 34th Annual Common Wealth Awards of Distinguished Service. The awards recognize individuals who have enriched modern society in a range of human endeavors.

The 2013 Common Wealth Award winners are:

- Alan Alda, actor, director and screenwriter, for Dramatic Arts;
- David McCullough, author and historian, for Literature;
- Jane Pauley, broadcast journalist, Today Show contributor and author, for Mass Communications;
- Martin Sheen, actor, social activist and humanitarian, for Public Service.

The honorees will be recognized at the Common Wealth Awards ceremony hosted by The PNC Financial Services Group on Saturday, April 20 at the Hotel du Pont in Wilmington.

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**Alda**



**Sheen**



**McCullough**



**Pauley**



# 4 receive Common Wealth Awards

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The Common Wealth Awards of Distinguished Service were first presented in 1979 by The Common Wealth Trust which was created under the will of Ralph Hayes, a business executive and philanthropist. The awards are now made by The Ralph Hayes Common Wealth Foundation, which is funded by the Common Wealth Trust. PNC serves as trustee and administrator of the Trust.

In the 34-year history of the Common Wealth Awards, \$5.6 million has been awarded to 185 honorees. The 2013 honorees will receive a shared award of \$300,000.

“The 2013 Common Wealth Award honorees are people of distinction who have produced work of substantial influence and enduring relevance,” said PNC Regional President Nicholas M. Marsini, Jr. “We applaud these high achievers for their many accomplishments and look ahead with assurance to their continued contributions.”

Ralph Hayes, creator of the Common Wealth Awards, served on the board of directors of PNC Delaware’s predecessor banks from 1935 to 1965.

Through the awards, he sought to recognize outstanding achievement in eight disciplines: dramatic arts, literature, science, invention, mass communications, public service, government, and sociology. The awards are also an incentive for individuals to make future contributions to the world community.

For three decades, the Common Wealth Awards have recognized heads of state, scientists and inventors, explorers, authors, performing artists and activists. Past winners include 11 Nobel laureates, among them, human rights leader Archbishop Desmond Tutu, statesman Henry Kissinger and authors Gabriel Garcia Marquez and Toni Morrison.

Other achievers on the Common Wealth Awards roster include former Secretary of State Colin Powell; H.M. Queen Noor of Jordan; dance legend Mikhail Baryshnikov; Hollywood icons Sidney Poitier and Meryl Streep; astronauts John Glenn and Buzz Aldrin; primatologist Jane Goodall; ocean explorer Robert Ballard; television journalists Christiane Amanpour and Wolf Blitzer; and World Wide Web inventor Tim Berners-Lee.

# Bifferato Gentilotti moves to new suburban location

The law firm of Bifferato Gentilotti has moved its Wilmington office from center city to the suburbs just west of the city. The new suite of offices is located in Delle Donne Corporate Center II at 1013 Centre Road, Suite 102, Wilmington, near the intersection of Routes 141 and 48 (Centre Road and Lancaster Pike).

“We are excited about our move to the suburban Wilmington location. This new location will be safer and more convenient for our clients. It also offers free, convenient parking just steps from our door,” said Vincent Bifferato Jr.

Clients may call the office at 302-429-1900 for directions.

Lawyers at Bifferato Gentilotti specialize in personal injury cases, including motor vehicle accidents, trucking accidents, workplace injury, wrongful death, medical malpractice, nursing home neglect and catastrophic loss. The firm has locations in Wilmington, Newark and Lewes.



## Home on market dates back to 1740



**T**his home near Smyrna, which dates back to the 1740 is now on the market.

The 6,723 square-foot home sits on 13.46 acres on Massey Church Road includes parlor, library, conservatory, ballroom, horse barn, modern kitchen, dining room and six fireplaces.

Improvements were made in the house over the years that include modern touches such as a second story home theater. Selling price is \$1.275 million. Further information is available from Dawn Wolf at 1st Choice REMAX, Middletown, 443-309-4403.

Have a distinctive home for sale? Send info to [drainey@delawarebusinessdaily.com](mailto:drainey@delawarebusinessdaily.com)



## Long & Foster adds Del. to luxury home report

**L**ong & Foster Real Estate Inc. announced the expansion of the Long & Foster LuxInsight Report.

The monthly report that provides an overview of real estate market trends for luxury properties now includes Delaware.

The LuxInsight reports were first launched in January 2013, and covered seven major regions and 10 counties throughout Long & Foster's footprint. The existing LuxInsight report for the Eastern Shore has been expanded to include Sussex County in Delaware. The Philadelphia metropolitan area report has been expanded to cover Gloucester, Camden and Burlington Counties in New Jersey.

A new LuxInsight report for the Wilmington/Dover, Del., area has been added, covering Kent and New Castle counties in Delaware, Cecil and Kent counties in Maryland, and Salem County in New Jersey.

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# Luxury home market report expands into Delaware

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“At Long & Foster, we believe that better information leads to better real estate decisions,” said Gary Scott, president of the company. “The new and expanded LuxInsight reports are a part of our continued commitment to provide easily accessible, valuable and exclusive real estate data to agents and consumers, particularly in the luxury market. Market knowledge and expertise is just one of the many reasons so many buyers and sellers put their trust in a Long & Foster sales associate, and why so many top producing agents call Long & Foster home.”

The Long & Foster LuxInsight Report offers specific and targeted statistics on topics such as sale prices, inventory, housing demand and new listings.

These reports provide value to both agents and consumers, and can be printed, shared via email, or integrated on social media outlets .

“As the #1 seller of luxury homes in the Mid-Atlantic, our agents understand luxury like no one else. Providing easy to understand data on the luxury market is something that meets the needs of our agents and their clients,” said Barry S. Redler,

chief marketing officer of The Long & Foster® Companies.

The LuxInsight Report joins The Long & Foster Market Minute Report, and Market Conditions Report, which provide easily accessible, detailed market information at the local and county level.

All of Long & Foster’s market reports are available on [www.LongandFoster.com](http://www.LongandFoster.com).



## *US Airways makes application for service to Sao Paulo, Brazil*


**U**S Airways filed an application with the U.S. Department of Transportation for the rights to operate daily, year-round service between the airline’s hubs in Charlotte, N.C., and Philadelphia, and Sao Paulo, Brazil. US Airways will begin service between Charlotte and Sao Paulo on June 8 using frequencies leased from another carrier. An award of rights for Charlotte – Sao Paulo flights will ensure US Airways avoids a service interruption due to the frequency lease terminating prior to Open Skies between the

United States and Brazil commencing in 2015.

US Airways’ proposed service between Philadelphia and Sao Paulo would be the airline’s third daily flight to South America and would complement its existing service to Sao Paulo and Rio de Janeiro from its Charlotte hub.

Customers in more than 80 cities in the United States will have one-stop access to Sao Paulo through the airline’s Charlotte hub.

US Airways’ proposed new service from Philadelphia would provide 75 communities easy one-stop access to Sao Paulo.

Additionally, the new flight would give customers in 47 communities a second, one-stop option to Brazil’s largest city. Each year more than 21 million US Airways customers fly through Philadelphia International Airport, which is the airline’s international gateway and second largest hub with 437 daily flights. 

# Engineering firm Karins acquires assets of Sussex County firm

**K**arins and Associates, a full service engineering firm in Newark, Del., has acquired the assets of Temple-Sellers, Inc., a land surveying firm in Seaford.

Founded in 1973, Karins and Associates provides civil engineering, planning and surveying services in Delaware, Maryland and Pennsylvania.. According to John Johnson, PLS, vice-president, Karins and Associates, “This acquisition allows us to strengthen our offerings in Sussex County. We are excited to add the experience and expertise of Temple-Sellers, Inc. to our team.”

Temple-Sellers, Inc., Land Surveyors, was established in 1998 by Stephen Sellers, PLS and Brad Temple, PLS.

As licensed surveyors, they combined

their efforts to offer their services to clients in Sussex and Kent counties and surrounding areas. They specialize in Boundary, Topographic, ALTA/ACSM Land Title and Minor subdivision surveys. Temple-Sellers also provides site plans, entrance plans and wetland location plans.



“Our team is looking forward to joining forces with Karins and Associates”, said Stephen Sellers, PLS, president, Temple-Sellers, Inc., “We can now offer more services to our clients and both companies will expand their presence in the State of Delaware, with offices in Newark and Seaford.”

For more information, contact John Johnson, PLS at (302) 369-2900.



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# \$16 million carrier hotel offers home for big data

**I**PR International, LLC announced the signing of agreements with the State of Delaware, IPR International, McConnell Johnson Real Estate, and fiber providers, Sunesys, LLC and Fibertech Networks \$16 million for the Wilmington Carrier Hotel Project at 1201 N. Market Street in downtown Wilmington.

Carrier hotels, sometimes known as co-location centers, are secure data centers where data networks converge.

The announcement was made by Michael J. Emmi, Chairman and CEO of IPR International.

Carrier Hotels bring together dozens and sometimes hundreds of networks and providers.

IPR's Carrier Hotel Project is dedicated to bringing a highly efficient, reliable and most importantly, competitive bandwidth interconnection point to the center of Wilmington's business district, according to a release.

Wilmington can then quickly join the other principal East Coast corridor cities with Carrier Hotel locations, such as New York City, Philadelphia, Baltimore and Washington D.C.



Delaware's future growth lies in its ability to compete with other states' IT infrastructure/bandwidth environments, the release stated.

The Carrier Hotel will enable companies to tap in to fiber paths and will provide the ability to spawn fiber-optic links throughout Wilmington and the state of Delaware, according to the release.

“Bringing this project to Wilmington creates innovative business opportunities that can spur economic growth,” Delaware Gov. Jack Markell said. “We know the importance of expanded IT infrastructure and telecommunication network capacity in an increasingly tech-savvy business environment.”

“With this award to IPR, Delaware's New Jobs Infrastructure Fund has done what Governor Markell envisioned by opening our state and her businesses to the most advanced communication technology possible while at the same time creating employment opportunities for many,” said Alan Levin, director of the Delaware Economic Development Office.

IPR, headquartered in Wayne, Pa. And has multiple redundant data centers and serves clients in 17 countries worldwide. 

## Newark Mayor Funk wins Free Enterprise Award

**N**ew Castle County of Chamber announced its annual Free Enterprise Award will be awarded to Newark Mayor Vance A. Funk III, at the Chamber's Annual Dinner on March 18.

The chamber presents the Free Enterprise Award to a government official who has an exemplary record of supporting the free enterprise system or a proven record of achievement in the areas of economic development and job creation.

Chamber officials said in his three terms as mayor of the City of Newark Funk has strived to draw business to the area and offered leadership in efforts to foster economic growth and infrastructure.

The Chamber will present the award to Funk during its Annual Dinner at the University of Delaware's Bob Carpenter Center.



Funk;



### Limo service wins honor

**W**eddingWire announced that City Wide Limousine has been selected as a winner of the WeddingWire Bride's Choice Awards 2013 for Transportation in the Wilmington area.

The annual awards program recognizes the top five percent of wedding professionals in the WeddingWire Network who demonstrate excellence in quality, service, responsiveness and professionalism.

City Wide Limousine's selection as a Bride's

Choice Award 2013 winner was selected based on the positive experiences expressed by past clients on WeddingWire, the world's largest wedding review site with more than one million reviews.

The WeddingWire Bride's Choice Awards 2013 are given to the top local wedding vendors in more than 20 service categories, from wedding venues to wedding photographers, based on professional achievements from the previous year.

As a Bride's Choice Awards winner, City Wide Limousine is highlighted within the WeddingWire Network, which is comprised of over 200,000 wedding professionals throughout the United States, Canada and abroad.



# Web company graduates from Emerging Enterprise Center

*(From the Emerging Enterprise Center)*

**T**he Emerging Enterprise Center, the small business incubator of the New Castle County Chamber of Commerce, helps early stage businesses establish the habits that will serve them well throughout their business life. The EEC recently announced the graduation of Brand Builder Solutions from the 24 to 36 month program. The EEC provides a comprehensive program of assistance that focuses on support, access and advice.



**Joe Jerome of Brand Builder Solutions.**

It includes office space and business support services; access to all New Castle County Chamber of Commerce resources, such as educational opportunities, networking events, including referral groups, professional guidance and mentoring.

Brand Builder Solutions was founded by Joe Jerome. The company came to EEC three years ago, moved into a small area of office space and over time moved into a larger space and hired people. Brand Builder Solutions developed a relationship with the University of Delaware, providing several student interns with real world experience and even hired one of the interns.


The company has now moved to a new office in Newark, and has plans for additional hiring. Brand Builder Solutions is a technology marketing company

that builds business-oriented websites. “We convert meaningful website traffic into real revenue.” In addition they create mobile sites and manage social media for businesses. “We stay with our clients. We don’t help with SEO and leave. We build relationships, and the EEC is excellent at fostering trust and relationships,” Jerome said.

As for their experience with the EEC, “This company would not be on the positive forward trajectory it now enjoys without the program,” says Jerome.

“We worked with other companies in the EEC as both client and customer, the EEC provides that win-win.

Because the EEC takes away the worries and costs of office administration, we were able to focus on aggressively growing our client base. The EEC has a family business feel to it. By that I mean in a family business an older generation leads and nurtures the next generation and so on down the line,” he says. Jerome credits the EEC with the quick growth of his company. “We are a fully-established and growing company. The entire 36 months experience has been great,” says Jerome.

The concept of graduation, is an important component of the EEC’s small business incubator program. It denotes a sense of accomplishment, having achieved certain goals and milestones. 

# Hearing on gun background check bill slated for Wed.

**L**egislation requiring background checks for virtually all gun sales will be heard in committee on Wednesday, the bill's sponsor announced..



**Longhurst**

Sponsored by House Majority Leader Rep. Valerie Longhurst, House Bill 35 would require that a background check be performed in connection with the sale or transfer of any firearm, regardless of whether the transaction involves a licensed dealer. The bill includes a few narrow exceptions, including sales or transfers of firearms involving:

- Immediate family members (parent, grandparent, child, grandchild, spouse or sibling);
- Law enforcement officers who meet the training and qualification standards required by police agencies to carry firearms;

- Antique (pre-1899) firearms and certain replicas thereof; and
- The return of a firearm by a pawnbroker to the person from whom it was received.

“Keeping firearms out of the hands of criminals is critical to cutting down on gun violence and protecting our citizens. One way to do that is through background checks for gun purchases, but there is a significant loophole in our current system that we need to address,” said Longhurst, D-Bear, who in 2011 sponsored legislation to sync Delaware’s background check system with the federal database for firearm purchases.

“In just the last six years, close to 3,500 people were denied firearms because they failed a background check at a gun store. Unless we establish universal background checks, those same people can just go to a gun show or another private gun seller to buy a firearm. Why shouldn’t the same criteria apply to all of these gun sales? This bill would close that loophole and keep guns out of the

hands of people who should never have the chance to purchase them.”

HB 35 will be heard in the House Judiciary Committee on Wednesday at 12:30 p.m. in Legislative Hall. In the event that a large number of people wish to speak about the bill, there will be a time limit for each speaker

Background checks would be performed by licensed dealers, who would be permitted (but not required) to charge up to \$50 per background check. (Under existing law, a dealer may charge up to \$20 for a background check requested by a private party.) Dealers would be required to maintain records of all background checks in accordance with state and federal law.

The penalty for a first offense would be a class A misdemeanor. Any subsequent offense would be a class G felony.



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The Delaware State Chamber of Commerce's Small Business Alliance hit the road, beginning its annual visit to Superstars in Business winners to formally present them with a commemorative plaque.

The first stop on the trail: The Blood Bank of Delmarva, where DSCC president Joan Verplanck and Superstars in Business chair Pam Cornforth presented the plaque to Blood Bank of Delmava's CFO Perry Patel, executive director of human resources Peter Klosiewicz, president Roy Roper, community relations manager Mary G. Konwinski, and director of marketing and community relations Michael Waite.



More than 175 guests came out for the Next Generation of the Delaware Community Foundation's (NextGen) 3rd Annual Chips for Charity event. More than \$35,000 was raised at this prohibition-themed event at the Blue Ball Barn in Wilmington, during which guests enjoyed table games, food, dancing and more. Proceeds will benefit local science, technology, engineering, and mathematics (STEM) education initiatives.

**SNAP**  
**SHOTS**

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# Evraz Claymont Steel unveils pollution control system

The new air pollution control (APC) system at Evraz Claymont Steel was marked with a ceremony hosted by officials on Monday.

On hand to participate in the ribbon cutting were Gov. Jack Markell, Department of Natural Resources and Environmental Control Secretary

Collin O'Mara and Evraz North America President and CEO Mike Rehwinkel. Commonly referred to as a "baghouse," the \$16.75 million APC system nearly doubles the Evraz Claymont facility's capacity to collect and filter emissions from the steelmaking process.

"This pollution control system (baghouse) will significantly improve air quality and represents a major commitment by Evraz to invest in Delaware and its future here," said Markell. "With this critical investment, Evraz will operate more cleanly and efficiently, and continue as a significant contributor to Delaware's economy, now in a more environmentally sensitive way."

The commissioning of the baghouse project marks a major milestone in bringing the facility into full compliance with the consent decree between the state and Evraz, according to a state release.

"Since we purchased the Claymont facility in 2008, Evraz has made significant upgrades to our operations," said Evraz North America President and CEO Rehwinkel. "Those improvements have paid off in the preservation and creation of jobs, and the economic value we add to this community. We want our employees and neighbors to feel proud to be associated with Evraz, and to have confidence in our commitment to continuous improvement and environmental stewardship."





# Wine and Dine

Newark will again hold its Wine and Dine on Saturday, March 23.

Restaurant-wine pairings will offer a \$2 per 2 ounce taste of wine. Premium tastings and flights may also be available at varying prices. Special guest Julie Johnson, owner and winemaker of Tres Sabores Winery in Napa Valley, Calif., will be at the Stone Balloon Winehouse pouring her wines.

The first 2,000 attendees will receive a complimentary commemorative wine tasting glass and wine pouch. This event is made possible through sponsorships by the Downtown Newark Partnership, United Distributors of Delaware, TD Bank, Matt Slap Subaru, Porter Automotive Group, Greater Wilmington Convention and Visitor's Bureau, and M&T Bank.



**Dan and Cathy Grinstead at Catherine Rooney's.**



**Peter Bletramo\_  
Chris Obrien\_Nick  
Levey at Caffe  
Gelato.**

## Hewitt wins national honors

Merrill Lynch Financial Advisor **Cynthia Hewitt** was recently recognized among the top advisors on the "Top 50 Wirehouse Women in 2013" list which published in the February edition of REP. magazine.



**Hewitt**

Twenty-four Merrill Lynch advisors are included on this year's list, the most advisors for any firm. Hewitt was also nationally recognized as the top advisor in Delaware by Barron's magazine in its annual "America's Top 1,000 Advisors: State-by-State" list which published on February 18. Cynthia has been with Merrill Lynch Wealth Management for more than 34 years. Her office is located in Wilmington.

Advisors on the "Top 50 Wirehouse Women" list are ranked exclusively by assets under management custodied at the four wirehouse firms. Only advisors for whom 60 percent or more of assets correspond to retail clients were eligible for the list.

Advisors considered for Barron's "America's

Top 1,000 Advisors: State-by-State" ranking have a minimum of seven years' financial services experience and have been employed at their current firm for at least one year. Numerous quantitative and qualitative measures (including assets managed, revenue produced and quality of practice) determine the financial advisor rankings.

## WSFS' board changes

WSFS Financial Corp. is reducing the size of its board with two directors retiring and one deciding not to run for re-election as he takes on an expanded role at Warren Buffett's Berkshire Hathaway.

Expected to join the board of the Wilmington company are **Eleuthère (Thère) I. du Pont**, president of the Longwood Foundation and a member the Board of Directors of DuPont Co.; and **David G. Turner**, vice president/Partner, IBM Global Business Services and vice chairman of the Board of Trustees of Delaware State University.

Leaving the board are **Dennis E. Klima** retired CEO of Bayhealth in Dover and former Delaware Chancellor **William B. Chandler**, effective on the date of the 2013 Annual Meeting of Stockholders.

In addition, **R. Ted Weschler** has decided not to run for reelection. Weschler has been working at Berkshire Hathaway, the conglomerate and investment vehicle headed by Warren Buffett. He has taken on financial responsibilities related to Berkshire's portfolio, Bloomberg reported.

He has also been mentioned as a possible successor to Buffett, although other candidates are in the mix and Buffett, who is in his 80s, has mentioned another Berkshire executive as a possible successor.

Berkshire's holdings range from the Burlington Santa Fe railroad to Geico Insurance, Dairy Queen and Helzberg Diamonds. The company is also known for its investments in companies like Coca-Cola and the Washington Post.

Weschler has operated an investing firm in Charlottesville, Va. with billions of dollars under management, but has been winding down activities. Among Weschler's holdings was a stake in WSFS, which emerged from the financial crisis in better condition than many of its banking

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peers. Recently Weschler assisted in the purchase by Buffett of newspapers owned by Media General.

Fortune Magazine reported Weschler got to know Buffett after buying lunches with the Omaha investor as part of a charitable event. Weschler is known for having a similar investment style to Buffett that includes holding on to stocks of companies over a long period.

The WSFS board had started planning the changes in 2011, according to a regulatory filing. Nominated for reelection to the Board are **Marvin N. Schoenhals**, chairman of the board and **Calvert A. Morgan, Jr.**, a retired banker. As a result, these changes will reduce the size of the board to 10, the filing stated.

## AVP named at Del Tech

**Joanne Damminger** has been appointed to the position of Assistant Vice President for Student Affairs at Delaware Technical Community College. In this role she will provide college wide vision and leadership for the student services division.

She will also work with the Deans of Student Services to provide oversight for academic advisement, career services, veteran programs, services for students with disabilities, student clubs and organizations, campus activities, athletics, new student orientation, commencement, registration, and international education programs. Her appointment was effective March 4.

Damminger joins Delaware Tech from Salem Community College where she most recently served as Chief Student Affairs Officer. In this role she provided administrative leadership for student affairs, advisement, athletics, enrollment and transition services, career services, disability services, financial aid and student activities. She previously served as Assistant Dean of Student Affairs and Director of the Center for Student Success and Educational Opportunity Fund Services.

Prior to her career at Salem, Damminger served as Director of Student Transition and Leadership Programs and Executive Assistant to the Vice



**Damminger**

President for Student Affairs at Rowan University. She provided oversight for new and transfer student orientations, learning communities, and the sophomore-year experience program. In addition, Dr. Damminger serves as an adjunct faculty member at Rowan University in the Educational Leadership doctoral program.

## Emory Hill news

**Bob Liberato** of Emory Hill & Company, New Castle, has been promoted to Director of Construction.

Bob joined Emory Hill in 2003 and previously headed the estimating department for the firm and served as Director of Business Development. Bob's focus is preconstruction services for design/build and construction management projects as well as bringing in new business for the firm.



**Libreto**

He graduated from Temple University with a

**Continued on next page**

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Bachelor of Science in Civil and Construction Engineering and was recently elected to serve on the Board of Directors of Goodwill of Delaware and Delaware County.

NAI Emory Hill announced that **Emily Drake** joined the firm as a commercial real estate agent. Emily has several years of experience in sales and marketing and a Bachelor of Science degree in Leadership from the University of Delaware.



**Drake**

She will be representing all types of property transactions out of Emory Hill's corporate offices in New Castle. She is a Delaware native, an avid dancer and golf enthusiast and was third runner up in the 2013 Miss Delaware Pageant.

Emory Hill & Co. and NAI Emory Hill, an affiliate of NAI Global, are part of the Emory Hill Companies, which provide commercial and residential real estate services including commercial

brokerage, construction, property management, maintenance and residential sales.

## 3 join Tunnell & RAYOR

Tunnell & Raysor, P.A. Welcomed **Christophe Clark Emmert, Jamie C. King** and **Jonathan E. Horner** as associate attorneys to the Sussex County firm. Emmert practices law in the areas of real estate, estate planning, estate administration, and Court of Chancery litigation, including guardianships.

She received her J.D. with honors from Widener University School of Law, and is admitted to practice in Delaware and before the United States District Court for the District of Delaware. King is an Associate with the firm's litigation department. In addition to his litigation practice, Jamie represents creditors in collection matters as well as businesses from formation through dissolution.



**Emmert**



**King**

A Delaware native, King is a graduate of St. Andrews School and went on to earn his B.A. in Political Science from Dickinson College in Carlisle, Pa. King earned his MPA in Public Administration from Wilmington University and a J.D. from Appalachian School of Law in Grundy, Va.



**Horner**

He is admitted to the Bar of the Supreme Court of the State of Delaware and the United States District Court for the District of Delaware. Jamie is also a member of the American, Delaware, and Sussex County Bar Associations.

Horner practices law in the areas of real estate - commercial and residential, foreclosures, land use and zoning, banking and criminal defense. He graduated from Elon University School of Law.

Tunnell & Raysor, P.A. is a Full Service Law Firm serving Sussex County and beyond for over 130 years.



*Editor's note: Business licenses are issued by the state of Delaware for taxation purposes and have no regulatory function.*

**40 CLEANERS, INC.** PERSONAL SERVICES-SELF SVC LAUNDRY/ DRY CLEAN 2695 PULASKI HWY NEWARK DE 19702-3919

**400 MARKET ASSOCIATES, LLC** PROFESSIONAL AND/OR PERSONAL SERVICES PO BOX 371 WILMINGTON DE 19899-0371

**4048 ASSOCIATES LLC** COMMERCIAL LESSOR 4048 NEW CASTLE AVE NEW CASTLE DE 19720-1455

**4087 HOLDING CO** COMMERCIAL LESSOR 4185 KIRKWOOD ST GEORGES RD BEAR DE 19701-2272

**4093 HOLDING CO** COMMERCIAL LESSOR 4185 KIRKWOOD ST GEORGES RD BEAR DE 19701-2272

**4093 NEW CASTLE, LP** COMMERCIAL LESSOR 4093 NEW CASTLE AVE NEW CASTLE DE 19720-1414

**410 MECO LLC** LESSEE OF TANGIBLE PROPERTY 410 MECO DR

WILMINGTON DE 19804-1112

**4100 MNGMT OPERATIONS LLC** COMMERCIAL LESSOR CIRA CENTRE 2929 ARCH ST FL 28 PHILADELPHIA PA 19104-2857

**413 MARKET ST ASSOCIATES** COMMERCIAL LESSOR 413 N MARKET ST WILMINGTON DE 19801-3002

**414 SOUTH STATE ST LLC** COMMERCIAL LESSOR 414 S STATE ST DOVER DE 19901-6724

**421 MARKET TENANT LLC** COMMERCIAL LESSOR 322 A ST STE 300 WILMINGTON DE 19801-5354

**424 ASSOCIATES L P** COMMERCIAL LESSOR 1201 N ORANGE ST STE 700 WILMINGTON DE 19801-1186

431 CORPORATION PROFESSIONAL AND/OR PRSL SRVCS-UNCLASSIFIED 1/1/12 12/31/14 4185 KIRKWOOD ST GEORGES RD BEAR DE 19701-2272

**431 DONNELLY INC** PROFESSIONAL AND/OR PRSL SRVCS-UNCLASSIFIED 4185 KIRKWOOD ST GEORGES RD BEAR DE 19701-2272

**44 AASHA HOSPITALITY ASSOC LLC** HILTON GARDEN INN-DOVER PROFESSIONAL AND/

OR PRSL SRVCS-UNCLASSIFIED COMMERCIAL LESSOR RETAILER RESTAURANT ESSOR OF TANGIBLE PERSONAL PROPERTY BOTTLE RECYCLING FEE1 HOTEL 706 N DUPONT HWY DOVER DE 19901-2219

**44 NEW ENGLAND MANAGEMENT CO I NN AT WILMINGTON HOTEL** LESSOR OF TANGIBLE PERSONAL PROPERTY PROFESSIONAL AND/OR PERSONAL SERVICES COMMERCIAL LESSOR 300 ROCKY RUN PKWY WILMINGTON DE 19803-1515

**44 NEW ENGLAND MANAGEMENT CO** SHERATON WILMINGTON SOUTH HOTEL HOTEL LESSOR OF TANGIBLE PERSONAL PROPERTY RETAILER-VARIOUS PRODUCTS RETAILER-RESTAURANT COMMERCIAL LESSOR PROFESSIONAL AND/OR PERSONAL SERVICES 365 AIRPORT RD NEW CASTLE DE 19720-1007

**44 NEW ENGLAND MANAGEMENT CO** INN AT WILMINGTON RETAILER-VARIOUS PRODUCTS 300 ROCKY RUN PKWY WILMINGTON DE 19803-1515

**COURTYARD BY MARRIOTT-WILMINGTON** COMMERCIAL LESSOR 320 ROCKY RUN PKWY

WILMINGTON DE 19803-1515

**44 NEW ENGLAND MANAGEMENT CO** COURTYARD BY MARRIOTT-WILMINGTON LESSOR OF TANGIBLE PERSONAL PROPERTY PROFESSIONAL AND/OR PERSONAL SERVICES RETAILER-RESTAURANT HOTEL 320 ROCKY RUN PKWY WILMINGTON DE 19803-1515

**4490 PROPERTIES LLC** COMMERCIAL LESSOR 1501 MARKET ST BRIDGEVILLE DE 19933-1156

**4553 GREAT WALL INC** RETAILER-RESTAURANT BOTTLE RECYCLING FEE 4553 LINDEN HILL RD WILMINGTON DE 19808

**46 S STATE ST LLC** PROFESSIONAL AND/OR PRSL SRVCS-UNCLASSIFIED 46 S STATE ST DOVER DE 19901-7312

**4780, LLC HOP 4780** RETAILER-RESTAURANT BOTTLE RECYCLING FEE 21 S. LITTLE CREEK ROAD 21 S LITTLE CREEK RD STE 1-A DOVER DE 19901-4798

**448T APARTMENTS LLC** PROFESSIONAL AND/OR PERSONAL SERVICES 19 NATHALIE DR HOCKESSIN DE 19707-1147

**4901 GRAYS AVENUE CORPORATION**

CONTRACTOR-NON-RESIDENT 4901 GRAYS AVE PHILA PA 19143-5810

**4C INC** PROFESSIONAL AND/OR PRSL SRVCS-UNCLASSIFIED 54 ATLANTIC AVE STE 201 OCEAN VIEW DE 19970-9105

**4G ENGINEERING, LLC** PROFESSIONAL SERVICES-ENGINEER 5463 FELS CREEK RD SCHNECKSVILLE PA 18078-2756

**4N CAR INC** RETAILER-VARIOUS PRODUCTS PERSONAL SERVICE-MOTOR VEHICLE SERVICE MOTOR VEHICLE DEALER 20185 DUPONT BLVD GEORGETOWN DE 19947-3138

**4S REALTY, LLC** COMMERCIAL LESSOR 17 AUSTIN RD WILMINGTON DE 19810-2202

**4SIGHT GROUP LLC** PROFESSIONAL AND/OR PRSL SRVCS-UNCLASSIFIED 2000 N BANCROFT PKWY WILMINGTON DE 19806-2204

**4-STAR AVIATION INC** WHOLESALER-ANY PRODUCTS 1/1/13 12/31/13 1220 N MARKET ST STE 606 WILMINGTON DE 19801-2598

**4TH STREET CHIROPRACTIC & PAIN** PROFESSIONAL SERVICES-CHIROPACTOR

MEDICINE 318 N MARKET ST WILMINGTON DE 19801-2530

**5 CROWN INTERNATIONAL LLC** WHOLESALER-DRY GOOD APPAREL ETC. 1000 N WEST ST STE 1200 WILMINGTON DE 19801-1058

**5 H LOADING LLC** PROFESSIONAL AND/OR PRSL SRVCS-UNCLASSIFIED 211 TATMAN ST GREENWOOD DE 19950-9400

**5 M INVESTORS LLC** COMMERCIAL LESSOR 4009 S DUPONT HWY DOVER DE 19901-6005

**5 STARZ TRANSPORTATION** TAXICAB/BUS OPERATOR 127 DUNSINANE DR NEW CASTLE DE 19720-2318

**5 TOOL SERVICES, LLC** RETAILER-VARIOUS PRODUCTS 1521 CONCORD PIKE STE 301 WILMINGTON DE 19803-3644

**50 MUCULLOUGH DR LLC** COMMERCIAL LESSOR 533 ROGERS RD NEW CASTLE DE 19720-1323

**500 S DUPONT BLVD OPERATIONS LLC** HERITAGE AT MILFORD PROFESSIONAL AND/OR PRSL SRVCS-

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# business licenses

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UNCLASSIFIED 500 S DUPONT BLVD MILFORD DE 19963-1758

**501 SOUTH WALNUT ST ASSOC LLC** COMMERCIAL LESSOR 501 S WALNUT ST WILMINGTON DE 19801-5286

**501 TAH, LLC** COMMERCIAL LESSOR 501 CHURCHMANS RD NEW CASTLE DE 19720-3154

**501ZD LLC** COMMERCIAL LESSOR 13 DRBA WAY NEW CASTLE DE 19720-3129

**510 DINER VENTURES LLC PENGUIN DINER** RETAILER-RESTAURANT 105 A GARFIELD PARKWAY BETHANY BEACH DE 19930

**5356 ASSOCIATES LLC** COMMERCIAL LESSOR 831 E 28TH ST WILMINGTON DE 19802-3606

**54 WEST CAFE LLC** BOTTLE RECYCLING FEE 38857 BENNETT AVE SELBYVILLE DE 19975-4456

**5402 BRIDGEVILLE LP SONIC DRIVE IN** RETAILER-RESTAURANT 18757 SUSSEX HWY BRIDGEVILLE DE 19933-4617

**5609-5621 DUPONT HIGHWAY LLC.** COMMERCIAL LESSOR 34 INDUSTRIAL BLVD NEW

CASTLE DE 19720-2091

**57 BALTIMORE AVE LLC AQUA GRILL** RETAILER-RESTAURANT TOBACCO PRODUCTS PO BOX 332 REHOBOTH BCH DE 19971-0332

**59 LIMITED** WHOLESALER-ANY PRODUCTS 97 CLARK ST HARRINGTON DE 19952-1246

**5TH CYCLE INC** PROFESSIONAL AND/OR PRSL SRVCS-UNCLASSIFIED 213 CHERRY BLOSSOM PL HOCKESSIN DE 19707-2047

**5X TECHNOLOGY LLC** RETAILER-VARIOUS PRODUCTS 2711 CENTERVILLE RD WILMINGTON DE 19808-1660

**6 BROTHERS TAVERN INC FAMOUS JIM'S TAVERN** RETAILER-ALCOHOLIC BEVERAGES BOTTLE RECYCLING FEE 4635 OGLETOWN STANTON RD NEWARK DE 19713-2006

**6 BROTHERS TAVERN INC FAMOUS JOES TAVERN** BOTTLE RECYCLING FEE 1812 MARSH RD STE 405 WILMINGTON DE 19810-4522

**6 STAR FUNDRAISING LLC** PERSONAL SERVICES-DISTRIBUTOR 16 REVELSTONE CT NEWARK

DE 19711-2981

**600 HOLDING CO** COMMERCIAL LESSOR 4185 KIRKWOOD ST GEORGES RD BEAR DE 19701-2272

**601 CHINA INN CHINA INN** BOTTLE RECYCLING FEE 601 MARYLAND AVE WILMINGTON DE 19805-4428

**601 DELAWARE AVE LLC** COMMERCIAL LESSOR 601 DELAWARE AVE WILMINGTON DE 19801-1462

**603 INC** COMMERCIAL LESSOR 4185 KIRKWOOD ST GEORGES RD BEAR DE 19701-2272

**605 MARKET LLC** COMMERCIAL LESSOR 322 A ST STE 300 WILMINGTON DE 19801-5354

**605 SOUTH BAY ROAD LLC.** RESIDENT CONTRACTOR/DEVELOPER 34 INDUSTRIAL BLVD NEW CASTLE DE 19720-2091

**607 BRITTANY CIRCLE, LLC** COMMERCIAL LESSOR 607 BRITTANY CIR TOWNSEND DE 19734-9056

**618 G P WAREHOUSE LLC** COMMERCIAL LESSOR 300 MCINTIRE DR NEWARK DE 19711-1800

**62 ROCKFORD RD LLC** PROFESSIONAL AND/OR

PRSL SRVCS-UNCLASSIFIED 62 ROCKFORD RD STE 200 WILMINGTON DE 19806-1051

**621 PERSONAL SERVICES-** BEAUTICIAN 1/1/12 12/31/14 621 RIDGEVIEW RD 621 RIDGEVIEW RD HOCKESSIN DE 19707-9120

**627 MARKET LLC** COMMERCIAL LESSOR 322 A ST STE 300 WILMINGTON DE 19801-5354

**6FACES INC** PROFESSIONAL AND/OR PERSONAL SERVICES 9200 HUNTERS CREEK DR APT B BLUE ASH OH 45242-6643

**7 BK LANE LLC** PROFESSIONAL AND/OR PRSL SRVCS-UNCLASSIFIED 7 BK LANE GEORGETOWN DE 19947

**7 ELEVEN EMPLOYEES TRUST** COMMERCIAL LESSOR 601 S FIGUEROA ST FL 44 LOS ANGELES CA 90017-5704

**7 PEARLS LLC** PROFESSIONAL AND/OR PERSONAL SERVICES 326 S HEALD ST WILMINGTON DE 19801-5434

**7 TH STREET AUTOMOTIVE** PERSONAL SERVICE-MOTOR VEHICLE SERVICE 421 W 7TH ST NEW CASTLE DE 19720-4904

**700 FRENCHTOWN LLC** COMMERCIAL LESSOR 1400 JOHNSON WAY STE B NEW CASTLE DE 19720-8125

**700 J & K INC** TOBACCO PRODUCTS RETAILER 700 N WASHINGTON ST WILMINGTON DE 19801-1530

**700 MARVEL ROAD OPERATIONS LLC** MILFORD CENTER PROFESSIONAL AND/OR PRSL SRVCS-UNCLASSIFIED 700 MARVEL RD MILFORD DE 19963-1740

**700 MOREHOUSE ASSOCIATES LLC** PROFESSIONAL AND/OR PRSL SRVCS-UNCLASSIFIED 2301 N DUPONT HWY NEW CASTLE DE 19720-6304

**701 PORT LLC** COMMERCIAL LESSOR 761 GRANTHAM LN NEW CASTLE DE 19720-4801

**701 SAM'S MARKET, INC** RETAILER-VARIOUS PRODUCTS TOBACCO PRODUCTS RETAILER BOTTLE RECYCLING FEE 701 CONCORD AVE WILMINGTON DE 19802-3430

**701-703 KING ST ASSOCIATES LLC** COMMERCIAL LESSOR 701 N KING ST # 703 WILMINGTON DE 19801-3503

**70198 WASHINGTON**

**ASSOCIATES LLC** COMMERCIAL LESSOR 701 WASHINGTON ST NEW CASTLE DE 19720-6046

**706 HOLDINGS LLC** CONTRACTOR-RESIDENT 1309 VEALE RD STE 20 WILMINGTON DE 19810-4609

**706 INVESTMENTS LLC** COMMERCIAL LESSOR 1309 VEALE RD STE 20 WILMINGTON DE 19810-4609

**71 HOLDING CO** COMMERCIAL LESSOR 4185 KIRKWOOD ST GEORGES RD BEAR DE 19701-2272

**710 DAWSON LLC** COMMERCIAL LESSOR PO BOX 7595 NEWARK DE 19714-7595

**711 MARKET LLC** COMMERCIAL LESSOR 322 A ST STE 300 WILMINGTON DE 19801-5354

**712 TECHNOLOGIES INC** PROFESSIONAL AND/OR PERSONAL SERVICES 712 LOPER LN WILMINGTON DE 19808-2217

**712 WEST STREET ASSOCIATES** COMMERCIAL LESSOR 712 N WEST ST WILMINGTON DE 19801-1524